

## AGENDA NOTES

<b>Solicitation Name and Number</b>	Water Meter Upgrade and Replacement Program (Annual Contract w/ 3 Options to Renew)  RFP No. 17-500459
<b>Procurement Technician</b>	Sophia Thomas
<b>Vendor(s) agree to renew under the same prices, terms and conditions</b>	Yes
<b>Solicitation Name, Number and Contract Number of Expiring Contract (If no previous contract, please indicate N/A)</b>	RFP No. 17-500459 Water Meter Upgrade and Replacement Program (Annual Contract w/ 3 Options to Renew)  CPA 1133840 (RTS Water Solutions) CPA 1133841 (Grid One Solutions LLC)
<b>Expiring Contract Number, Contractor Name and Award Amount (Include increases and Total Award Amount)</b>	\$10,000,000.00  <u><b>Option A</b></u> CPA 1133840 (RTS Water Solutions) Initial – \$2,000,000.00 1 <sup>st</sup> Renewal – \$750,000.00  CPA 1133841 (Grid One Solutions LLC) Initial – \$2,000,000.00 1 <sup>st</sup> Renewal – \$750,000.00  <u><b>Option C</b></u> CPA 1133840 (RTS Water Solutions) Initial – \$3,000,000.00 1st Renewal – \$1,500,000.00
<b>Amount Spent on Expiring Contract (If multiple award, List Amount Spent per Contract and include Total Amount Spent)</b>	\$6,904,520.93  <u><b>Option A</b></u> CPA 1133840 (RTS Water Solutions) Initial – \$916,848.00 1st Renewal – \$724,765.00  CPA 1133841 (Grid One Solutions LLC) Initial – \$1,245,717.39 1st Renewal – \$324,637.54  <u><b>Option C</b></u> CPA 1133840 (RTS Water Solutions) Initial – \$2,225,294.20 1st Renewal – \$1,467,258.80
<b>Prime Contractor Information and LSBE-Subcontractor (Prime: Company Name, Owner Name and Title, Number years in business and Number of Years doing business with DeKalb County) (LSBE: LSBE Type (DeKalb or MSA, Participation Percentage, Company Name, Owner Name and Title, Address, Type of Work Provided, Number of years in business and Previous Business/</b>	<u><b>RTS Water Solutions, LLC - Prime</b></u> Manager: Troy Knight Years in Business: 18 Years Doing Business with DeKalb: 2  <u>Metals &amp; Materials Engineers, LLC; LSBE-DeKalb 20%</u> 1669 Litton Dr., Stone Mountain, GA 30083 President: Barry Bennett Years in Business: 20 Years Doing Business with DeKalb: 17

<p><b>Contracts and Amounts in DeKalb County)</b></p>	<p>Services to be Provided: Water Meter Installation/Replacement  Amount Paid To Date: \$2,906,028.75</p> <p><u>Corporate Environmental Risk Management, LLC - LSBE-DeKalb 5%</u>  1990 Lakeside Parkway Ste 300, Tucker, GA 30084  Managing Director: Albert G. Edwards  Years in Business: 26  Years Doing Business with DeKalb: 17  Services to be Provided: Project Management Support  Amount Paid To Date: \$221,987.56</p> <p><b><u>Grid One Solutions, LLC - Prime</u></b>  President: George Graham  Years in Business: 10  Years Doing Business with DeKalb: 2</p> <p><u>Khafra Operations, LLC - LSBE-MSA 20%</u>  225 Peachtree Street NE, Ste 1600, Atlanta, GA 30303  President: Valentino Bates  Years in Business: 35  Years Doing Business with DeKalb: 4  Services to be Provided: Meter Assessments and Meter Installation  Amount Paid To Date: \$386,608.68</p>
<p><b>Attachments</b></p>	<p>Renewal Request Form</p>