

1450 Oakbrook Drive Suite 900  
 Norcross, GA 30093  
 Phone: (844) 552-9373  
 Fax: (866) 535-3925  
[sales@layer3com.com](mailto:sales@layer3com.com)

**Presented To:**  
 DeKalb County Government  
 3630 Camp Circle  
 Decatur, Georgia 30032

Date: 6/10/2021  
 Valid Until: 7/10/2021  
 Terms: NET 30  
 FOB: Atlanta, GA

ATTN: Barry Puckett  
 (404) 371-6261  
[jbpuckett@dekalbcountyga.gov](mailto:jbpuckett@dekalbcountyga.gov)

Contract #: General Services Administration  
 (GSA) Schedule Contract # GS-035F-0119Y

Submitted By: Ryan N. Greene  
 (770) 225-5280  
[rgreene@layer3com.com](mailto:rgreene@layer3com.com)

## Palo Alto Cloud Security

**Panorama**

| PART NUMBER              | DESCRIPTION                                      | QTY  | LIST PRICE   | UNIT COST  | EXTENDED COST     |
|--------------------------|--|------|--------------|------------|-------------------|
| PAN-PRA-25               | Panorama central management software, 25 devices | 1.00 | \$ 10,000.00 | \$7,000.00 | \$7,000.00        |
| <b>Panorama SUBTOTAL</b> |  |      |              |            | <b>\$7,000.00</b> |

**Bundle, Maintenance and Support**

| PART NUMBER                                     | DESCRIPTION   | QTY  | LIST PRICE  | TERM   | TERM UOM | UNIT COST   | EXTENDED COST       |
|---|---|------|-------------|--------|----------|-------------|---------------------|
| PAN-VM-500-PERP-BND2-PREM-1YR                   | Palo Alto Networks Perpetual Bundle (BND2) for VM-Series that includes VM-500, Threat Prevention, DNS Security, PANDB URL filtering, Global Protect and WildFire subscriptions, and Premium Support. Qty. (2 ) in Azure East, Qty. (2) in Azure West and Qty. (4) on the on-site virtual environment. | 8.00 | \$18,700.00 | 1.0000 | ys       | \$13,090.00 | \$104,720.00        |
| PAN-SVC-PREM-PRA-25 M                           | Layer 3 Communications Branded Premium support year 1, Panorama 25 devices  | 1.00 | \$1,900.00  | 1.0000 | ys       | \$1,748.00  | \$1,748.00          |
| <b>Bundle, Maintenance and Support SUBTOTAL</b> |   |      |             |        |          |             | <b>\$106,468.00</b> |

**IFF**

| PART NUMBER         | DESCRIPTION   | QTY  | LIST PRICE | UNIT COST | EXTENDED COST   |
|---------------------|---|------|------------|-----------|-----------------|
| IFF                 | Industrial Funding Fee for GSA Contract - .75% of the cost of the hardware, software and maintenance and support. | 1.00 | \$ 851.01  | \$851.01  | \$851.01        |
| <b>IFF SUBTOTAL</b> |   |      |            |           | <b>\$851.01</b> |

**Professional Services**

| PART NUMBER | DESCRIPTION | QTY | LIST PRICE | UNIT COST | EXTENDED COST |
|-------------|-------------|-----|------------|-----------|---------------|
|             |             |     |            |           |               |

| PART NUMBER                           | DESCRIPTION  | QTY  | LIST PRICE   | UNIT COST   | EXTENDED COST      |
|---------------------------------------|--|------|--------------|-------------|--------------------|
| L3-SEC-INST                           | Security-Installation - Virtual Firewalls, to include deploying virtual images on premise and in Azure, connecting devices to Panorama, initial policy set-up, security logging review and policy development. | 1.00 | \$ 31,352.00 | \$31,352.00 | \$31,352.00        |
| <b>Professional Services SUBTOTAL</b> |  |      |              |             | <b>\$31,352.00</b> |

**Billing Terms: 1 One Time Bills**

**Total Cost: \$145,671.01**

**First Bill: \$145,671.01**

\* Total cost does not include shipping, handling, insurance and taxes where applicable. This Budgetary Quote is not a contract. It is subject to further Layer 3 Communications internal approvals and is not binding on either party.