

December 19, 2022

Ricky Cotton  
DeKalb County Magistrate Court (GA)  
3630 Camp Circle  
Decatur, GA 30032

RE: I - AUG 2022 - 8020828 - Courtroom 1C Option A - Courthouse - Dekalb County Magistrate Court (GA)  
I - AUG 2022 - 8020828 - Courtroom 1D Option A - Courthouse - Dekalb County Magistrate Court (GA)

Dear Ricky Cotton

Thank you for the opportunity to submit a quotation for the product supply, installation and training of our integrated audio/video (AV) solution.

BIS Digital provides a complete technology solution based on your needs and requirements which includes planning, design, programming, installation as well as training with on-going support and service. Our ability to design, implement and support a fully integrated AV workflow solution makes BIS unique.

Please don't hesitate to contact me with any questions or concerns.

Sincerely,



Dan Meyer  
Account Manager  
(800) 834-7674 Ext 4518  
dan.meyer@bisdigital.com

**Date** Monday, December 19, 2022



1350 NE 56th Street, Suite 300  
Ft. Lauderdale, FL 33334



Sales: (800) 834-7674  
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**Quote Number** Q-8020828-12.19.2022  
I - AUG 2022 - 8020828 - Courtroom 1C Option A - Courthouse - Dekalb County Magistrate Court (GA)  
Q-8020958-8.24.2022  
I - AUG 2022 - 8020828 - Courtroom 1D Option A - Courthouse - Dekalb County Magistrate Court (GA)

**Sales Consultant** Dan Meyer, Account Manager  
(800) 834-7674 Ext 4518 / dan.meyer@bisdigital.com

**Primary Contact** Ricky Cotton, IT Project Manager  
3630 Camp Circle  
Decatur, GA 30032  
(404) 294-2150  
rtcotton@dekalbcountyga.gov (Email)

**Billing Address** DeKalb County Magistrate Court (GA) / A-1010328  
3630 Camp Circle  
Decatur, GA 30032

**Shipping Address** Same

**Users To Train** TBD

**TIPS USA Contract** 220704

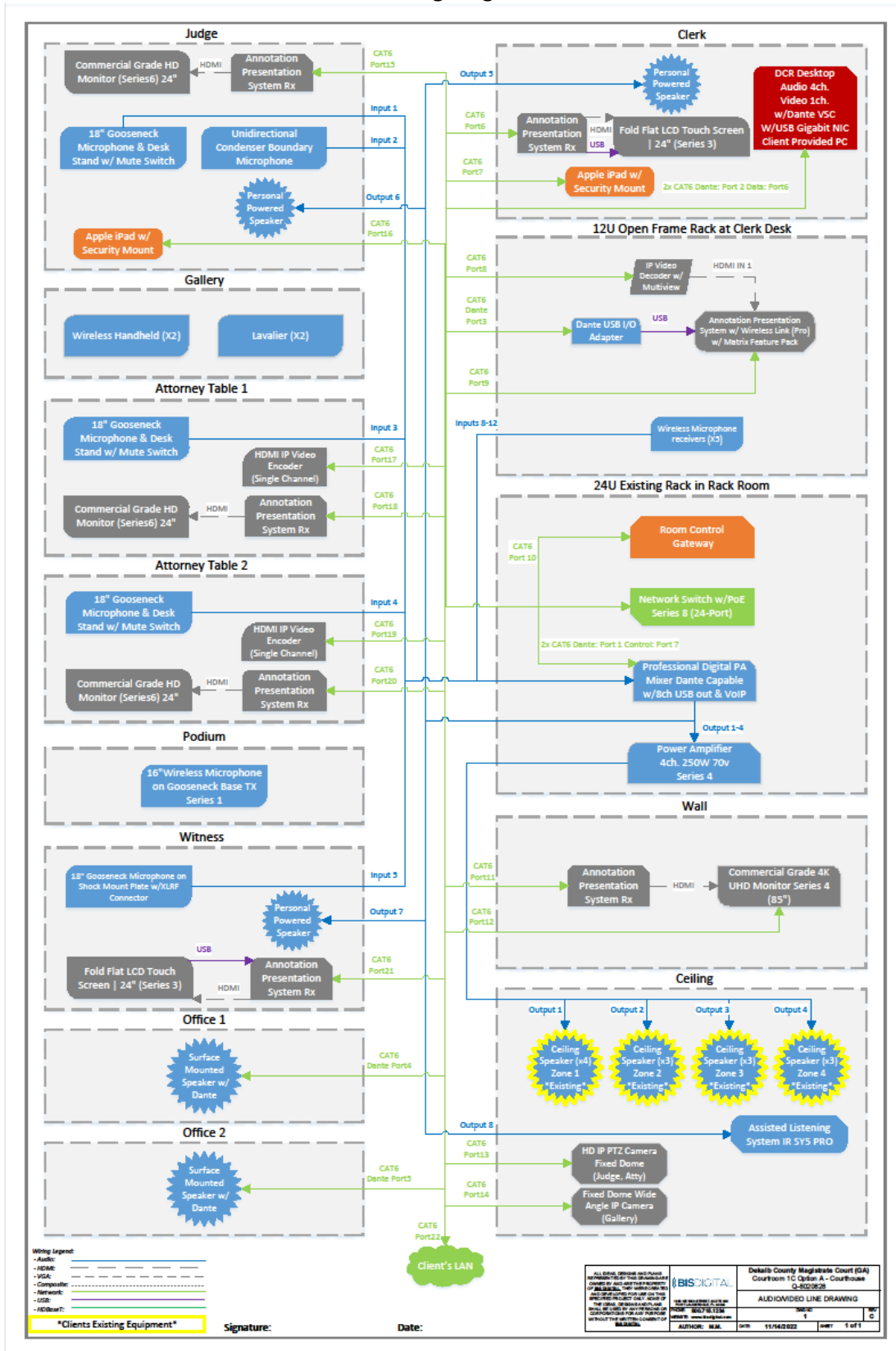
**Installation Notes** BIS to upgrade all audio and video for Magistrate Courtrooms to include, new DSP & Amp with new microphones and personal powered speakers. Existing ceiling speakers to reused in courtroom with new speakers added to JA and Judge office.  
Sidebar microphone to be added to each courtroom. Sidebar microphone needs to be routed to court reporter's output.  
Old hanging microphones to be removed.  
New monitor to be placed for gallery view of evidence in the courtroom.  
Touch screens to be installed for witness to annotate on presented evidence and clerk to route video on preview and publish.  
New monitors to be added for judge, attorneys & clerk to view evidence presented.  
Wired and wireless presentation to installed for attorneys to present evidence with preview/publish feature for judge to review evidence prior to being published to gallery.  
Zoom/WebEx integration included for hybrid courtroom functionality.  
Room control with iPad included to control audio settings, control power settings of devices in room.

Dekalb County Magistrate Courtroom 1C				
Item	Product Code	Qty	Unit Price	Total Price
<b>Sound System</b>				
Professional Digital PA Mixer DANTE Capable w/8ch USB out and POTS/VoIP Interface	BIS-MX-DAN-USB8PV	1	\$4,950.00	\$4,950.00
Power Amplifier   4ch. 250W 70v	BIS-AMP-4C250-70S2	1	\$2,600.00	\$2,600.00
<b>ADA Compliant Listening Assist</b>				
Assisted Listening System IR SY5 Pro	BIS-ALS-7522P	1	\$1,595.00	\$1,595.00
<b>Microphones</b>				
18" Gooseneck Microphone <ul style="list-style-type: none"> <li>Judge</li> <li>Attorney</li> <li>Attorney</li> <li>Witness</li> </ul>	BIS-MIC-GN18-S2	4	\$405.00	\$1,620.00
Gooseneck Desk Stand w/Programmable Mute Switch <ul style="list-style-type: none"> <li>Judge</li> <li>Attorney</li> <li>Attorney</li> </ul>	BIS-M-GN-LPS-S2	3	\$199.00	\$597.00
Microphone Shock Mount Plate w/XLRF Connector <ul style="list-style-type: none"> <li>Witness</li> </ul>	BIS-MS-338646	1	\$99.00	\$99.00
Unidirectional Condenser Boundary Microphone <ul style="list-style-type: none"> <li>Sidebar</li> </ul>	BIS-M-P5544	1	\$215.00	\$215.00
<b>Wireless Microphones</b>				
Wireless System SL   Gooseneck Base Transmitter <ul style="list-style-type: none"> <li>Podium</li> </ul>	BIS-WSSL-GBT-S1	1	\$1,100.00	\$1,100.00
Wireless System SL   16" Gooseneck Microphone <ul style="list-style-type: none"> <li>Podium</li> </ul>	BIS-WSSL-16GM-S1	1	\$340.00	\$340.00
Wireless System SL   Handheld Microphone Transmitter	BIS-WSSL-HHMT-S1	2	\$850.00	\$1,700.00
Wireless System SL   Lavalier Microphone	BIS-WSSL-LM-S1	2	\$300.00	\$600.00
Wireless System SL   Bodypack Transmitter	BIS-WSSL-BPT-S1	2	\$600.00	\$1,200.00
Wireless System SL   Single-Channel Rackmount Receiver	BIS-WSSL-SCRR-S1	5	\$795.00	\$3,975.00
Wireless System SL   2-Bay Tabletop Charging Station	BIS-WSSL-2BTCS-S1	1	\$300.00	\$300.00
Wireless System SL   4-Bay Tabletop Charging Station	BIS-WSSL-4BTCS-S1	1	\$800.00	\$800.00

<b>Personal Speakers</b>				
Personal Powered Speaker   4.5" Black	BIS-SPKR-PP45	3	\$275.00	\$825.00
4" Surface Mount Powered Speaker   w/ Dante <ul style="list-style-type: none"> <li>Judge and JA Offices</li> </ul>	BIS-4IN-SM-P-SPKR-D	2	\$650.00	\$1,300.00
<b>DCR Recording Software</b>				
DCR 4ch Digital A/V Recording Software (incl. 12 month SAS)	DCR-4S	1	\$3,100.00	\$3,100.00
DANTE Virtual Sound Card	BIS-DANTE-V64	1	\$145.00	\$145.00
USB Gigabit NIC	BIS-NIC-GB	2	\$32.00	\$64.00
<b>Wireless Presentation/Zoom meetings/Video Distribution</b>				
Annotation Presentation System w/Wireless Link (Pro)	BIS-CYNAP-PRO	1	\$7,650.00	\$7,650.00
Matrix Feature Pack for BIS-CYNAP	BIS-CYNAP-MFP	1	\$2,900.00	\$2,900.00
Annotation Presentation System Receiver	BIS-CYNAP-REC	6	\$1,925.00	\$11,550.00
HDMI IP Video Encoder	BIS-IP-VE-HDMI-MW	2	\$499.00	\$998.00
Dante USB I/O Adapter	BIS-USB-DANTE-2CHIO	1	\$210.00	\$210.00
<b>Monitors</b>				
Commercial Grade 4K UHD Monitor (85") <ul style="list-style-type: none"> <li>Front Wall</li> </ul>	BIS-CG-4KUHD-85S5	1	\$4,200.00	\$4,200.00
Full Motion Wall Mount (60"-100")	BIS-TVM-FM60/100-S2	1	\$295.00	\$295.00
Fold Flat LCD Touch Screen   24" <ul style="list-style-type: none"> <li>Witness</li> <li>Clerk</li> </ul>	BIS-FD-LCDTS-24-S3	2	\$625.00	\$1,250.00
Commercial Grade HD Monitor (24") <ul style="list-style-type: none"> <li>Judge</li> <li>Attorney</li> <li>Attorney</li> </ul>	BIS-CG-HD-24S6	3	\$290.00	\$870.00
<b>Cameras</b>				
HD IP PTZ Camera   Fixed Dome	BIS-IP-HD-PTZ-FD	1	\$1,450.00	\$1,450.00
Wall Mount for BIS-IP-HD-PTZ-FD	BIS-WMF-IP-HD-PTZ-FD	1	\$140.00	\$140.00
Fixed Dome Wide Angle IP Camera   1080p	BIS-VC-IP-FD-WA	1	\$725.00	\$725.00
IP Video Decoder w/Multiview	BIS-VC-IP-VDMV	1	\$725.00	\$725.00
<b>Room Control System</b>				
Room Control Gateway <ul style="list-style-type: none"> <li>Used for both rooms</li> </ul>	BIS-RC-RCG-HW3	1	\$1,750.00	\$1,750.00
<b>Room Control iPads</b>				
Apple iPad (32GB)	BIS-iPad-32	2	\$750.00	\$1,500.00
iPad Ethernet + Power Adapter with Lightning Connector	BIS-iPAD-CON-PAL	2	\$165.00	\$330.00

iPad Security Mount (Black)	BIS-iPad-SMNT-B	2	\$135.00	\$270.00
<b>Rack/Networking Equipment/Cabling</b>				
Open Frame Rack   12U	BIS-OFR-12U-S2	1	\$115.00	\$115.00
1U Rack Shelf	BIS-RSLF-1S2	2	\$105.00	\$210.00
Network Switch w/PoE 24-port	BIS-NS-POE-24-S8	1	\$1,400.00	\$1,400.00
Power Distribution System	BIS-PWR-DIST-S2	1	\$265.00	\$265.00
HDMI Cable (3ft.)	BIS-HDMI-3FT-S2	8	\$16.00	\$128.00
HDMI Cable (6ft.)	BIS-HDMI-6FT-S2	6	\$19.00	\$114.00
CAT6 Patch Cable (5ft.)	BIS-CAT6-PC5	20	\$15.00	\$300.00
CAT6 Patch Cable (10ft.)	BIS-CAT6-PC10	6	\$25.00	\$150.00
CAT6 Cable   Shielded   Black	BIS-W-CAT6-SHB-1000	1	\$1,300.00	\$1,300.00
Speaker Wire 16AWG (Plenum)	BIS-W-SPKR-16AWG-500ft	1	\$215.00	\$215.00
Microphone Wire 22AWG (Plenum)	BIS-W-MP-22AWG-500ft	1	\$120.00	\$120.00
Audio Kit 8/8	TK-CON-AudioKit1	1	\$150.00	\$150.00
LAN Kit (SH) 12/25	TK-CON-CAT6SH-Kit1	1	\$35.00	\$35.00
USB 3.0 Cable A to B (6 ft.)	BIS-CBL-USB3-AB6-S2	4	\$19.00	\$76.00
<b>TIPS USA Discount (Contract #220704)</b>	DISCOUNT	1	(\$12,417.65)	(\$12,417.65)
<b>Implementation Services</b>				
Installation Supplies	BIS-INST-SUP	1	\$841.48	\$841.48
Shipping/Handling	S/H	1	\$4,638.02	\$4,638.02
On-site Setup, Installation and Training	SIT	1	\$13,500.00	\$13,500.00
<b>Annual On-Site Service &amp; Support</b>	NMNT-DCR	1	\$8,922.15	\$8,922.15
			<b>Sales Tax Rate</b>	_____%
<b>Subtotal for Courtroom 1C (Excluding Sales Tax)</b>				\$84,000.00
<b>Subtotal for Courtroom 1D (Excluding Sales Tax)</b>				\$84,000.00
<b>Total for Courtrooms 1C and 1D</b>				<b>\$168,000.00</b>

## Wiring Diagram





## **Optimal Specifications for BIS DCR Digital PC Systems**

### **2/4 Channel Audio Only**

- 8GB RAM
- 512GB SSD Hard Drive
- Intel Core i5 Processor
- Ethernet RJ-45 Network Interface 100/1000 (x2 if using DANTE protocol)
- USB 3.0 Ports
- Microsoft Windows 10 Professional

All specifications are subject to change without notice. All computers sourced from third parties must first be approved by BIS Digital prior to purchase.

### Equipment Supply

BIS Digital will furnish the equipment as specified herein. Revisions to this contract are made by approved written "Change Order". BIS reserves the right to bill for equipment as stored materials when delivery or installation is not possible. There are no additional implied or expressed operations of the system other than stated within.

### Electrical Installation

The customer provided electrical contractor will install all AC power, relay switches & conduit as required for the proposed systems. If required, the customer provided electrician will be responsible for providing and hanging all rigid electrical junction boxes, conduit and installing same. BIS Digital has recommended and asked for Dedicated Electrical Power to be installed at the head-end, controlled end-user equipment or at the same location of final control(s). Dedicated Power shall be the responsibility of the end-user and any external noise or factors creating noise within the systems not exposed by installed electronic equipment shall not be BIS Digital, Inc. responsibility and shall not be reason for any hold-backs whatsoever by any party.

### Equipment Installation and Head End Connections

BIS technicians will install all specified equipment and make all final circuit terminations in the head-end equipment racks. The customer will provide all custom carpentry or custom room preparations as required prior to the installation. The customer will provide scaffold or high reach for all installation work in ceilings over fourteen feet. All network connection(s) are to be provided by the customer. Any changes, alterations or deviations from the Equipment and installation obligations specified herein involving extra cost for labor or material will be executed only on written orders for the same. The cost of any added labor or material will become an extra charge over and above the total specified on the Agreement.

