

AGENDA NOTES

Solicitation Name and Number	On Call Heating Ventilation and Air Conditioning (HVAC) (Annual Contract with 2 Options to Renew) ITB 24-101656
Procurement Agent	Danielle Swearingen
Date bid price expires	August 31, 2024
Solicitation Name, Number and Contract Numbers of Expired / Expiring Contracts	On Call Ventilation and Air Conditioning (HVAC) (Annual Contract with 2 Options to Renew) ITB 19-101192 CPA 1208000 – Galgon HVAC & Mechanical Services, Inc. CPA 1208001 – Mann Mechanical Company, Inc. CPA 1208002 – HVH Mechanical Partners, LLC CPA 1208003 – B&W Mechanical Contractors Inc.
Contract Award Amounts of Expired / Expiring Contracts	<p><u>Total Award: \$10,168,967.00</u></p> <p>CPA 1208000 <u>\$2,770,000.00</u> \$ 925,000.00 – Initial \$ 325,000.00 – 1st Renewal \$ 625,000.00 – 2nd Renewal \$ 135,000.00 – CO1 \$ 760,000.00 – CO2</p> <p>CPA 1208001 <u>\$2,585,000.00</u> \$ 925,000.00 – Initial \$ 325,000.00 – 1st Renewal \$ 625,000.00 – 2nd Renewal \$ 710,000.00 – CO1</p> <p>CPA 1208002 <u>\$2,225,000.00</u> \$ 525,000.00 – Initial \$ 325,000.00 – 1st Renewal \$ 625,000.00 – 2nd Renewal \$ 10,000.00 – CO1 \$ 740,000.00 – CO2</p> <p>CPA 1208003 <u>\$2,588,967.00</u> \$ 525,000.00 – Initial \$ 325,000.00 – 1st Renewal \$ 625,000.00 – 2nd Renewal \$ 193,967.00 – CO1 \$ 920,000.00 – CO2</p>

Amount Spent on Expired / Expiring Contracts	<p><u>Total Amount Spent: \$8,552,236.99</u></p> <p>CPA 1208000 <u>\$1,342,786.54</u> \$ 72,435.39 – Initial \$ 101,243.40 – 1st Renewal \$ 224,461.24 – 2nd Renewal* \$ 947,646.51 – Year 4*</p> <p>CPA 1208001 <u>\$3,801,679.90</u> \$1,441,061.83 – Initial \$ 416,228.08 – 1st Renewal \$1,176,702.28 – 2nd Renewal* \$ 767,687.71 - Year 4*</p> <p>CPA 1208002 <u>\$ 786,988.92</u> \$ 498,181.52 – Initial \$ 126,262.78 – 1st Renewal \$ 141,096.44 – 2nd Renewal* \$ 21,448.18 - Year 4*</p> <p>CPA 1208003 <u>\$2,620,781.63</u> \$ 232,592.92 – Initial \$ 294,788.12 – 1st Renewal \$ 961,595.64 – 2nd Renewal* \$1,131,804.95 - Year 4*</p> <p>(*includes transfer of funds between contracts)</p>
Prime Contractor Information and LSBE Sub Contractor	<p><u>Galgon HVAC & Mechanical Service – (PRIME)</u> Stephen Galgon, President Years in Business: 13 Years doing Business with DeKalb: 13</p> <p><u>LSBE Participation: 15%</u> <u>Spec Group, LLC.</u> - (LSBE DeKalb) Tim Porter, Member 1086 Chatsworth Dr. Avondale Estates, GA 30076 Years in Business: 16 Years Doing Business with DeKalb: 9 <i>Services: Provides electrical material and electrical labor.</i></p> <p><u>LSBE Participation: 5%</u> <u>M.E. Cubed Engineering, LLC</u> - (LSBE MSA) Kevin D. Champion, President 3600 Montreal Creek Court Clarkston, GA 30021 Years in Business: 18 Years Doing Business with DeKalb: 15 <i>Services: Provides mechanical engineering.</i></p> <p><u>Mann Mechanical Company, LLC- (PRIME)</u> John Kraus, President Years in Business: 52 Years Doing Business with DeKalb: 16</p>

	<p>LSBE Participation: 25%</p> <p><u>HVAC Allies, LLC.</u> - (LSBE DeKalb)</p> <p>Thaddeus Reay, Owner 2479 Yolanda Trail Ellenwood, GA 30294 Years in Business: 4 Years Doing Business with DeKalb: 1 <i>Services: Provides HVAC services.</i></p> <p>LSBE Participation: 20%</p> <p><u>Johnson Spellman & Assoc.</u> - (LSBE MSA)</p> <p>Thomas Wille, Owner 350 Research Ct., Ste 130 Peachtree Corners GA 30092 Years in Business: 38 Years Doing Business with DeKalb: 4 <i>Services: Provides engineering services.</i></p> <p><u>B&W Mechanical Contractors Inc.</u> – (PRIME)</p> <p>Doug Martin, President Years in Business: 52 Years in Business with DeKalb: 19</p> <p>LSBE Participation: 20%</p> <p><u>Shelton Supply, Inc. DBA F. M. Shelton, Inc.</u> - (LSBE MSA)</p> <p>Fawn Shelton, CEO 972 Donnelly Lee Avenue, Suite # 2 Atlanta, GA 30310 Years in Business:28 Years Doing Business with DeKalb: 2 <i>Services: parts & materials</i></p>
Attachment	UD Recommendation Form Bid Tabulation