

Sourcewell Cooperative Contract No. 020221

User Department's Recommendation

User Department Name PW - Sanitation

Recommended Firm: Rubicon Global, LLC

Project Amount This Contract: \$2,587,455.00

Funding:

General Enterprise 3 Digit Fund Code 541 – Sanitation Operating
CIP Line Item No. (if applicable):

Justification:

PW Sanitation is seeking to implement a new route management software for both service planning and execution with capabilities for static, dynamic and real-time routing assignments, scheduling, and dispatching for the Sanitation Division. The benefits include:

- Reduce the costs for hardware and software licenses compared with the traditional models because service usually resides in shared or multi-user environments.
- Reduce the time spent on installation and configuration, reducing issues that complicate software deployment.
- Reduce maintenance costs since Rubicon owns the environment and it is split among all customers that use that solution.
- Solution upgrades become available to customers automatically.

PW – Sanitation is requesting to piggyback from the State of Minnesota local government cooperative contract no. 020221 between Sourcewell and Rubicon Global, LLC for a 5-year term totaling \$2,587,455.00.

Initial Year = \$536,991.00 (*includes professional services for implementation, recurring hardware and software*)
Year Two = \$512,616.00 (*annual recurring hardware & software license*)
Year Three = \$512,616.00 (*annual recurring hardware & software license*)
Year Four = \$512,616.00 (*annual recurring hardware & software license*)
Year Five = \$512,616.00 (*annual recurring hardware and software license*)
TOTAL = \$2,587,455.00

Tracy A. Hutchinson
Name


Department Director

Date

8/22/24