

Michael D. Reeves, MBA

Education

MBA, Brenau University, Gainesville, GA, 1979

B.S., Physics 1968 - University of South Carolina. M.S. Bio Physics; Minor Concentrations in Biology/Pre-Med, 1973

Background

Mike Reeves was born in Yemassee, South Carolina. He is the oldest of six children. He has lived in Georgia over 35 years. Mr. Reeves is the Vice President of Business Development at Reeves & Associates and serves as the client engagement manager/project manager for the company's local and county government projects and several of the company's federal projects. As a former Navy Veteran, he was deployed with the Marines' Expeditionary Forces in Viet Nam. He later worked as a Certified Emergency Medical Technician/Paramedic for several years with Lexington County (S.C.) Emergency Medical Services, while attending graduate school and is skilled in emergency preparedness operations. Mr. Reeves worked as a pharmaceutical representative with Adria Laboratories, Konica and Sandoz Pharmaceuticals. At Konica, he managed a hospital/medical center territory in Atlanta and specialized in radiology sales of medical and diagnostic equipment. Mr. Reeves held the title of Medical Science Liaison with Adria Laboratories and Sandoz Pharmaceuticals. An aviator for decades, Mr. Reeves holds a Commercial Pilots License and contracts with an organ procurement service twice a month for flights within the United States.

Key Skills

- Project Management
- Community & Stakeholder Engagement
- Marketing & Business Development
- Team-building
- Emergency Preparedness Operations/Procedures
- On-Call Pilot for Angel Flights and Organ Procurement Transplants

Key Experiences & Major Projects

Mr. Reeves has been responsible for growing Reeves & Associates' environmental science department since 2008. His efforts have led to the development of key relationships and subcontracts with state, national and international environmental and engineering companies such as AECOM, Arcadis, Black & Veatch, Brown and Caldwell, CERM, Gresham Smith & Partners, Jacobs Engineering, Montgomery Watson (MWH), River to Tap (R2T), and Woolpert, Inc., and others. Mr. Reeves recruits and hires scientific and technical subject matter experts, including engineers, for the company's environmental and engineering projects. He has been strategically involved in all of the Company's environmental engineering projects, including work in DeKalb County (GA) Department of Watershed Management and other Georgia Municipalities involving: infrastructure planning, manhole condition assessments, GIS mapping, water sampling, storm crossing inspections, community outreach, tunneling and pipe inspections.