

## AGENDA NOTES

<b>Solicitation Name and Number</b>	On Call Engineering Services (Multiyear Contract)  RFP No. 20-500544
<b>Procurement Agent</b>	Michelle Butler
<b>Date Solicitation proposal prices expires.</b>	March 31, 2022
<b>Solicitation Name, Number and Contract Number of expiring/expired contract</b>	Engineering Services  RFP No. 16-500391  1034376 - Atkins North America 1034377 - Arcadis U.S., Inc. 1034379 - Brown and Caldwell, Inc. 1034381 - Black & Veatch Corporation
<b>Previous Contract Number, Contractor Name and Award Amount</b>	<p style="text-align: right;">\$22,000,000.00</p> 1034376 - Atkins North America \$3,000,000.00 Initial \$1,500,000.00 Change Order No. 1 \$ 0.00 Change Order No. 2 (Term Increase Only) \$ 750,000.00 Change Order No. 3 \$ 0.00 Change Order No. 4(Term Increase Only) <u>\$5,250,000.00</u>  1034377 - Arcadis U.S., Inc. \$3,000,000.00 Initial \$1,500,000.00 Change Order No. 1 \$ 750,000.00 Change Order No. 2 <u>\$1,000,000.00</u> Change Order No. 3 \$6,250,000.00  1034379 - Brown and Caldwell, Inc. \$3,000,000.00 Initial \$1,500,000.00 Change Order No. 1 \$ 0.00 Change Order No. 2 (Term Increase Only) \$ 750,000.00 Change Order No. 3 \$ 0.00 Change Order No. 4 (Term Increase Only) <u>\$5,250,000.00</u>  1034381 - Black & Veatch Corporation \$3,000,000.00 Initial \$1,500,000.00 Change Order No. 1 \$ 0.00 Change Order No. 2 (Term Increase Only) \$ 750,000.00 Change Order No. 3 \$ 0.00 Change Order No. 4 (Term Increase Only) <u>\$5,250,000.00</u>

<p><b>Previous Amount Spent on Expiring/Expired Contract</b></p>	<p style="text-align: right;">\$15,563,516.12</p> <p>1034376 - Atkins North America \$3,661,219.18</p> <p>1034377 - Arcadis U.S., Inc. \$4,694,158.53</p> <p>1034379 - Brown and Caldwell, Inc. \$3,411,351.45</p> <p>1034381 - Black &amp; Veatch Corporation \$3,796,786.96</p>
<p><b>Prime Contractor Information and LSBE – Subcontractor</b></p>	<p><b><u>Freese and Nichols - Graham Joint Venture (LSBE Prime)</u></b></p> <p>Freese and Nichols, Inc. Trooper Smith, Principal in Charge Years In Business: 12 Years Doing Business with DeKalb: 0 References were favorable:  <ol style="list-style-type: none"> <li>1. San Antonio Water System</li> <li>2. North Texas Municipal Water District</li> </ol> </p> <p>Graham &amp; Associates, Inc. (LSBE-DeKalb Prime) Angela Graham, Owner/President Years In Business: 21 Years Doing Business with DeKalb: 3 References were favorable:  <ol style="list-style-type: none"> <li>1. AECOM</li> <li>2. Arcadis</li> </ol> </p> <p><u>Accura Engineering and Consulting Services, Inc. (LSBE- DeKalb) 4%</u> Prasanthi Reddy, President 3200 Presidential Drive, Atlanta, GA 30340 Years In Business: 18 Years Doing Business with DeKalb: 7 <i>Geotechnical, Survey/SUE</i></p> <p><u>Full Circle Communications, Inc. (LSBE-MSA) 2%</u> Heather Fatzinger, President 2046 Hatteras Way, Atlanta, GA 30318 Years In Business: 14 Years Doing Business with DeKalb: 0 [as Prime] <i>Public Outreach</i></p> <p><u>Blue Cypress Consulting, LLC (LSBE-DeKalb) 2%</u> Caroline Evans, Founding Principal 315 W Ponce de Leon Ave., Ste 905, Decatur, GA 30030 Years In Business: 8 Years Doing Business with DeKalb: 0 [as Prime]</p>

*Regulatory/Permitting, Utility Management/Asset Management, Public Outreach*

Smith Real Estate Services, Inc. (LSBE-MSA) 3%

Pamela Smith, President  
120 Hammond Drive, Atlanta, GA 30328  
Years In Business: 31  
Years Doing Business with DeKalb: 15

*Land Easement Acquisition*

RK Reeves & Associates, Inc. (LSBE-DeKalb) 10%

Rebecca Reeves, CEO  
2296 Henderson Mill Rd., Suite 206, Atlanta, GA 30345  
Years In Business: 20  
Years Doing Business with DeKalb: 14

*RedZone Pipeline Assessment, GIS Field Survey, Acoustic Testing and Analysis, Smoke Testing and Analysis*

Engineered Systems and Services, LLC (LSBE-MSA) 3%

Jonathan Rucker, Principal  
2950 Horizon Park Dr. Suite B, Suwanee, GA 30024  
Years In Business: 13  
Years Doing Business with DeKalb: 0 [as Prime]

*Electrical/I&C Lift Stations*

**WSP USA, Inc. (Prime)**

Dudley "Chip" Smith, Vice President  
Years In Business: 55  
Years Doing Business with DeKalb: 14

References were favorable:

1. City of Atlanta Department of Watershed Management
2. Miami Dade Water and Sewer Department
3. Charlotte Water

Accura Engineering and Consulting Services, Inc. (LSBE- DeKalb) 6%

Prasanthi Reddy, President  
3200 Presidential Drive, Atlanta, GA  
30340 Years In Business: 18  
Years Doing Business with DeKalb: 7

*Land Survey, subsurface utility engineering (SUE), and geotechnical services*

Blue Cypress Consulting, LLC (LSBE-DeKalb) 4.5%

Caroline Evans, Founding Principal  
315 W Ponce de Leon Ave., Ste 905, Decatur, GA 30030  
Years In Business: 8  
Years Doing Business with DeKalb: 0 [as Prime]

*Asset management, planning, GIS, public outreach*

Q Solutions, Inc. (LSBE- DeKalb) 3%

Thuy-Kieu Chang, President

303 Perimeter Center North, Ste 300, Dunwoody, GA 30346  
Years In Business: 18  
Years Doing Business with DeKalb: 10  
*Conducting sewer condition assessments and supporting sewer rehabilitation projects*

RK Reeves & Associates, Inc. (LSBE- DeKalb) 6.5%

Rebecca Reeves, President  
2296 Henderson Mill Road, Suite 206, Atlanta, GA 30345  
Years In Business: 20  
Years Doing Business with DeKalb: 14  
*CAD work/design, GIS, construction management/infrastructure inspections, public outreach, manhole rehab*

T.J. Schell, LLC (LSBE-MSA) 2%

Teresa Eldredge, President  
2985 Gordy Parkway, Ste 422, Marietta, GA 30066  
Years In Business: 19  
Years Doing Business with DeKalb: 4  
*Landscape architecture*

**Arcadis U.S., Inc. (Prime)**

Michael Diaz, Area Vice President  
Years in Business: 64  
Years doing Business with DeKalb: 17  
References were favorable:  

1. Cobb County-Marietta Water Authority
2. City of Atlanta
3. Gwinnett County Department of Water Resources

Accura Engineering and Consulting Services, Inc. (LSBE- DeKalb) 9%

Prasanthi Reddy, President  
3200 Presidential Drive, Atlanta, GA 30340  
Years In Business: 18  
Years Doing Business with DeKalb: 7  
*Surveying and SUE Services*

Fuentes Enterprise d/b/a Interprint Communications, LLC (LSBE- DeKalb) 1%

Monica Maldonado, President  
2605 Park Central Boulevard, Decatur, GA 30035  
Years In Business: 26  
Years Doing Business with DeKalb: 17  
*Public Outreach/Communications*

Engineered Systems and Services, LLC (LSBE-MSA) 3%

Jonathan Rucker, Principal  
2950 Horizon Park Dr. Ste B, Suwanee, GA 30024  
Years In Business: 13  
Years Doing Business with DeKalb: 0 [as Prime]

*Design engineering services for mechanical, Plumbing, Electrical and Fire Protection, Odor Control, Process Engineer*

Blue Cypress Consulting, LLC (LSBE-DeKalb) 2%

Caroline Evans, Founding Principal  
315 W Ponce de Leon Ave., Ste 905, Decatur, GA 30030  
Years In Business: 8  
Years Doing Business with DeKalb: 0 [as Prime]  
*Consulting Services*

**Tetra Tech, Inc. (Prime)**

Lauren Springer, Vice President  
Years In Business: 21  
Years Doing Business with DeKalb: 9  
References were favorable:  
1. City of Tulsa (2 references)  
2. City of Cape Coral

Q Solutions, Inc. (LSBE- DeKalb) 5%

Thuy-Kieu Chang, President  
303 Perimeter Center North, Ste 300, Dunwoody, GA 30346  
Years In Business: 18  
Years Doing Business with DeKalb: 10  
*Civil, Environmental, and Condition Assessment*

Aulick Engineering, LLC (LSBE-DeKalb) 2%

Jennifer Aulick, President  
2000 Airport Road, Ste 121, Atlanta, GA 30341  
Years In Business: 11  
Years Doing Business with DeKalb: 9  
*Civil Engineering, Transportation Engineering, Traffic Control Plans*

Accura Engineering and Consulting Services, Inc. (LSBE- DeKalb) 7%

Prasanthi Reddy, President  
3200 Presidential Drive, Atlanta, GA 30340  
Years In Business: 18  
Years Doing Business with DeKalb: 7  
*Survey, subsurface utility engineering (SUE), and geotechnical engineering*

RK Reeves & Associates, Inc. (LSBE- DeKalb) 5%

Rebecca Reeves, President  
2296 Henderson Mill Road, Suite 206, Atlanta, GA 30345  
Years In Business: 20  
Years Doing Business with DeKalb: 14  
*Civil, Condition Assessment, and Construction Management Services*

Smart Building Systems, Inc. (LSBE-DeKalb) 5%

Christopher Richard, President  
1456 McLendon Drive, Ste C, Decatur, GA 30033  
Years In Business: 16

Years Doing Business with DeKalb: 2  
*Engineering Design, MEP*

Benchmark Management, LLC (LSBE-MSA) 10%

Eskender Abebe, President  
101 Marietta Street NS, Suite 2000, Atlanta, GA 30330

Years In Business: 18  
Years Doing Business with DeKalb: 6  
*Design Support Services*

Smith Real Estate Services, Inc. (LSBE-MSA) 2%

Pamela Smith, President  
120 Hammond Drive, Atlanta, GA 30328

Years In Business: 31  
Years Doing Business with DeKalb: 15  
*Easement/Land Acquisition*

TJ Schell (LSBE-MSA) 2%

Teresa Eldredge, President  
2985 Gordy Parkway, Ste 422, Marietta, GA 30066

Years In Business: 19  
Years Doing Business with DeKalb: 4  
*Landscape architecture, Consulting Arborist*

**Brown and Caldwell, Inc. (Prime)**

Correggio Peagler, Sr, Vice President  
Years In Business: 43

Years Doing Business with DeKalb: 16

References were favorable:

1. Fulton County
2. Nashville Metro Water Services
3. City of Atlanta

ACR Engineering, Inc. (LSBE- DeKalb) 10%

Abbas Heidari, President  
600 Pinnacle Court, Suite 685, Norcross, GA 30071

Years In Business: 15  
Years Doing Business with DeKalb: 3  
*Surveying, Subsurface Utility Engineering, and Easement descriptions*

Q Solutions, Inc. (LSBE- DeKalb) 2%

Thuy-Kieu Chang, President  
303 Perimeter Center North, Ste 300, Dunwoody, GA 30346

Years In Business: 18  
Years Doing Business with DeKalb: 10  
*GIS, SSES, and Water and Wastewater Modeling Support*

Ray Group Consulting Engineers, Inc. (LSBE-MSA) 1%

Ashim Ray, President  
1827 Powers Ferry Road SE Bldg. 20, Suite 100, Atlanta, GA 30339

Years In Business: 26  
Years Doing Business with DeKalb: 0 as a Prime

*Electrical and Plumbing*

Turney Solutions, LLC (LSBE-MSA) 2%

Dona Franklin, Owner  
7937 The Lakes Drive, Fairburn, GA 30213  
Years In Business: 19  
Years Doing Business with DeKalb: 0

*IT related services*

Vernell Barnes Architect, Inc. (LSBE-DeKalb) 1%

Vernell Barnes, President  
3826 Loyola Court, Decatur, GA 30034  
Years In Business: 10  
Years Doing Business with DeKalb: 0 as a Prime

*Architectural Design Services*

RK Reeves & Associates, Inc. (LSBE- DeKalb) 5%

Rebecca Reeves, President  
2296 Henderson Mill Road, Suite 206, Atlanta, GA 30345  
Years In Business: 20  
Years Doing Business with DeKalb: 14  
*CCTV, Data Population into GIS, GIS field services, Acoustic Testing and Analysis, Slope testing and analysis, Manhole rehabilitation, CIPP, Public Outreach, and Training*

Smith Real Estate Services, Inc. (LSBE-MSA) 1%

Pamela Smith, President  
120 Hammond Drive, Atlanta, GA 30328  
Years In Business: 31  
Years Doing Business with DeKalb: 15  
*Easement and right of way acquisition*

**CDM Smith, Inc. (Prime)**

Ashley Reid, Principal in Charge  
Years in Business: 44  
Years doing Business with DeKalb: 17  
References were favorable:  

1. Jefferson County Environmental Services
2. Gwinnett County Department of Water Resources
3. Charlotte Water

Accura Engineering and Consulting Services, Inc. (LSBE-DeKalb) 8%

Prasanthi Reddy, President  
3200 Presidential Drive, Atlanta, GA 30340  
Years In Business: 18  
Years Doing Business with DeKalb: 7  
*Geotechnical, Surveying, SUE, Materials Testing and Special Inspections*

Blue Cypress Consulting, LLC (LSBE-DeKalb) 2%

Caroline Evans, Founding Principal

	<p>315 W Ponce de Leon Ave., Ste 905, Decatur, GA 30030  Years In Business: 8  Years Doing Business with DeKalb: 0 [as Prime]  <i>Asset Management, Financial Analysis</i></p> <p><u>TJ Schell (LSBE-MSA) 2%</u>  Teresa Eldredge, President  2985 Gordy Parkway, Ste 422, Marietta, GA 30066  Years In Business: 19  Years Doing Business with DeKalb: 4  <i>Landscape architecture</i></p> <p><u>Q Solutions, Inc. (LSBE- DeKalb) 8%</u>  Thuy-Kieu Chang, President  303 Perimeter Center North, Ste 300, Dunwoody, GA 30346  Years In Business: 18  Years Doing Business with DeKalb: 10  <i>Environmental and Civil Engineering Support Services, Condition Assessments, Permitting and Regulatory Support, QA/QC</i></p> <p><u>Rohadfox Construction Control Services Corporation (LSBE-MSA) 4%</u>  Rebekah Rohadfox, President  171 17<sup>th</sup> Street NW, Ste 630, Atlanta, GA 30363  Years In Business: 15  Years Doing Business with DeKalb: 0 [as Prime]  <i>Scheduling, Cost Estimating, Engineering Design Support Services</i></p> <p><u>ME Cubed Engineering, LLC (LSBE-DeKalb) 7%</u>  Kevin Champion, President  3761 Wetherburn Drive, Clarkston, GA 30021  Years In Business: 15  Years Doing Business with DeKalb: 0 [as Prime]  <i>Mechanical and Electrical Engineering Design Services</i></p>
<p><b>Attachments</b></p>	<ul style="list-style-type: none"> <li>• User Department Recommendation</li> <li>• Cumulative Score Report</li> <li>• Evaluation Committee Review Summary</li> </ul>