

<b>Cost Analysis of Purchase of Motorola APX 6500 Radios Purchase from SWC vs. Market (Quote 1580719)</b>						
Qty	List Price	Ext. List Price	Sale Price	Ext. Sale Price	Difference	Savings %
31	\$ 3,253.00	\$ 100,843.00	\$ 2,114.45	\$ 65,547.95	\$ (35,295.05)	-0.35
31	\$ -		\$ -		\$ -	
31	\$ 495.00	\$ 15,345.00	\$ 321.75	\$ 9,974.25	\$ (5,370.75)	-0.35
31	\$ 1,320.00	\$ 40,920.00	\$ 858.00	\$ 26,598.00	\$ (14,322.00)	-0.35
31	\$ 176.00	\$ 5,456.00	\$ 176.00	\$ 5,456.00	\$ -	0
31	\$ 66.00	\$ 2,046.00	\$ 42.90	\$ 1,329.90	\$ (716.10)	-0.35
31	\$ -	\$ -	\$ -	\$ -	\$ -	
31	\$ 567.00	\$ 17,577.00	\$ 368.55	\$ 11,425.05	\$ (6,151.95)	-0.35
31	\$ 363.00	\$ 11,253.00	\$ 235.95	\$ 7,314.45	\$ (3,938.55)	-0.35
31	\$ -	\$ -	\$ -	\$ -	\$ -	
31	\$ 47.00	\$ 1,457.00	\$ 30.55	\$ 947.05	\$ (509.95)	-0.35
31	\$ 330.00	\$ 10,230.00	\$ 214.50	\$ 6,649.50	\$ (3,580.50)	-0.35
31	\$ -	\$ -	\$ -	\$ -	\$ -	
31	\$ 1,041.00	\$ 32,271.00	\$ 676.65	\$ 20,976.15	\$ (11,294.85)	-0.35
31	\$ 327.00	\$ 10,137.00	\$ 212.55	\$ 6,589.05	\$ (3,547.95)	-0.35
31	\$ 77.00	\$ 2,387.00	\$ 50.05	\$ 1,551.55	\$ (835.45)	-0.35
31	\$ 330.00	\$ 10,230.00	\$ 214.50	\$ 6,649.50	\$ (3,580.50)	-0.35
31	\$ 92.86	\$ 2,878.66	\$ 92.86	\$ 2,878.66	\$ -	0
31	\$ 285.71	\$ 8,857.01	\$ 285.71	\$ 8,857.01	\$ -	0
		\$ 271,887.67		\$ 182,744.07	\$ (89,143.60)	-32.79%
		\$ 9,277.47		\$ 9,277.47		
		\$ 262,610.20		\$ 173,466.60	\$ 89,143.60	33.95%

**Purchasing off the SWC will result in savings of 32.79% to the County versus buying from the market.  
With the additional incentive, DeKalb County will realize a total Cost Savings of 33.95% or \$89,143.60**