



Statewide Contract Number	99999-SPD-T20120501-XXXX	NIGP Codes	Network Equipment - 20664 Network Software - 20928 Network Support and Services - 92037 Network Consulting Svcs - 91830 Network Equipment Leasing - 98419
Name of Contract	Network Equipment		
Effective Date	06/01/2012	Expiration Date	06/30/2015
Contract Table of Contents			
Suppliers Awarded	17	Contract Information:	Convenience
Contract Information for Supplier			Page Number
Aerohive Networks Inc.			5
Allied Telesis, Inc. – NOT RENEWED			7
Aruba Networks, Inc.			8
Avaya Inc.			10
Brocade Communications Systems, Inc.			13
Cisco Systems, Inc.			16
Dell Marketing L.P.			19
Enterasys Networks, Inc.			21
Extreme Networks, Inc.			23
F5 Networks, Inc.			25
Hewlett-Packard Company (HP)			27
International Business Machines Corporation (IBM)			29

Statewide Contract Number	99999-SPD-T20120501-XXXX	NIGP Codes	Network Equipment - 20664 Network Software - 20928 Network Support and Services - 92037 Network Consulting Svcs - 91830 Network Equipment Leasing - 98419
Name of Contract	Network Equipment		
Effective Date	06/01/2012	Expiration Date	06/30/2015
Contract Table of Contents			
Suppliers Awarded	17	Contract Information:	Convenience
Contract Information for Supplier			Page Number
<u>Juniper Networks (US), Inc.</u>			31
<u>Meru Networks, Inc.</u>			33
<u>Polycom, Inc.</u>			35
<u>Radware Inc.</u>			38
<u>ShoreTel, Inc.</u>			40
<u>Wildpackets, Inc.</u>			42
Additional Contract Information			
<u>SWC Award Networking Equipment Category by Manufacturer</u>			3
<u>Authorized Reseller List by Manufacturer</u>			Attached to Contract Summary in Team GA Marketplace – see screen shot on page 4
<u>Contract Renewals/ Extensions/ Changes</u>			44

Networking Equipment & IT Infrastructure Products Awarded Categories

	Category 1	Category 2	Category 3	Category 4	Category 5
Aerohive Networks 99999-SPD-T20120501-0001			Y		
Allied Telesis 99999-SPD-T20120501-0002	EXPIRED 06/30/2014 NOT RENEWED				
Aruba Networks 99999-SPD-T20120501-0003	Y	Y	Y		
Avaya 99999-SPD-T20120501-0004	Y	Y	Y	Y	Y
Brocade Communications 99999-SPD-T20120501-0005	Y	Y	Y		
Cisco Systems 99999-SPD-T20120501-0006	Y	Y	Y	Y	Y
Dell 99999-SPD-T20120501-0007	Y	Y	Y	Y	
Enterasys Networks* 99999-SPD-T20120501-0008	Y	Y	Y	Y	
Extreme Networks* 99999-SPD-T20120501-0009	Y		Y		
F5 Networks 99999-SPD-T20120501-0010		Y			
Hewlett-Packard 99999-SPD-T20120501-0011	Y	Y	Y	Y	
IBM Corp 99999-SPD-T20120501-0012	Y			Y	
Juniper Network 99999-SPD-T20120501-0013	Y	Y	Y	Y	
Meru Networks 99999-SPD-T20120501-0014			Y		
Polycom 99999-SPD-T20120501-0015					Y
Radware 99999-SPD-T20120501-0016		Y		Y	
ShoreTel 99999-SPD-T20120501-0017					Y
Wildpackets 99999-SPD-T20120501-0018		Y			

Category 1 = Wired LAN/WAN Products

Category 2 = Network Management & Optimization Products

Category 3 = Wireless Networking Products

Category 4 = Security Products

Category 5 = Unified Communications Products (including VoIP)

*Extreme Networks has acquired Enterasys Networks, however, both are operating under separate contracts with the State of Georgia.

Supplier Information Sheet

Contract Information	
Statewide Contract Number	99999-SPD-T20120501-0001
PeopleSoft Supplier Number	0000525790
Supplier Name & Address	
Aerohive Networks 330 Gibraltar Drive Sunnyvale, CA 94089	
Contact	
Sales Jess Ward Aerohive Networks Sales Manager Southeast Region 678-313-5339 jward@aerohive.com	
Contract Administration Jonnette Pennington Aerohive Networks Territory Manager, Georgia-SLED 408-470-4984 jpennington@aerohive.com	
Contact Details	
Ordering Information	Orders are to be faxed/emailed to authorized partners – see Ordering Instructions. Aerohive sales contact is: Jess Ward
Remitting Information	Payments are to be mailed to authorized servicing partners/resellers.
Delivery Days	To be defined by authorized purchaser at the time of the PO issuance
Discounts	10% Discount applicable to products, software and services
Payment Terms	Net 30 Days
Bid Offer includes	State Entities, Local Governments (County/City/Authorities) and Education (Universities/Colleges/BOEs K-12)
Acceptable payment method	Supplier will accept Purchase Orders and the Purchasing Card under this contract as permitted by current policies governing the Purchasing Card program.

Item Schedule

Aerohive's Entire Product Catalog for Wireless Networking Equipment

This is a Convenience Statewide Contract available to all eligible State entities and political subdivisions.

The contract is administered by the Department of Administrative Services (DOAS).

Aerohive contract award covers following networking product category:

- Category 3 – Wireless Networking & Infrastructure Products

Services available from Aerohive and/or one of its authorized servicing partners are:

- Installation
- Configuration
- Maintenance & Support

Ordering Instructions

Please contact Jess Ward for technical assistance and sales information. Orders may be placed with a State of Georgia approved reseller for Aerohive Networks.

Please see the State Approved Reseller List for Network Equipment Manufacturers for an updated list of resellers and partners.

DOAS Contact Information

Name: Janet Pytelewski

Phone: 404-656-5361

email: janet.pytelewski@doas.ga.gov

Supplier Information Sheet

Contract Information	
Statewide Contract Number	99999-SPD-T20120501-0002
PeopleSoft Supplier Number	0000015802
Supplier Name & Address	
Allied Telesis, Inc. 3041 Orchard Parkway San Jose, CA 95134	
Contact	
Contact Details	SWC expired on June 30, 2014 and was not renewed.
Ordering Information	
Remitting Information	
Delivery Days	
Discounts	
Payment Terms	
Bid Offer includes	
Acceptable payment method	

EXPIRED

Supplier Information Sheet

Contract Information	
Statewide Contract Number	99999-SPD-T20120501-0003
PeopleSoft Supplier Number	0000525791
Supplier Name & Address	
<p>Aruba Networks, Inc. 1344 Crossman Ave. Sunnyvale, CA 94089</p>	
Contact	
<p>Sales Chris Simard Account Manager, Customer Advocate Aruba Networks Mobile: 404-354-7330 csimard@arubanetworks.com</p> <p>Contract Administration Andrew (Drew) Tanguay SLED Contracts Administrator 408-419-4260 atangiy@arubanetworks.com</p>	
Contact Details	
Ordering Information	<p>Orders are to be faxed/emailed to authorized partners – see Ordering Instructions.</p> <p>Aruba's sales contact is: Chris Simard</p>
Remitting Information	<p>Payments are to be mailed to authorized servicing partners/resellers.</p>
Delivery Days	<p>To be defined by authorized purchaser at the time of the PO issuance</p>
Discounts	<p>See Manufacturer's State of Georgia webpage at: http://www.arubanetworks.com/georgia-state-contract/</p>
Payment Terms	<p>Net 30 Days</p>
Bid Offer includes	<p>State Entities, Local Governments (County/City/Authorities) and Education (Universities/Colleges/BOEs K-12)</p>

Acceptable payment method	Supplier will accept Purchase Orders and the Purchasing Card under this contract as permitted by current policies governing the Purchasing Card program.
----------------------------------	--

Item Schedule

Aruba Networks' Entire Product Catalog

This is a Convenience Statewide Contract available to all eligible State entities and political subdivisions.

The contract is administered by the Department of Administrative Services (DOAS).

Aruba's contract awards cover the following networking product categories:

- Category 1 – Wired Networking & Infrastructure Products
- Category 2 – Network Optimization & Management Products
- Category 3 – Wireless Networking & Infrastructure Products

Services available from Aruba and/or one of its authorized servicing partners are:

- Installation
- Configuration
- Maintenance & Support

Ordering Instructions

For price quotes and ordering information, please contact Chris Simard or a State of Georgia approved servicing partner for Aruba Networks.

Please see the State Approved Reseller List for Network Equipment Manufacturers for an updated list of resellers and partners.

DOAS Contact Information

Name: Janet Pytelewski

Phone: 404-656-5361

email: janet.pytelewski@doas.ga.gov

Supplier Information Sheet

Contract Information	
Statewide Contract Number	99999-SPD-T20120501-0004
PeopleSoft Supplier Number	0000139075
Supplier Name & Address	
<p>Avaya Inc. 211 Mt. Airy Rd. Basking Ridge, NJ 07920</p>	
Contact	
<p>Sales Brad McCain Strategic Account Manager – Georgia – Government – Education Avaya 919-306-6467 bamccain@Avaya.com</p> <p>Contract Administration Rick Wharton Avaya 919-425-8304 rwharton@avaya.com</p>	
Contact Details	
Ordering Information	<p>Orders are to be faxed/emailed to authorized partners – see Ordering Instructions.</p> <p>Avaya sales contacts are: Brad McCain</p>
Remitting Information	<p>Payments are to be mailed to authorized servicing partners/resellers.</p>
Delivery Days	<p>To be defined by authorized purchaser at the time of the PO issuance</p>
Discounts	<p>Please see the Manufacturer's State of Georgia webpage at: http://georgia.avaya.com</p>
Payment Terms	<p>Net 30 Days</p>

Bid Offer includes	State Entities , Local Governments (County/City/Authorities) and Education (Universities/Colleges/BOEs K-12)
Acceptable payment method	Supplier will accept Purchase Orders and the Purchasing Card under this contract as permitted by current policies governing the Purchasing Card program.

Item Schedule

Avaya’s Entire Catalog

This is a Convenience Statewide Contract available to all eligible State entities and political subdivisions.

The contract is administered by the Department of Administrative Services (DOAS).

Avaya contract awards cover the following networking product categories:

- Category 1 – Wired Networking & Infrastructure Products
- Category 2 – Network Optimization & Management Products
- Category 3 – Wireless Networking & Infrastructure Products
- Category 4 – Security Products
- Category 5 – Unified Communications Products (including VoIP)

Services available from Avaya and/or one of its authorized servicing partners are:

- Installation
- Configuration
- Maintenance & Support
- Consulting
- Integration
- Network Assessments

Ordering Instructions

Please see the Manufacturer’s State of Georgia webpage at:

<http://georgia.avaya.com>

Website has contact information, list of authorized servicing partners and pricelist. For price quotes and ordering information, please contact Brad McCain or a State of Georgia approved servicing partner for Avaya. Also, please see the State Approved Reseller List for Network Equipment Manufacturers for an updated list of resellers and partners.

DOAS Contact Information

Name: Janet Pytelewski

Phone: 404-656-5361

email: janet.pytelewski@doas.ga.gov

Supplier Information Sheet

Contract Information	
Statewide Contract Number	99999-SPD-T20120501-0005
PeopleSoft Supplier Number	0000485662
Supplier Name & Address	
<p>Brocade Communications Systems, Inc. 134 Holger Way San Jose, CA 95134</p>	
Contact	
<p>Sales Frances Connor Enterprise Account Manager Brocade 770-331-6689 Email: fconnor@brocade.com</p> <p>Contract Administration Erica Perkins (Bumgarner) GSPO SLED Team Member Brocade 408-333-4037 SLEDETeam@Brocade.com</p>	
Contact Details	
Ordering Information	<p>Orders are to be faxed/emailed to authorized partners – see Ordering Instructions.</p> <p>Brocade's sales contact is: Frances Connor</p>
Remitting Information	<p>Payments are to be mailed to authorized servicing partners/resellers.</p>
Delivery Days	<p>To be defined by authorized purchaser at the time of the PO issuance</p>
Discounts	<p>See Manufacturer's State of Georgia webpage at: http://www.brocade.com/sales/sled/georgia.page</p>
Payment Terms	<p>Net 30 Days</p>

Bid Offer includes	State Entities, Local Governments (County/City/Authorities) and Education (Universities/Colleges/BOEs K-12)
Acceptable payment method	Supplier will accept Purchase Orders and the Purchasing Card under this contract as permitted by current policies governing the Purchasing Card program.

Item Schedule

Brocade’s Entire Catalog

This is a Convenience Statewide Contract available to all eligible State entities and political subdivisions.

The contract is administered by the Department of Administrative Services (DOAS).

Brocade contract awards cover the following networking product categories:

- Category 1 – Wired Networking & Infrastructure Products
- Category 2 – Network Optimization & Management Products
- Category 3 – Wireless Networking & Infrastructure Products

Services available from Brocade and/or one of its authorized servicing partners are:

- Installation
- Configuration
- Maintenance & Support

Leasing and financing arrangements are available from Brocade. Please contact DOAS contact for additional information.

Ordering Instructions

Please see the Manufacturer’s State of Georgia webpage at:

<http://www.brocade.com/sales/sled/georgia.page>

Website has contact information, list of authorized servicing partners and pricelist. Also, please see the State Approved Reseller List for Network Equipment Manufacturers for an updated list of resellers and partners.

DOAS Contact Information

Name: Janet Pytelewski

Phone: 404-656-5361

email: janet.pytelewski@doas.ga.gov

Supplier Information Sheet

Contract Information	
Statewide Contract Number	99999-SPD-T20120501-0006
PeopleSoft Supplier Number	0000015795
Supplier Name & Address	
<p>Cisco Systems, Inc. 500 Northridge Rd., Suite 700 Atlanta, GA 30350</p>	
Contacts	
<p>Sales Joe Mann Account Manager - Government and Education Cisco Systems joemann@cisco.com http://www.linkedin.com/in/ajoemann Office: 678-352-2847 Mobile: 678-602-5573</p> <p>Contract Administration Mimi Nguyen Manager, US Public Sector Contracts Office Cisco Systems mimnguye@cisco.com 408-527-2627</p>	
Contact Details	
Ordering Information	<p>Orders are to be faxed/emailed to authorized servicing partners/resellers – see link in Ordering Instructions.</p> <p>Cisco sales contact is: Joe Mann</p>
Remitting Information	<p>Payments are to be mailed to authorized servicing partners.</p>
Delivery Days	<p>To be defined by authorized purchaser at the time of the PO issuance</p>
Discounts	<p>See Manufacturer's State of Georgia webpage at Cisco-GA SWC Information</p>
Payment Terms	<p>Net 30 Days</p>
Bid Offer includes	<p>State Entities, Local Governments (County/City/Authorities) and Education (Universities/Colleges/BOEs K-12)</p>

Acceptable payment method	Supplier will accept Purchase Orders and the Purchasing Card under this contract as permitted by current policies governing the Purchasing Card program.
----------------------------------	--

Item Schedule

Cisco's entire product catalog with the following exception(s):

- **End User Computing Devices such as tablets**

This is a Convenience Statewide Contract available to all eligible State entities and political subdivisions.

The contract is administered by the Department of Administrative Services (DOAS).

Cisco contract awards made for the following networking product categories:

- Category 1 – Wired Networking & Infrastructure Products
- Category 2 – Network Optimization & Management Products
- Category 3 – Wireless Networking & Infrastructure Products
- Category 4 – Security Products
- Category 5 – Unified Communications Products (including VoIP)

Services available from Cisco and/or one of its authorized servicing partners/resellers are:

- Installation
- Configuration
- Maintenance & Support
- Consulting/Professional Services
- Training

Leasing and financing arrangements are available for Cisco equipment via several companies. Please contact DOAS representative for additional information.

Additional information can be found on the following website:

[Cisco-GA SWC Information](#)

Ordering Instructions

For a list of authorized servicing partners/resellers, please access the following link:

[Cisco-GA SWC Information](#)

Also, please see the State Approved Reseller List for Network Equipment Manufacturers for an updated list of resellers and partners.

DOAS Contact Information

Name: Janet Pytelewski

Phone: 404-656-5361

email: janet.pytelewski@doas.ga.gov

Supplier Information Sheet

Contract Information	
Statewide Contract Number	99999-SPD-T20120501-0007
PeopleSoft Supplier Number	0000015689
Supplier Name & Address	
Dell Marketing L.P. One Dell Way RR8-6 Round Rock, TX 78682	
Contact	
Sales Travis Quigley Account Executive Dell 404-345-7622 Travis.Quigley@Dell.com	
Contract Administration Katherine Dunay (effective on 7/1/14) Southeast & Mid-Atlantic ESLH Post Sales Contract Dell Katherine.Dunay@Dell.com	
Contact Details	
Ordering Information	Orders are to be faxed/emailed to authorized partners – see Ordering Instructions. Dell's sales contact is: Travis Quigley
Remitting Information	Payments are to be mailed to authorized servicing partners/resellers.
Delivery Days	To be defined by authorized purchaser at the time of the PO issuance
Discounts	Please contact DOAS for a copy of pricing discounts.
Payment Terms	Net 30 Days
Bid Offer includes	State Entities, Local Governments (County/City/Authorities) and Education (Universities/Colleges/BOEs K-12)

Acceptable payment method	Supplier will accept Purchase Orders and the Purchasing Card under this contract as permitted by current policies governing the Purchasing Card program.
----------------------------------	--

Item Schedule

Dell's product catalog with the following exception(s):

- **Personal Computers (Desktop/Laptop)**
- **End User Computing Devices (Tablets)**
- **3rd Party Software**

This is a Convenience Statewide Contract available to all eligible State entities and political subdivisions.

The contract is administered by the Department of Administrative Services (DOAS).

Dell contract awards made for the following networking product categories:

- Category 1 – Wired Networking & Infrastructure Products
- Category 2 – Network Optimization & Management Products
- Category 3 – Wireless Networking & Infrastructure Products
- Category 4 – Security Products include SecureWorks

Services available from Dell and/or one of its authorized servicing partners/resellers are:

- Installation
- Configuration
- Maintenance & Support

Ordering Instructions

Orders can be placed directly with Dell or a Dell authorized servicing partners/resellers. Please review the State's Approved Reseller List for Network Equipment.

DOAS Contact Information

Name: Janet Pytelewski

Phone: 404-656-5361

email: janet.pytelewski@doas.ga.gov

Supplier Information Sheet

Contract Information	
Statewide Contract Number	99999-SPD-T20120501-0008
PeopleSoft Supplier Number	0000118666
Supplier Name & Address	
<p>Enterasys Networks 50 Minuteman Rd. Andover, MA 01810</p> <p>Note: Enterasys has been acquired by Extreme Networks. However, it is currently operating independently for network equipment sales and services.</p>	
Contact	
<p>Contract Administration Mike Swierk Contract Analyst 978-684-1607 mswierk@extremenetworks.com</p>	
Contact Details	
Ordering Information	<p>Currently, orders are to be faxed/emailed to authorized partners – see link in Ordering Instructions. Enterasys/Extreme sales contact is: Jim Finger jfinger@extremenetworks.com 843-271-6461</p>
Remitting Information	<p>Payments are to be mailed to authorized servicing partners.</p>
Delivery Days	<p>To be defined by authorized purchaser at the time of the PO issuance</p>
Discounts	<p>Please contact DOAS representative.</p>
Payment Terms	<p>Net 30 Days</p>
Bid Offer includes	<p>State Entities, Local Governments (County/City/Authorities) and Education (Universities/Colleges/BOEs K-12)</p>
Acceptable payment method	<p>Supplier will accept Purchase Orders and the Purchasing Card under this contract as permitted by current policies governing the Purchasing Card program.</p>

Item Schedule

Enterasys' Entire Product Catalog

This is a Convenience Statewide Contract available to all eligible State entities and political subdivisions.

The contract is administered by the Department of Administrative Services (DOAS).

Enterasys contract awards cover the following networking product categories:

- Category 1 – Wired Networking & Infrastructure Products
- Category 2 – Network Optimization & Management Products
- Category 3 – Wireless Networking & Infrastructure Products
- Category 4 – Security Products

Services available from Enterasys and/or one of its authorized servicing partners/resellers are:

- Installation
- Configuration
- Maintenance & Support

Ordering Instructions

For price quotes and ordering information, please contact Jim Finger or a State of Georgia approved servicing partner for Enterasys Networks.

Please see the State Approved Reseller List for Network Equipment Manufacturers for an updated list of resellers and partners.

DOAS Contact Information

Name: Janet Pytelewski

Phone: 404-656-5361

email: janet.pytelewski@doas.ga.gov

Supplier Information Sheet

Contract Information	
Statewide Contract Number	99999-SPD-T20120501-0009
PeopleSoft Supplier Number	0000112753
Supplier Name & Address	
Extreme Networks, Inc. 3585 Monroe Street Santa Clara, CA 95051	
Contact	
Contract Administration Mary Gadaleta Manager, NA Channel Programs Extreme Networks 610-941-2956 Mgadaleta@extremenetworks.com	
Contact Details	
Ordering Information	Orders are to be faxed/emailed to authorized partners – see Ordering Instructions. Extreme's sales contact is: TBD Use authorized reseller for purchase initiation.
Remitting Information	Payments are to be mailed to authorized servicing partners/resellers.
Delivery Days	To be defined by authorized purchaser at the time of the PO issuance
Discounts	See Manufacturer's State of Georgia webpage at: http://extremenetworks.com/states/georgia/
Payment Terms	Net 30 Days
Bid Offer includes	State Entities, Local Governments (County/City/Authorities) and Education (Universities/Colleges/BOEs K-12)
Acceptable payment method	Supplier will accept Purchase Orders and the Purchasing Card under this contract as permitted by current policies governing the Purchasing Card program.

Item Schedule

Extreme's Entire Product Catalog

This is a Convenience Statewide Contract available to all eligible State entities and political subdivisions.

The contract is administered by the Department of Administrative Services (DOAS).

Extreme contract awards cover the following networking product categories:

- Category 1 – Wired Networking & Infrastructure Products
- Category 3 – Wireless Networking & Infrastructure Products

Services available from Extreme and/or one of its authorized servicing partners/resellers are:

- Installation
- Configuration
- Maintenance & Support

Additional information can be found on the following website:

<http://extremenetworks.com/states/georgia/>

Ordering Instructions

For a list of authorized servicing partners/resellers, please access the following link:

<http://extremenetworks.com/states/georgia/>

Also, please see the State Approved Reseller List for Network Equipment Manufacturers for an updated list of resellers and partners.

DOAS Contact Information

Name: Janet Pytelewski

Phone: 404-656-5361

email: janet.pytelewski@doas.ga.gov

Supplier Information Sheet

Contract Information	
Statewide Contract Number	99999-SPD-T20120501-0010
PeopleSoft Supplier Number	0000144597
Supplier Name & Address	
<p>F5 Networks, Inc. 401 Elliott Avenue West Seattle, WA 98119</p>	
Contact	
<p>Sales Rich Leonard Inside Account Manager F5 Networks 206-272-7227 Cell: 425-614-8105 r.leonard@f5.com</p> <p>Contract Administration Steve Levine SLED Territory Account Manager F5 Networks 336-303-9289 s.levine@f5.com</p>	
Contact Details	
Ordering Information	<p>Orders are to be faxed/emailed to authorized partners – see Ordering Instructions.</p> <p>F5 Networks' sales contact is: Rich Leonard</p>
Remitting Information	<p>Payments are to be mailed to authorized servicing partners/resellers.</p>
Delivery Days	<p>To be defined by authorized purchaser at the time of the PO issuance</p>
Discounts	<p>Please contact DOAS for a copy of pricing discounts.</p>
Payment Terms	<p>Net 30 Days</p>
Bid Offer includes	<p>State Entities, Local Governments (County/City/Authorities) and Education (Universities/Colleges/BOEs K-12)</p>

Acceptable payment method	Supplier will accept Purchase Orders and the Purchasing Card under this contract as permitted by current policies governing the Purchasing Card program.
----------------------------------	--

Item Schedule

F5 Networks' Entire Product Catalog

This is a Convenience Statewide Contract available to all eligible State entities and political subdivisions.

The contract is administered by the Department of Administrative Services (DOAS).

F5 Networks contract awards cover the following networking product categories:

- Category 4 – Security Products

Services available from F5 Networks and/or one of its authorized servicing partners/resellers are:

- Installation
- Configuration
- Maintenance & Support

Ordering Instructions

Orders can be placed with authorized F5 Networks servicing partners/resellers. For a list of authorized servicing partners/resellers, please contact Rich Leonard or see the State Approved Reseller List for Network Equipment Manufacturers for an updated list of resellers and partners.

DOAS Contact Information

Name: Janet Pytelewski

Phone: 404-656-5361

email: janet.pytelewski@doas.ga.gov

Supplier Information Sheet

Contract Information	
Statewide Contract Number	99999-SPD-T20120501-0011
PeopleSoft Supplier Number	0000067290
Supplier Name & Address	
Hewlett Packard Company 3000 Hanover St. Palo Alto, CA 94304	
Contacts	
Sales Nelson E. Munn Southeast State Government – Account Manager 850-322-1535 nelson.munn@hp.com Dan Van Dresser HP Networking 678-427-6478 daniel.van-dresser@hp.com	
Contact Details	
Ordering Information	Orders are to be faxed/emailed to authorized partners – see Ordering Instructions. HP sales contacts are: Nelson Munn and Dan Van Dresser
Remitting Information	Payments are to be mailed to authorized servicing partners/resellers.
Delivery Days	To be defined by authorized purchaser at the time of the PO issuance
Discounts	See Manufacturer’s State of Georgia webpage at: http://h10038.www1.hp.com/contracts_detail.aspx?contractid=406&agencyid=34&state=GA
Payment Terms	Net 30 Days
Bid Offer includes	State Entities, Local Governments (County/City/Authorities) and Education (Universities/Colleges/BOEs K-12)

Acceptable payment method	Supplier will accept Purchase Orders and the Purchasing Card under this contract as permitted by current policies governing the Purchasing Card program.
----------------------------------	--

Item Schedule

All of HP's Networking Products

Please note that this SWC does not include HP's personal computers (desktops/laptops), end-user computing devices such as tablets and 3rd party software.

This is a Convenience Statewide Contract available to all eligible State entities and political subdivisions.

The contract is administered by the Department of Administrative Services (DOAS).

HP contract awards cover the following networking product categories:

- Category 1 – Wired Networking & Infrastructure Products
- Category 2 – Network Optimization & Management Products
- Category 3 – Wireless Networking & Infrastructure Products
- Category 4 – Security Products

Services available from HP and/or one of its authorized servicing partners are:

- Installation
- Configuration
- Maintenance & Support
- Consulting

Ordering Instructions

For a list of authorized servicing partners/resellers, please contact Dan Van Dresser or see the State Approved Reseller List for Network Equipment Manufacturers for an updated list of resellers and partners.

DOAS Contact Information

Name: Janet Pytelewski

Phone: 404-656-5361

email: janet.pytelewski@doas.ga.gov

Supplier Information Sheet

Contract Information	
Statewide Contract Number	99999-SPD-T20120501-0012
PeopleSoft Supplier Number	0000004543
Supplier Name & Address	
International Business Machine (IBM) Corporation New Orchard Road Armonk, NY 10504	
Contract Administrator	
Sales & Contract Administration Russell Boles Public Sector Contracts Sales Manager – Eastern US IBM 770-863-1823 Mobile: 678-524-0008 rusboles@us.ibm.com	
Contact Details	
Ordering Information	Orders are to be faxed/emailed directly to IBM. IBM sales contacts are: Russell Boles
Remitting Information	91222 Collections Center Dr Chicago, IL 60693-1222
Delivery Days	To be defined by authorized purchaser at the time of the PO issuance
Discounts	Please contact DOAS for a copy of pricing discounts.
Payment Terms	Net 30 Days
Bid Offer includes	State Entities, Local Governments (County/City/Authorities) and Education (Universities/Colleges/BOEs K-12)

Acceptable payment method	Supplier will accept Purchase Orders and the Purchasing Card under this contract as permitted by current policies governing the Purchasing Card program.
----------------------------------	--

Item Schedule

IBM’s Networking Products in the Categories Below

This is a Convenience Statewide Contract available to all eligible State entities and political subdivisions.

The contract is administered by the Department of Administrative Services (DOAS).

IBM contract awards cover the following networking product categories:

- Category 1 – Wired Networking & Infrastructure Products
- Category 4 – Security Products

Services available from IBM are:

- Installation
- Configuration
- Maintenance & Support
- Integration
- Consulting

Ordering Instructions

Order directly filled by IBM, please contact Russell Bowles.

DOAS Contact Information

Name: Janet Pytelewski

Phone: 404-656-5361

email: janet.pytelewski@doas.ga.gov

Supplier Information Sheet

Contract Information	
Statewide Contract Number	99999-SPD-T20120501-0013
PeopleSoft Supplier Number	0000525788
Supplier Name & Address	
<p>Juniper Networks (US), Inc. 1194 North Mathilda Ave. Sunnyvale, CA 94089</p>	
Contact	
<p>Sales Rick German Account Manager Juniper Networks Phone: 770-294-5634 rgerman@juniper.net</p> <p>Contract Administration Roxanne Bieniek Manager, SLED Juniper Networks 978-589-0636 rbieniek@juniper.net</p>	
Contact Details	
Ordering Information	<p>Orders are to be faxed/emailed to authorized partners – see Ordering Instructions.</p> <p>Juniper’s sales contact is: Rick German</p>
Remitting Information	<p>Payments are to be mailed to authorized servicing partners/resellers.</p>
Delivery Days	<p>To be defined by authorized purchaser at the time of the PO issuance</p>
Discounts	<p>See Manufacturer’s State of Georgia webpage at: http://www.juniper.net/us/en/partners/georgia-state-pricing/</p>
Payment Terms	<p>Net 30 Days</p>

Bid Offer includes	State Entities, Local Governments (County/City/Authorities) and Education (Universities/Colleges/BOEs K-12)
Acceptable payment method	Supplier will accept Purchase Orders and the Purchasing Card under this contract as permitted by current policies governing the Purchasing Card program.

Item Schedule

Juniper's Entire Product Catalog

This is a Convenience Statewide Contract available to all eligible State entities and political subdivisions.

The contract is administered by the Department of Administrative Services (DOAS).

Juniper contract awards made for the following networking product categories:

- Category 1 – Wired Networking & Infrastructure Products
- Category 2 – Network Optimization & Management Products
- Category 3 – Wireless Networking & Infrastructure Products
- Category 4 – Security Products

<http://www.juniper.net/us/en/partners/georgia-state-pricing/>

Services available from Juniper and/or one of its authorized servicing partners are:

- Installation
- Configuration
- Maintenance & Support
- Consulting

Ordering Instructions

For a list of authorized servicing partners/resellers, please contact Rick German or access the following link:

<http://www.juniper.net/us/en/partners/georgia-state-pricing/>

DOAS Contact Information

Name: Janet Pytelewski

Phone: 404-656-5361

email: janet.pytelewski@doas.ga.gov

Supplier Information Sheet

Contract Information	
Statewide Contract Number	99999-SPD-T20120501-0014
PeopleSoft Supplier Number	0000525789
Supplier Name & Address	
Meru Networks, Inc. 894 Ross Drive Sunnyvale, CA 94089	
Contacts	
Sales Richard Burton Territory Sales Manager Meru Networks 678-373-4634 Mobile: 678-849-3227 rburton@merunetworks.com	
Contract Administration Matthew Christian Meru Networks 408-215-5369 mchristian@merunetworks.com	
Contact Details	
Ordering Information	Orders are to be faxed/emailed to authorized partners – see Ordering Instructions. Meru Networks sales contact is: Richard Burton
Remitting Information	Payments are to be mailed to authorized servicing partners/resellers.
Delivery Days	To be defined by authorized purchaser at the time of the PO issuance
Discounts	See Manufacturer's State of Georgia webpage at: http://www.merunetworks.com/how-to-buy/state-contracts/georgia.html
Payment Terms	Net 30 Days
Bid Offer includes	State Entities, Local Governments (County/City/Authorities) and Education (Universities/Colleges/BOEs K-12)

Acceptable payment method	Supplier will accept Purchase Orders and the Purchasing Card under this contract as permitted by current policies governing the Purchasing Card program.
----------------------------------	--

Item Schedule

Meru Networks' Entire Product Catalog

This is a Convenience Statewide Contract available to all eligible State entities and political subdivisions.

The contract is administered by the Department of Administrative Services (DOAS).

Meru Networks' contract award covers the following networking product category:

- Category 3 – Wireless Networking & Infrastructure Products

Services available from Meru Networks and/or one of its authorized servicing partners are:

- Installation
- Configuration
- Maintenance & Support

Ordering Instructions

For a list of authorized servicing partners/resellers, please contact Richard Burton or access the following link:

<http://www.merunetworks.com/how-to-buy/state-contracts/georgia.html>

DOAS Contact Information

Name: Janet Pytelewski

Phone: 404-656-5361

email: janet.pytelewski@doas.ga.gov

Supplier Information Sheet

Contract Information	
Statewide Contract Number	99999-SPD-T20120501-0015
PeopleSoft Supplier Number	0000190417
Supplier Name & Address	
<p>Polycom, Inc. 4750 Willow Road Pleasanton, CA 94588</p>	
Contact	
<p>Sales Keri Robertson Vertical Account Manager Polycom 770-641-4436 Mobile: 678-662-5200 keri.robertson@polycom.com</p> <p>Contract Administration Barbara Marshall Public Sector Compliance Manager Polycom 770-646-6389 Barbara.Marshall@polycom.com</p>	
Contact Details	
Ordering Information	Orders are to be faxed/emailed to authorized partners – see Ordering Instructions. Polycom’s sales contact is: Keri Robertson
Remitting Information	Payments are to be mailed to authorized servicing partners/resellers.
Delivery Days	To be defined by authorized purchaser at the time of the PO issuance
Discounts	Please contact DOAS for a copy of pricing discounts.

Payment Terms	Net 30 Days
Bid Offer includes	State Entities, Local Governments (County/City/Authorities) and Education (Universities/Colleges/BOEs K-12)
Acceptable payment method	Supplier will accept Purchase Orders and the Purchasing Card under this contract as permitted by current policies governing the Purchasing Card program.

Item Schedule

Polycom’s Entire Product Catalog of VoIP and Unified Communications Products

This is a Convenience Statewide Contract available to all eligible State entities and political subdivisions.

The contract is administered by the Department of Administrative Services (DOAS).

Polycom’s contract award covers the following networking product category:

- Category 5 – Unified Communications Products (including VoIP)

Services available from Polycom and/or one of its authorized servicing partners are:

- Installation
- Configuration
- Maintenance & Support
- Consulting

Ordering Instructions

For a list of authorized servicing partners/resellers, please contact Keri Robertson or see the State Approved Reseller List for Network Equipment Manufacturers for an updated list of resellers and partners.

DOAS Contact Information

Name: Janet Pytelewski

Phone: 404-656-5361

email: janet.pytelewski@doas.ga.gov

Supplier Information Sheet

Contract Information	
Statewide Contract Number	99999-SPD-T20120501-0016
PeopleSoft Supplier Number	0000525792
Supplier Name & Address	
<p>Radware Inc. 575 Corporate Drive, Lobby 2 Mahwah, NJ 07430</p>	
Contact	
<p>Sales & Contract Administration Brian Ray 678-523-7091 Regional Sales Manager, S.E. Email: brianr@radware.com</p>	
Contact Details	
Ordering Information	<p>Orders are to be faxed/emailed to authorized partners – see Ordering Instructions.</p> <p>Radware's sales contact is: Brian Ray</p>
Remitting Information	<p>Payments are to be mailed to authorized servicing partners/resellers.</p>
Delivery Days	<p>To be defined by authorized purchaser at the time of the PO issuance</p>
Discounts	<p>Please contact DOAS for a copy of pricing discounts.</p>
Payment Terms	<p>Net 30 Days</p>
Bid Offer includes	<p>State Entities, Local Governments (County/City/Authorities) and Education (Universities/Colleges/BOEs K-12)</p>
Acceptable payment method	<p>Supplier will accept Purchase Orders and the Purchasing Card under this contract as permitted by current policies governing the Purchasing Card program.</p>

Item Schedule

Radware's Entire Product Catalog

This is a Convenience Statewide Contract available to all eligible State entities and political subdivisions.

The contract is administered by the Department of Administrative Services (DOAS).

Radware contract awards made for the following networking product categories:

- Category 2 – Network Optimization & Management Products
- Category 4 – Security Products

Services available from Radware or one of its authorized resellers are:

- Installation
- Configuration
- Maintenance & Support

Ordering Instructions

For a list of authorized servicing partners/resellers, please contact Brian Ray or see the State Approved Reseller List for Network Equipment Manufacturers for an updated list of resellers and partners.

DOAS Contact Information

Name: Janet Pytelewski

Phone: 404-656-5361

email: janet.pytelewski@doas.ga.gov

Supplier Information Sheet

Contract Information	
Statewide Contract Number	99999-SPD-T20120501-0017
PeopleSoft Supplier Number	0000525787
Supplier Name & Address	
<p>ShoreTel, Inc. 960 Stewart Drive Sunnyvale, CA 94085</p>	
Contact	
<p>Sales Mike Deer ShoreTel Partner Business Manager 512- 551-7123 Tel/Fax/Mobile mdeer@ShoreTel.com</p> <p>Contract Administration Ed Bowen ShoreTel Vertical Programs - SLED ShoreTel 512-551-7132 EBowen@ShoreTel.com</p>	
Contact Details	
Ordering Information	<p>Orders are to be faxed/emailed to authorized partners – see Ordering Instructions.</p> <p>ShoreTel’s sales contact is: Mike Deer</p>
Remitting Information	<p>Payments are to be mailed to authorized servicing partners/resellers.</p>
Delivery Days	<p>To be defined by authorized purchaser at the time of the PO issuance</p>
Discounts	<p>See Manufacturer’s State of Georgia webpage at: http://www.shoretel.com/solutions/by_industry/government/ga.html</p>
Payment Terms	<p>Net 30 Days</p>
Bid Offer includes	<p>State Entities, Local Governments (County/City/Authorities) and Education (Universities/Colleges/BOEs K-12)</p>

Acceptable payment method	Supplier will accept Purchase Orders and the Purchasing Card under this contract as permitted by current policies governing the Purchasing Card program.
----------------------------------	--

Item Schedule

ShoreTel's Entire Product Catalog of VoIP and Unified Communications Products

This is a Convenience Statewide Contract available to all eligible State entities and political subdivisions.

The contract is administered by the Department of Administrative Services (DOAS).

http://www.shoretel.com/solutions/by_industry/government/ga.html

ShoreTel's contract award covers the following networking product category:

- Category 5 – Unified Communications Products (including VoIP)

Services available from ShoreTel and/or one of its authorized servicing partners are:

- Installation
- Configuration
- Maintenance & Support
- Network Assessments/Readiness
- Consulting/Professional Services

Ordering Instructions

Orders can be placed with an authorized ShoreTel servicing partner or reseller. For a list of authorized servicing partners/resellers, please access the following website or see the State Approved Reseller List for Network Equipment Manufacturers for an updated list of resellers and partners.

http://www.shoretel.com/solutions/by_industry/government/ga.html

DOAS Contact Information

Name: Janet Pytelewski

Phone: 404-656-5361

email: janet.pytelewski@doas.ga.gov

Supplier Information Sheet

Contract Information	
Statewide Contract Number	99999-SPD-T20120501-0018
PeopleSoft Supplier Number	0000525786
Supplier Name & Address	
Wildpackets, Inc. 1340 Treat Blvd Suite 500 Walnut Creek, CA 94597	
Contracts	
Sales Jim Laird Vice President WildPackets, Inc. 925-274-5423 Jlaird@wildpackets.com	
Contact Details	
Ordering Information	Orders are to be faxed/emailed to authorized partners – see Ordering Instructions. Wildpackets sales contact is: Jim Laird
Remitting Information	Payments are to be mailed to authorized servicing partners/resellers.
Delivery Days	To be defined by authorized purchaser at the time of the PO issuance
Discounts	Please contact DOAS for a copy of pricing discounts.
Payment Terms	Net 30 Days
Bid Offer includes	State Entities, Local Governments (County/City/Authorities) and Education (Universities/Colleges/BOEs K-12)
Acceptable payment method	Supplier will accept Purchase Orders and the Purchasing Card under this contract as permitted by current policies governing the Purchasing Card program.

Item Schedule

Wildpackets' Entire Product Catalog

This is a Convenience Statewide Contract available to all eligible State entities and political subdivisions.

The contract is administered by the Department of Administrative Services (DOAS).

Wildpackets contract award covers the following networking product category:

- Category 2 – Network Optimization & Management Products

Services available from Wildpackets and/or one of its authorized servicing partners are:

- Installation
- Configuration
- Maintenance & Support
- Consulting

Ordering Instructions

Please contact Jim Laird for technical assistance and sales information. Orders may be placed with a State of Georgia approved reseller for Aerohive Networks.

Please see the State Approved Reseller List for Network Equipment Manufacturers for an updated list of resellers and partners.

DOAS Contact Information

Name: Janet Pytelewski

Phone: 404-656-5361

email: janet.pytelewski@doas.ga.gov

Contract Renewals/ Extensions/ Changes

Renewal #1

All 18 network equipment Statewide Contracts were renewed through June 30, 2014. This is the first of four renewals.

Renewal #2

17 network equipment Statewide Contracts were renewed through June 30, 2015. This is the second of four renewals. The contract with Allied Telesis was not renewed. If needed, Allied Telesis equipment may be ordered via a General Services Administration (GSA) Schedule 70 Information Technology contract. Please contact the Issuing Officer listed below for additional information.