

ITB Number: 18-100973  
 Project Name: Ferric Chloride  
 Date: June 14, 2018

Agent: Judi Moore  
 Department: Watershed Management  
 Prepared By: Judi Moore

Company	Contact #	Contact Person	Non-Response Justification	Bid in Future
Usaloco	443-629-4697	Chris Covalt-Sales 2601 Cannery Avenue Baltimore, MD 21226 Mobile: 443-629-4697 <a href="mailto:ccovalt@usalco.com">ccovalt@usalco.com</a> <a href="http://www.usalco.com">www.usalco.com</a>	Do not manufacture ferric chloride.	Yes
Chemtrade	704 369-2486 office	Vincent Martin Account Manager Chemtrade 814 Tyvola Rd, Ste 126 Charlotte, NC 28217 704 904-3003 cell 704 369-2486 office	Closest plant is in Texas. Logistics issues.	Yes
Allied Universal Corporation	305-888-2623	<a href="mailto:AtyP@AlliedUniversal.com">AtyP@AlliedUniversal.com</a>	Not capable of supplying product	Yes
Industrial Chemical	631) 243-5135	<a href="mailto:cwelch@industrialchemical.com">cwelch@industrialchemical.com</a>	Not capable of supplying product	Yes
<b>Results Summary</b>	The market has only a few companies capable of providing this chemical product.			