

## AGENDA NOTES

<b>Solicitation Name and Number</b>	Rental of Various Heavy Equipment (Annual Contract with 2 Options to Renew) ITB 16-100711
<b>Procurement Technician</b>	Angel Frazier
<b>Vendor(s) agree to renew under the same prices, terms and conditions</b>	Yes. Neff Rentals decided not to renew the contract due to the terms and conditions and their acquisition by another company.
<b>Solicitation Name, Number and Contract Number of expiring/expired contract (If no previous contract, please indicate N/A)</b>	Rental of Various Heavy Equipment (Annual Contract with 2 Options to Renew) ITB 16-100711  CPA No. 1047757 - Flint Equipment Company CPA No. 1047772 - G.J&L. dba Border Equipment CPA No. 1047790 - L&M Equipment, LLC CPA No. 1047798 - Stephen's Mechanical CPA No. 1047645 - Neff Rental, LLC CPA No. 1047686 - Sunbelt Rentals CPA No. 1047705 - Cowin Equipment CPA No. 1047784 - Yancey Brothers
<b>Previous Contract Number, Contractor Name and Award Amount (Include increases and Total Award Amount)</b>	\$2,086,126.00  CPA No. 1047757 Flint Equipment Company \$281,640.00  CPA No. 1047772 G.J&L. dba Border Equipment, LLC \$170,040.00  CPA No. 1047645 Neff Rental, LLC \$253,608.00  CPA No. 1047705 Cowin Equipment Company, Inc. \$67,800.00  CPA No. 1047784 Yancey Brothers, Inc. \$345,986.00

	<p>CPA No. 1047790 L&amp;M Equipment, LLC \$227,144.00</p> <p>CPA No. 1047798 Stephens Mechanical \$38,000.00</p> <p>CPA No. 1047686 Sunbelt Rentals, Inc. \$701,908.00</p>
<p><b>Previous Amount Spent on Expiring/Expired Contract (If multiple award, List Amount Spent per Contract and include Total Amount Spent)</b></p>	<p>\$309,664.65</p> <p>CPA No. 1047757 Flint Construction &amp; Forestry Company \$0</p> <p>CPA No. 1047772 G.J&amp;L. dba Border Equipment, LLC \$0</p> <p>CPA No. 1047790 L&amp;M Equipment, LLC \$15,920.00</p> <p>CPA No. 1047798 Stephen's Mechanical \$0</p> <p>CPA No. 1047645 Neff Rental, LLC \$0</p> <p>CPA No. 1047686 Sunbelt Rentals, Inc. Total - \$194,455.22</p> <p>CPA No. 1047705 Cowin Equipment Company, Inc. \$67,048.23</p> <p>CPA No. 1047784 Yancey Brothers, Inc. \$32,241.20</p>
<p><b>Prime Contractor Information and LSBE – Subcontractor (Prime: Company Name, Owner Name and Title, Number years in business and Number of Years doing business with</b></p>	<p><b><u>Flint Equipment Company - Prime</u></b> CEO: Thomas Cannon Years in Business: 15 Years Doing Business with DeKalb: 8</p>

<p><b>DeKalb County)</b>  <b>(LSBE: LSBE Type (DeKalb or MSA, Participation Percentage, Company Name, Owner Name and Title, Address, Type of Work Provided and Number of years in business))</b></p>	<p><b><u>G.J&amp;L. dba Border Equipment - Prime</u></b>  Owner:  Years in Business:  Years Doing Business with DeKalb: 6</p> <p><b><u>Neff Rental, LLC - Prime</u></b>  Manager: Mark Irion  Years in Business: 7  Years Doing Business with DeKalb: 1</p> <p><b><u>Cowin Equipment Company, Inc. - Prime</u></b>  CEO: James Cowin  Years in Business: 15  Years Doing Business with DeKalb: 13</p> <p><b><u>Yancey Brothers, Inc. - Prime</u></b>  CEO: James Stephenson  Years in Business: 71  Years Doing Business with DeKalb: 15</p> <p><b><u>L&amp;M Equipment, LLC - Prime</u></b>  Owner: Kirby Milton  Years in Business: 9  Years Doing Business with DeKalb: 1</p> <p><b><u>Stephens Mechanical - Prime</u></b>  Owner: Stephen Hills  Years in Business: 10  Years Doing Business with DeKalb: 6</p> <p><b><u>Sunbelt Rentals, Inc. - Prime</u></b>  CEO: Brendan Horgan  Years in Business: 17  Years Doing Business with DeKalb: 9</p> <p>None of the bidders had LSBE participation or GFE. This was let under the preceding LSBE Ordinance. No bidder had LSBE participation and therefore it was considered to be a level playing field and no bidder was deemed non-responsive.</p>
<p><b>Attachment</b></p>	<p>Renewal Request Forms</p>