



User Department's Recommendation: CA-Tiller

Recommended Bidder: Sutphen Manufacturing meets our approval.

Funding: Vehicle Replacement Fund

General Enterprise 3 Digit Fund Code #621

CIP Line Item No. (if applicable): _____

Disbarment and Suspension checks completed-Yes

Project Amount This Term: \$1,392,100.15

Justification:

Fire Rescue Services and Fleet Management recommends proceeding with the proposed Sutphen Heavy Duty 100 ft. Mid Mount Tractor Drawn Aerial as submitted for review and currently offered through the NPPGOV Cooperative Contract RFP#1420. The current build time for this unit is 22 to 24 months. This will greatly reduce the overall project time and ultimately get the apparatus in service much quicker. This unit's primary purpose is for aerial fire ground operations and rescue. This unit is one of 11 strategically placed aerial units that operate in the county for aerial fire suppression, aerial ladder and ground ladder deployment on the fire ground, and rescue operations. This unit also enables DCFR to be rated as an ISO Class 2 department by virtue of the aerial ladder being 100 ft. and enabling rescue operations in building exceeding 3 stories in height. This unit is replacing MM# 1007, a 2005 95 ft. aerial platform that has 147,868 miles on it with 15 years' service currently in use as a reserve aerial unit by DCFR. By the time this new replacement unit delivers and is placed in service MM# 1007 will have over 17 years' service and will be surplusd out of the DCFR fleet.

Tony Colby 4/14/2020
Name, Title Date

Robert Galt 4/14/20
Department Director Date

Fleet specification Analyst



INTERDEPARTMENTAL
MEMORANDUM

TO: Robert Gordon, Director, Fleet
FROM: Tammy Shew, Procurement Agent, Team B
SUBJECT: CA-Tiller (Heavy Duty 100 foot Mid-Mount Tractor Drawn Aerial Ladder)
DATE: 3/18/2020

It is requested that you do the following:

1. Please review the attached bids associated with the above referenced solicitation and provide your award recommendation. You are looking for the lowest, responsive and responsible bidder. Your review should ensure that you are confident that your recommended supplier(s) can in fact provide the goods and services required.
2. Please provide the following information in the space provided on page two:
 - a. Specific justification why in your professional opinion the recommended vendor should be awarded the contract.
 - b. Advise of any problems in connection with the selected vendor(s), if any exist.
 - c. If you find bidders who offer lower prices than your recommended supplier(s), then you must provide specific justification why they are either non-responsive* (did not follow the instructions found in the solicitation) or non-responsible** (not able to perform/deliver as minimally required according to the scope of work found in the solicitation).

**Note – The Department of Purchasing and Contracting is ultimately responsible in determining if a bidder is non-responsive, but input/feedback from the user department is always important to us.*

***Note – The user department and the Department of Purchasing and Contracting must mutually agree before determining if a bidder is non-responsible.*

3. Return required documents within 10 business days.

If you have any questions, please call me at 404-687-2796.