<u>Cost Analysis for Omnia Contract No. 2023261 Ground, Maintenance, Equipment, Parts, Accessories,</u> <u>Supplies, Related Services & Equipment for Toro Groundmaster 4000 D 55 HP Diesel Mower</u>

Use of the Omnia Contract No.2023261 for the purchase on one (1) Toro Groundmaster 4000 D 55 HP Diesel Mower is recommended by Fleet for the following reasons:

- 1. The list price for the basic mower is \$114,121.00. The Omnia Contract cost is \$93,465.10 showing a savings of \$20,655.90.
- 2. The total price with the attachments is \$100,358.35 showing still a discount of \$13,762.65 from just the list price of the mower without the cost of the attachments.
- 3. Jerry Pate Turf & Irrigation has continued to be the lowest, responsive and responsible dealer for these types of mowers and has thus been awarded on numerous occasions for these types of products.