



DeKalb County Government

Manuel J. Maloof Center
1300 Commerce Drive
Decatur, Georgia 30030

Agenda Item

File ID: 2025-1441

Substitute

12/9/2025

Purchasing Type: Change Order (CO)

Public Hearing: YES ☐ NO ☒

Department: Purchasing & Contracting

AGENDA ITEM:

Commission District(s): ALL

SWC - Statewide Contract (SWC) 99999-SPD-T20190814-0001 Cloud Solutions and Services: for use by the Department of Purchasing and Contracting (P&C). This contract consists of purchasing from the competitively let SWC for OpenGov e-procurement software, maintenance, and support services. This request also seeks to ratify previously issued Purchase Order Nos.: 5034654 and 5024800 for software usage and professional services. Awarded to Carahsoft Technology Corporation. Amount Not To Exceed: \$470,000.00.

Information Contact: Michelle Butler, CPPO, Chief Procurement Officer

Phone Number: (404) 687-3581

PURPOSE:

This contract consists of purchasing from the competitively let SWC for the OpenGov e-procurement software, maintenance, and support services. This software provides a cloud-based, automated platform designed specifically for the public sector, which aims to streamline the procurement process, ensure compliance, and promote transparency for both government agencies and suppliers. These services include development and implementation of templates for each type of solicitation, contract signing integration, and professional services such as training. This request seeks a three (3) year contract for software, maintenance, and support. A phased implementation resulted in the issuance of Purchase Order Nos. 5034654 and 5024800 to allow for start-up, staff training, and launch of the OpenGov DeKalb eProcurement portal.

This substitute is provided to revise the agenda item and supporting documentation.

RECOMMENDATION:

Recommend approval to purchase from SWC 99999-SPD-T20190814-0001 with:

Carahsoft Technology Corporation, 11493 Sunset Hills Road, Suite 100 Reston, Virginia 20190

Amount Not To Exceed: \$470,000.00

and authorize the Chief Executive Officer to execute the contract and all associated documents.

ADDITIONAL INFORMATION:



DeKalb County Government

Manuel J. Maloof Center
1300 Commerce Drive
Decatur, Georgia 30030

- | | |
|------------------------------|--------------------|
| 1. Contract Effective Date: | October 10, 2019 |
| 2. Contract Expiration Date: | September 15, 2026 |
| 3. Amount Spent: | \$143,097.08 |
| 4. Funding: | General (P&C) |

Solicitation Name and Number	Statewide Contract 99999-SPD-T20190814-0001 Cloud Solutions and Services
Procurement Technician	Joydan Holley
Date Quote Expires	N/A
Solicitation Name, Number and Contract Number of expiring/expired contract	N/A
Award Amount	<u>\$470,000.00</u>
Amount Spent To Date	<u>\$143,097.08</u> PO 5034654 - \$125,430.41 PO 5024800 - \$17,666.67
Prime Contractor Information and LSBE – Subcontractor	<u>Carahsoft Technology Corporation</u> Craig P. Abod, Chief Executive Officer Years In Business: 26 Years Doing Business with DeKalb: 20 LSBE Participation – Not Applicable
Attachments	<ul style="list-style-type: none"> • User Department Recommendation • Quotes • SWC Contract Summary • Contract

User Department's Recommendation

User Department Name: Purchasing & Contracting

Recommended Bidder: Carahsoft Technology Corporation meets our approval.
Name

Project Amount This Term: \$ \$470,000.00

Funding:

General ☒ **Enterprise** ☐ **3 Digit Fund Code** _____

CIP Line-Item No. (if applicable): _____

SPLOST ☐

Justification:

OpenGov is a cloud-based software platform designed specifically for the public sector—cities, counties, and state agencies. It helps governments become more transparent, efficient, and data-driven. It simplifies and accelerates the procurement process through automation, and improved collaboration which helps governments create compliant solicitations faster by providing a central platform for team members to collaborate, reducing communication challenges and bottlenecks.

In addition, this will enhance the access to additional vendors not currently registered with the County, by providing a user-friendly, centralized portal where vendors can find, access and respond to bid opportunities at no cost. This increased accessibility helps promote greater competition and more equitable outcomes by attracting a wider range of suppliers. Also, the system guides vendors through the response process with error-checking and live chat support, making it easier for them to submit complete and compliant bids.

This purchase is for a period of three (3) years and includes access to dedicated account managers to assist in the development and implementation of standardized templates streamlining the process.

Willie Moon, Deputy Director

Name, Title

Date

Willie Moon

Department Director

Digitally signed by Willie
Moon
Date: 2025.11.19
11:52:26 -05'00'

11/19/25

Date