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June 13, 2017

Ms. Phyllis A. Head, CPPB, GCPA, GCPCA
Interim Procurement Director (Team B)
DeKalb County Government Purchasing & Contracting Department
1300 Commerce Drive, 2nd Floor
Decatur, GA 30030

Subject: TSG Automation representation status

Dear Ms. Head,

Delta Controls appreciates your continued business.

This correspondence confirms that TSG Automation LLC is an authorized Delta Controls Partner in good standing and has held that status with us for multiple years. They maintain a well trained staff and are fully authorized to market, design, install, commission and service all of Delta Controls building automation, lighting and security related products and systems.

We recognize DeKalb County Government as a valued client which has been serviced by TSG Automation for many years. Accordingly, TSG Automation is the sole source provider of the Delta Controls automation system to DeKalb County Government. No other company is authorized by Delta Controls to sell the Delta Automation products to DeKalb County Government.

If you should have any questions or seek further information, please feel free to contact me.

Regards;

A handwritten signature in black ink that reads "Henry Petersen". The signature is written in a cursive style and is set against a light blue rectangular background.

Regional Manager – South East US, Caribbean and Latin America
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