



3/27/2018

MARKET SURVEY

ITB No. 18-100918

Agent: Beverly D. Williams

Project Name: Purchase of Mobile Office Trailers

Department: Sanitation

Prepared By: *Beverly D. Williams*

Company	Contact Person	Contact #	Received ITB Yes/No	New Contact/ Address Information	Non-Response Justification	Bid in Future?
Nortex Boxx Modular	David Sanders	850-559-4494	Y	N	<ul style="list-style-type: none"> Company was interested in submitting a bid, but did not have the time to prepare a competitive bid 	Yes
American Trailer Haul, Inc.	Nathan Stanley	404-391-8606	Y	N	<ul style="list-style-type: none"> Company attended the LSBE meeting, and the Pre-bid conference and site visits; did not have enough time to prepare a bid 	Yes
Williams Scotsman, Inc.	Bradley Wheeler	770-995-5070	Y	N	<ul style="list-style-type: none"> The Company does not use subcontractors; also, there were time constraints that did not allow them to submit a bid 	Most likely not, if the ITB requirements remain the same
Modular Solutions, Inc.	Eric Rouse	252-526-8876	Y	N	<ul style="list-style-type: none"> Company stated the ITB contains overly complicated and burdensome requirements, including the requirement to utilize local DeKalb County firms. Company did not want to inflate their bid prices to allow for sub-contractors 	Most likely not, if the ITB requirements remain the same

Results Summary:

Mandatory Pre-bid conference was held on February 2, 2018; six (6) companies were represented One (1) company does not use subcontractors; Two (2) companies were unable to complete the requirements prior to the ITB closing deadline; One (1) company stated the ITB requirements were overly complicated and burdensome.