

AGENDA NOTES

Solicitation Name and Number	Water Meter Upgrade and Replacement Program (Annual Contract w/ 3 Options to Renew) RFP No. 17-500459
Procurement Technician	Sophia Thomas
Vendor(s) agree to renew under the same prices, terms and conditions	Yes
Solicitation Name, Number and Contract Number of Expiring Contract (If no previous contract, please indicate N/A)	RFP No. 17-500459 Water Meter Upgrade and Replacement Program (Annual Contract w/ 3 Options to Renew) CPA 1133840 (RTS Water Solutions) CPA 1133841 (Grid One Solutions LLC)
Expiring Contract Number, Contractor Name and Award Amount (Include increases and Total Award Amount)	\$16,800,000.00 <u>Option A</u> CPA 1133840 (RTS Water Solutions) Initial – \$2,000,000.00 1 st Renewal – \$750,000.00 2 nd Renewal - \$1,800,000.00 CPA 1133841 (Grid One Solutions LLC) Initial – \$2,000,000.00 1 st Renewal – \$750,000.00 2 nd Renewal - \$1,200,000.00 <u>Option C</u> CPA 1133840 (RTS Water Solutions) Initial – \$3,000,000.00 1st Renewal – \$1,500,000.00 2 nd Renewal - \$3,800,000.00
Amount Spent on Expiring Contract (If multiple award, List Amount Spent per Contract and include Total Amount Spent)	\$8,674,639.46 <u>Option A</u> CPA 1133840 Initial – \$916,848.00 1st Renewal – \$724,765.00 2 nd Renewal - \$495,568.00 CPA 1133841 Initial – \$1,245,717.39 1st Renewal – \$324,637.54 2 nd Renewal - \$486,082.13 <u>Option C</u> CPA 1133840 Initial – \$2,225,294.20 1st Renewal – \$1,467,258.80 2 nd Renewal - \$788,468.40
Prime Contractor Information and LSBE-Subcontractor (Prime: Company Name, Owner Name and Title, Number years in business and Number of Years doing business with DeKalb County)	<u>RTS Water Solutions, LLC - Prime</u> Manager: Troy Knight Years in Business: 18 Years Doing Business with DeKalb: 2

<p>(LSBE: LSBE Type (DeKalb or MSA, Participation Percentage, Company Name, Owner Name and Title, Address, Type of Work Provided, Number of years in business and Previous Business/ Contracts and Amounts in DeKalb County)</p>	<p><u>Metals & Materials Engineers, LLC; LSBE-DeKalb 20%</u> 1669 Litton Dr., Stone Mountain, GA 30083 President: Barry Bennett Years in Business: 20 Years Doing Business with DeKalb: 17 Services to be Provided: Water Meter Installation/Replacement Amount Paid To Date: \$4,145,143.93</p> <p><u>Corporate Environmental Risk Management, LLC - LSBE-DeKalb 5%</u> 1990 Lakeside Parkway Ste 300, Tucker, GA 30084 Managing Director: Albert G. Edwards Years in Business: 26 Years Doing Business with DeKalb: 17 Services to be Provided: Project Management Support Amount Paid To Date: \$552,734.91</p> <p><u>Grid One Solutions, LLC - Prime</u> President: George Graham Years in Business: 10 Years Doing Business with DeKalb: 2</p> <p><u>Khafra Operations, LLC - LSBE-MSA 20%</u> 225 Peachtree Street NE, Ste 1600, Atlanta, GA 30303 President: Valentino Bates Years in Business: 35 Years Doing Business with DeKalb: 4 Services to be Provided: Meter Assessments and Meter Installation Amount Paid To Date: \$562,790.05</p>
<p>Attachments</p>	<p>Renewal Request Form</p>