

## MARKET SURVEY

ITB NUMBER: 21-101448

PROJECT NAME: Repair, Maintenance, and Installation of Fire Intrusion Alarm System (Annual Contract with 2 Options to Renew)

DEPARTMENT: Facilities Management

PREPARED BY: Jenifer G. Chapital

COMPANY CONTACT PERSON	CONTACT #	LSBE MTG	RECEIVE ITB? YES/NO	NEW CONTACT/EMAIL ADDRESS INFORMATION	NON-RESPONSE JUSTIFICATION	BID IN FUTURE
Southeastern Security Professionals, LLC	770-842-4866 Scott Carter	YES	YES	scarter@sspro.biz	The potential bidder declined to submit a bid due to their price structure for Fire & Alarm. They didn't think that they would have been competitive to win.	YES
ADT Commercial, LLC	770-294-9468 Stephen Gatling	YES	YES	StephenGatling@adt.com	The potential bidder stated that ADT COMMERCIAL is not able to agree to the required 2-hour Emergency Service response requirement outlined in the bid. Our legal department has reviewed the terms and conditions, and they would require significant revisions to the terms and conditions for ADT COMMERCIAL to move forward.	YES
1 Plug, LLC	404-645-0495 Douglas Watson	YES	YES	admin@1plugllc.net	The potential bidder stated that they are looking to subcontract as an LSBE vendor as they were able to make	YES

					connections with some of the potential bidders.	
CBI International Group, Inc.	Sherlyn Parker	YES	YES	Cbuzz.bus@gmail.com	The potential bidder stated that they are looking to subcontract as an LSBE vendor as they were able to make connections with some of the potential bidders.	YES

**Summary:** The potential bidders for this solicitation were nominal. All attended the DeKalb First Mandatory LSBE meeting, however for various reasons they did not submit a bid. One potential bidder did not think that their pricing would be competitive to win. Another stated that they could not meet all the requirements in the scope of work. The others were seeking subcontractor opportunities.