



January 24, 2018

McGrath Industries dba Talbot Tennis  
Attn: Mike McGrath  
4225 JVL Industrial Park Drive #504  
Marietta, GA 30066

Re: Invitation to Bid No. 17-100904 – Sugar Creek Tennis Courts Resurfacing

Dear Mr. McGrath:

The Department of Purchasing and Contracting is in receipt of your bid submission in response to the above referenced solicitation. This letter is to inform you that your company's bid is the 2<sup>nd</sup> lowest price bid that is responsive and responsible and met the required LSBE 20% benchmark. The lowest price bid submitted by Signature Tennis is responsive and responsible but only demonstrates a sufficient good faith effort.


Our DeKalb First LSBE Ordinance, Section 2-204 permits Talbot Tennis the opportunity to match Signature Tennis' bid price of \$107,050.00. If your firm agrees to match the lowest bid price, then your firm will be deemed the lowest, responsive and responsible bidder. If your firm chooses not to match the bid price then Signature Tennis will be deemed the lowest, responsive and responsible bidder.

Please indicate if you will or will not match the lowest price and sign below indicating your decision and return the response no later than Friday, January 26, 2018 by 5:00 p.m.

Sincerely,

*Pamela D. Williams*

Pamela D. Williams  
Procurement Agent

T.C.   
cc: file

Agrees to Match Price: YES  NO

Signature: *Mike McGrath* Date: 1/26/18