

Public Notice of Proposed Award of Sole Source Procurement

Section A – Description of Proposed Sole Source Procurement

Description of Supplies/Services: 10-year annual maintenance contract for the software package used by public safety for records management and field-based reporting. (i.e. VisionRMS, VisionFBR, CrimeMapping.com, CrimeView Dashboard, Predictive Missions, CrimeView Desktop, LMS (Learning Management System) and Inform IQ Search).

Demonstration of Contractor’s Unique Qualifications: These software programs are proprietary and the software publisher, CentralSquare Technologies, LLC. is the sole provider of support and maintenance services for the programs.

Section B – To Be Completed by the Department of Purchasing and Contracting

Market Survey Results

Date Public Notice posted on website: October 27, 2020

Date Public Notice closed: November 02, 2020

Review of Offers

Were any offers received (Yes/No): No

Number of offers received: N/A

Responders: N/A

Purchasing Agent review and recommendation:

This request is to approve the cost to establish a multiyear software maintenance agreement, with CentralSquare Technologies, LLC, for the County’s current records management system (RMS), for years 2021-2031. The current maintenance agreement expires on December 31, 2020.

This software system is proprietary, and the software publisher is the sole provider of technical support services for the program.

The County has been doing business with the Company since 2013, with a spend to date of \$6,513,583.87.

I recommend approval of the purchase of support services from this sole source supplier.


Omolola Awonusi (Nov 30, 2020 02:12 EST)

Technician Signature

Nov 30, 2020

Date


Delois Robinson (Nov 30, 2020 09:26 EST)

Procurement Manager Signature

Nov 30, 2020

Date



Department of Purchasing and Contracting NON-COMPETITIVE PROCUREMENT REQUEST FORM

Requesting Department: DeKalb County Police Department
Department Contact Person: Karrie Weddle Telephone: 404-823-7816
Email: klweddle@dekalbcountyga.gov

Requisition Number: _____ Suggested Supplier: Central Square
Estimated Amount of Purchase: \$ 2,419,769.60
Detailed Description of the Goods or Services to be purchased: _____
10-year contract for annual maintenance for years January 1, 2021 through December 31, 2030, for RMS/NIBRS, Crime Analysis, LMS, and IQ Search.

Emergency (For Emergency Requests, Please check this box and answer all questions below.)

1. Date and Time of Emergency Occurrence: _____

2. Please state the nature of the emergency posing a risk to public health, welfare, safety or resources:

3. State how the Estimated Amount was determined to be Fair and Reasonable (attach supporting documentation):

Sole Source (Please check box and answer all of the following completely.)

1. Provide an explanation why the product, service or supplier requested is the only method that can satisfy the requirements. Please explain why alternatives are unacceptable. Be specific with regard to specification, features, characteristics, requirements, capabilities and compatibility. (Attach additional documents, if necessary):

CST is the sole source provider of VisionRMS, VisionFBR, CrimeMapping.com, CrimeView Dashboard, Predictive Missions, CrimeView Desktop, LMS (Learning Management System), Inform IQ Search, and their Custom Interfaces maintenance and support currently used by the police department.

2. Will this purchase obligate us to a particular vendor for future purchases? (Either in terms of maintenance that only this vendor will be able to perform and/or if we purchase this item, will we need more "like" items in the future to match this one?) Explain in detail.

Annual subscription to the product is required. (Software as a service) There are also other products that have been purchased from Central Square Technologies that are in the implementation phase that will require additional yearly maintenance as the products go live.

3. Explain the impact to the County or Public if this request is not approved.

The products can't be supported and will result in falling back to writing incident reports on paper, manually tallying incidents for monthly NIBRS reporting to the State, loss of Crime Analysis tools for predictive policing, and inability to upgrade to new versions to receive new features.

I hereby request that this non-competitive procurement request be approved for the purchase of the above stated work, material, equipment, commodity, or service.

Department Director (Typed/Printed Name) Mirtha Ramos

Signature:

Date: 10/30/2020

Do Not Write Below – for the Department of Purchasing and Contracting Use Only

Procurement Agent (Typed/Printed Name) Lola O. Awonusi

Signature:
Omolola Awonusi (Nov 30, 2020 02:12 EST)

Date: Nov 30, 2020

Procurement Manager (Typed/Printed Name) Delois Robinson

Signature:
Delois Robinson (Nov 30, 2020 09:26 EST)

Date: Nov 30, 2020

Approved Not Approved

Signature: , Director, Department of Purchasing and Contracting

Date: Nov 30, 2020

Print Form



CentralSquare Technologies, LLC
1000 Business Center Drive
Lake Mary, FL 32746

November 24, 2020

DeKalb County Police Department
1300 Commerce Drive
Decatur, GA 30030

To Whom It May Concern:

This letter is in response to DeKalb County Police Department's request for a sole source letter from our company. This letter is to confirm that VisionAIR with CrimeMapping, Crimeview, Predictive Missions, and Inform IQ Search is a sole source product, manufactured, sold, serviced, and distributed exclusively by CentralSquare Technologies, LLC (CentralSquare). This product must be purchased directly by institutions from CentralSquare at the address listed above. There are no agents or dealers authorized to resell this product. VisionAIR with CrimeMapping, CrimeView, Predictive Missions, and Inform IQ is sold only as a direct transaction between CentralSquare and end Clients.

Sincerely,

DocuSigned by:


D14DB36518AA405...

Brian Pagels

Senior Vice President of Sales, Public Safety & Justice
CentralSquare Technologies



Code	Customer	Contract #	Application	Qty	1/1/21-12/31/21
7000	DeKalb County Police, GA	5893	CrimeMapping.com	1	\$ 3,111.71
7000	DeKalb County Police, GA	5893	CrimeView Dashboard Hosting	1	\$ 14,936.86
7000	DeKalb County Police, GA	5893	Predictive Missions Hosting	1	\$ 38,204.72
7000	DeKalb County Police, GA	9242	LMS User Subscription	1	\$ 2,226.00
7000	DeKalb County Police, GA	5893	CrimeView Desktop Maintenance	1	\$ 5,312.94
7000	DeKalb County Police, GA	9242	Vision RMS	1	\$ 47,495.69
7000	DeKalb County Police, GA	9242	Vision FBR	1	\$ 45,965.22
7000	DeKalb County Police, GA	9242	Custom Interface	1	\$ 2,617.99
7000	DeKalb County Police, GA	9242	Vision RMS	1	\$ 1,569.56
7000	DeKalb County Police, GA	9242	Remote Support Connectivity	1	\$ 400.00
7000	DeKalb County Police, GA	9242	Vision RMS	1	\$ 300.51
7000	DeKalb County Police, GA	9242	Inform IQ Search	1	\$ 7,560.00
7000	DeKalb County Police, GA	9242	Vision FBR	1	\$ 623.70
Total					\$ 170,324.90

Code	Customer	Contract #	Application	Qty	Pending Go Live
7000	DeKalb County Police, GA	Q-00020698	Public Safety VP2 Users	1	\$ 48,613.00
7000	DeKalb County Police, GA	Q-00019293	Inform RMS Evidence and Barcoding	1	\$ 2,352.60
7000	DeKalb County Police, GA	Q-00019293	Inform RMS Barcode Handheld Reader Software	1	\$ 310.50
7000	DeKalb County Police, GA	Q-00022769	Inform RMS Reporting Server License	1	\$ 450.00
Total					\$ 51,726.10

NOTE: A 5% increase has been applied to your maintenance support. Please budget accordingly.

Please note the above fees provided are an estimate only and that rounding issues do occur so actual fees invoiced could be slightly different.

An estimated 5% increase has been applied to your maintenance support for 2020-2030. Once determined, the fees will be adjusted. Please budget accordingly.

Cancel effective 1/1/21

7000	DeKalb County Police, GA	9242	Inform IQ Dashboard Designer	1	\$ 1,050.00
7000	DeKalb County Police, GA	9242	Inform IQ Analytics	1	\$ 2,625.00










SS_ CentralSquare Technologies- RMS Annual Support & Maintenance

Final Audit Report

2020-11-30

Created:	2020-11-30
By:	Omolola Awonusi (oawonusi@dekalbcountyga.gov)
Status:	Signed
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"SS_ CentralSquare Technologies- RMS Annual Support & Maintenance" History

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