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MEMORANDUM

DATE: May 2, 2022
TO: Cathryn Horner, Director
DeKalb Purchasing and Contracting Department
FROM: Damon Scott, Director *DS*
DeKalb Human Services Department
SUBJECT: Request to Rescind Award- RFP#19-500537, Aquatics Services for LWSC

In August 2020, the Human Services Department approved a recommendation to award Request for Proposals #19-500537, Lou Walker Senior Center Aquatics Services to United Pools Management of America, LLC [1245 Alpharetta Street Roswell, Georgia 30075] in an amount not to exceed \$212,904. The purpose of this contract was to provide pool maintenance services and lifeguards and aquatics instructors to teach classes and manage the daily operations of the center's aquatics program which includes the only therapeutic pool in Dekalb County.

The DeKalb Board of Commission approved this award on October 13, 2020, and a contract was issued to the vendor in January of 2021. While this award was made during the early days of the Coronavirus pandemic, the Purchasing Department, over the course of the last fourteen (14) months has worked in collaboration with Human Services to negotiate the start date of this contract with United Pools Management to no avail. United Pools first refused to sign the contract in January 2021, stating that that the bond requirement would be too much for them to take on while the senior center was still closed, and the full scope of work could not be provided.

In response, the County granted a waiver of the bond requirement in February 2021 and requested the vendor to sign the contract so that they could begin providing pool maintenance services. United Pools then refused to sign the contract in March 2021 stating that they were "close to the beginning of the busy pool season and that prices had gone up since the proposal was submitted."

To date, the Human Services Department has reviewed and approved three (3) revised cost proposals with increased prices for services from United Pools Management and the vendor has refused to sign the contract three times (most recently in March 2022). It has become evident to the Department that United Pools does not intend to sign the contract. Rather than issue another RFP solicitation, Human Services would like to find a similar existing contract that can be used to piggyback of for aquatics services as soon as possible.

Ms. Latarsha Williams, Human Services Administrator is the designated point of contact for any questions that you may have regarding this request. She can be reached at (470) 553-3434 or via email at llwilliams@dekalbcountyga.gov.

DS/llw

Cc: Ericia King, Director, Lou Walker Senior Center
Latarsha Williams, Human Services Administrator