



User Department's Recommendation: SUBJECT: ITB#19-101130- 158 HP Excavator

Recommended Bidder: Flint Equipment meets our approval.

Amount Spent on Previous Contract: N/A

Funding: Vehicle Replacement Fund

General Enterprise 3 Digit Fund Code #621

CIP Line Item No. (if applicable): _____

Disbarment and Suspension checks completed-Yes

Project Amount This Term: \$217,000.00

Justification:

It is recommended that Flint Equipment is the most responsive, and responsible bidder.

Atlanta Equipment/Atlanta JCB Bid # 2 is not acceptable and unit bid took multiple exceptions to the minimum bid specifications that include:

1. (J, 2). The unit shall have a five year/7,500 hour, full machine warranty that covers all applicable major and minor components and systems bumper to bumper.

The bidders answer was Yes, but they marked on page 12, under STANDARD WARRANTY 2 YRS. 2,000 HRS and under EXTENDED WARRANTY they marked,

NOTE: EXTENDED WARRANTY AVAILABLE FOR ADDITIONAL COST

The quoted price for the machine didn't include the cost to have a full machine warranty for five years/7,500 hours. Therefore doesn't meet spec.

2. (J, 3). # of years in business in Ga., # of locations, # of service technicians;

The bidders answer was 10 Years, Two locations, and 5 technicians.

The dealer has two locations, with only 2 or 3 technicians in each location to do service calls, warranty and in house repairs. This is a critical unit for the departments operation, therefore it cannot be down for days waiting for warranty repair.



3. (J, 6). Mobile Service support shall be able to fully support all warranty service request within 24 hrs.

The bidders answer was NO 36 HOURS. The bidder is telling us, they would not be able to help us for at least 36 hours. Our requirement is for the vendor to respond 1 business day of normal business day hours, from time of call. 36 hours puts us outside of that time frame. This won't work for the department. The use of the excavator is too critical to the departments operation.

4. (J, 4). Facility should have on hand, a minimum parts supply of \$1,000,000. Inventory to be made up of parts required to maintain units similar to unit specified in this bid.

The bidders answer was \$800,000 with EST. 1,000 stocked line items.
The bidder didn't meet the requirement that we ask for, of stocking \$1,000,000. worth of inventory parts and supplies required to maintain units similar to unit specified in this bid.

5. (J, 7). Location of service and parts facility;
The bidder shall have in place, at the time of bid, a fully staffed service and parts facility within 25 miles of 4203 Clevefont Road, Ellenwood, Ga. 30294

The bidders answer was NO 38 Miles.
Vendors should be in a close proximity to our shop location to make it easier and faster to obtain parts and have the unit repaired the same day. This excavator is a critical part of the departments operation, so this unit will need repairs done as quickly as possible.

Atlas Equipment Bid # 4 is not acceptable and unit bid took multiple exceptions to the minimum bid specifications that include:

1. (J, 7). Location of service and parts facility;
The bidder shall have in place, at the time of bid, a fully staffed service and parts facility within 25 miles of 4203 Clevefont Road, Ellenwood, Ga. 30294

The bidders answer was NO 65 Miles.
Vendors should be in a close proximity to our shop location to make it easier and faster to obtain parts and have the unit repaired the same day. This excavator is a critical part of the departments operation, so this unit will need repairs done as quickly as possible.

2. (J, 3). # of years in business in Ga., # of locations, # of service technicians;

The bidders answer was 10Years, Two locations, and 6 technicians.
The dealer has two locations, with only 3 technicians in each location to do service calls, warranty and in house repairs. This is a critical unit for the departments operation, therefore it cannot be down for days waiting for warranty repair.



3. (J, 2). The unit shall have a five year/7,500 hour, full machine warranty that covers all applicable major and minor components and systems bumper to bumper.

The bidders answer was Yes, but they marked on page 12, under STANDARD WARRANTY 3 YRS. 3,000 HRS and under EXTENDED WARRANTY they marked,

NOTE: EXTENDED WARRANTY AVAILABLE FOR ADDITIONAL COST

The quoted price for the machine didn't include the cost to have a full machine warranty for five years/7,500 hours. Therefor doesn't meet spec.

4. (B, 1). Engine shall be a six cylinder turbo charged/water cooled diesel engine.

The bidder answer was FOUR CYLINDER AIR COOLED TURBO CHARGED DIESEL. Engines that are cooled by air, have a harder time maintaining a constant operating engine temperature. This can effect engine operation during colder conditions or extreme heat conditions.

Water cooled systems, prolongs the life of an engine.

Tommy Culy
Name, Title

9-23-19
Date

Fleet Specification Analyst

Robert Yorkon

Department Director Date

9-23-19

Chris Hearn
9/30/19