DeKalb County
Department of Purchasing and Contracting
Contract Renewal Request Form

User Departments: DWM

RFP No.: 17-500459 **Title:** Water Meter Upgrade and Installation Program

Effective Date: March 7, 2019 **Expiration Date:** March 31, 2022

Contract APPROVED Amount: $16,800,000.00 **Number of Renewals to Date:** 2

Amount Released: $10,341,558.69
Grid One Solutions - $2,412,442.69 RTS Water Solutions - $7,929,116.00

Contractor(s)	Contract No.	Agrees to Extend
Grid One Solutions	1133841	
RTS Water Solutions	1133840	

User Department Recommendation: Renew ☑ Bid ☐

Funding for Renewal Term: Renewal & Extension
(Unused funds do not roll over to the next term. Provide the amount of funding necessary for the renewal term.)

Funding: General ☐ Enterprise ☑ 3 Digit Fund Code 513

CIP Line Item No. (if applicable): Various Award Amount(s):

Vendor 1: Grid One Solutions, LLC $2,000,000 Vendor 2: RTS Water Solutions, LLC $6,800,000(A:$2,800,000/C:$4,000,000)
Name/Amount Name/Amount

Justification:

The request for Contract renewal is to allow the contractors to continue with Water Meter Upgrade and Replacement program per the CEO's Initiative on New Day Project. Water Meter Upgrade and Replacement Contract is used to support Water Meter Exchange and Upgrade Initiative. The goal is to replace outdated water meter and upgrade all residential water meter in DeKalb County to Advanced Metering Infrastructure (AMI) system in order to remotely read the meter and provide hourly water usage consumption. In addition, new water meter installation contract is being used to fulfill the demand of new development to install water meter for new construction. Additionally due to the current back log and high demand, Water Service line replacement will also be completed under these contract as some of the galvanized service line need to be replaced to copper service line according to the standard. Please note that both vendors have submitted the unit cost increase request which results in approximately 15% unit cost increase on average. This is due to COVID-19 including pricing inflation, supply chain issue, labor shortage issue, operating cost issues. The previous year spending did not reach the target mainly due to COVID-19 impact on staffing issues and hiring process. However with the request rate increase it will help the vendors stay competitive in the market and will most likely be able to reach the goal. DWM approved the requested rate increase submitted by both vendors. Please also note that based on the scope of work under this Contract, there are more meters remaining to be completed than the amount requested here. However DWM would like to observe the vendors performance for their ability to ramp up before requesting additional funding which may be necessary as projects goes on before the Contract end date.

David Hayes Digitally signed by David Hayes Date: 2022.02.23 13:47:36 -05'00' Feb 23.2022
Department Director Signature **Date**

For Use by Purchasing and Contracting: Approve ☑ Deny ☐

Additional Comments:

Crystal Creekmore Digitally signed by Crystal Creekmore Date: 2022.02.23 14:38:18 -05'00' 2/23/22
Purchasing and Contracting Signature **Date**

ev. 10/4/17