

**AGENDA NOTES**

<b>Solicitation Name and Number</b>	Purchase of Automobiles, Vans, Trucks and Accessories (Annual Contract with 2 Options to Renew) ITB No. 21-101402
<b>Procurement Agent</b>	Tammy Shew
<b>Date Solicitation prices expire.</b>	N/A
<b>Solicitation Name, Number and Contract Number of expiring/expired contract.</b>	Purchase of Automobiles, Vans and Trucks and Accessories 21-101402 Wade Ford, Inc. – 1262401 Hardy Chevrolet – 1262403 Hardy Family Ford – 1262413 ZT Auto C/D/J/R Union City – 1262406
<b>Previous Contract Number, Contractor Name and Award Amount.</b>	<p align="center"><u>\$17,406,257.59</u></p> <p align="center"><u>Wade Ford, Inc.</u> Initial Award – \$150,000.00 1<sup>st</sup> Renewal-\$500,000.00</p> <p align="center"><u>Hardy Chevrolet</u> Initial Award - \$7,500,000.00 1<sup>st</sup> Renewal-\$8,306,257.59</p> <p align="center"><u>Hardy Family Ford</u> Initial Award - \$200,000.00 1<sup>st</sup> Renewal-\$500,000.00</p> <p align="center"><u>ZT Auto C/D/J/R Union City</u> Initial Award - \$125,000.00 1<sup>st</sup> Renewal-\$125,000.00</p>
<b>Previous Amount Spent on Expiring/Expired Contract.</b>	<p align="center">\$14,672,818.87</p> <p align="center"><u>Wade Ford, Inc.</u> Initial Award – \$125,292.70 1<sup>st</sup> Renewal-\$379,601.86</p> <p align="center"><u>Hardy Chevrolet</u> Initial Award – \$6,990,431.17 1<sup>st</sup> Renewal-\$6,664,346.75</p> <p align="center">Hardy Family Ford Initial Award-\$287,827.05 (Funds were transferred from other CPA's)</p>

	<p>1<sup>st</sup> Renewal-  \$225,319.34  ZT Auto C/D/J/R  Union City  Initial Award –  \$0.00  1<sup>st</sup> Renewal-\$0.00</p>
<p><b>Prime Contractor Information and LSBE – Subcontractor.</b></p>	<p><b>Wade Ford, Inc. - Prime</b>  Owners: Steve Ewing  Years in Business: 88  Years doing business with DeKalb: 14  <b>Hardy Chevrolet - Prime</b>  CEO: Charles Hardy  Years in Business: 42  Years doing business with DeKalb: 14  <b>Hardy Family Ford - Prime</b>  CEO: Rene Hardy Gordon  Years in Business: 38  Years doing business with DeKalb: 20  <b>ZT Auto C/D/J/R Union City- Prime</b>  Owner: Keith Monnin  Years in Business: 5  Years doing business with DeKalb: 5 (as Don Jackson CDJR)</p> <p>On October 29,2021, the LSBE Review Panel waived theLSBE requirements for these types of purchases.</p>
<p><b>Attachments:</b></p>	<p>Change Order Request Form</p>