



User Department's Recommendation : SUBJECT: ITB#18-100966- AP-Fire Pumper, 1000 GPM with Fire and EMS Equipment

Recommended Bidder: Williams Fire Apparatus meets our approval.

Amount Spent on Previous Contract: \$3,391,110.00.

Funding: Vehicle Replacement Fund
General Enterprise 3 Digit Fund Code 621
CIP Line Item No. (if applicable): _____

Disbarment and Suspension checks completed-Yes

Project Amount This Term: \$2,218,948.20

Justification: Request for additional units to be added to ITB#18-100966.

Fire Rescue is requesting to add 3 trucks to the units in production from ITB 18-100966. Current demands for service have placed a strain on the fleet and in recent weeks there have been several occurrences where there were no trucks available to swap into from first line units. The units being requested to add to this current order are units that should have been replaced in 2016 and 2018, therefore the fleet is currently operating below what the suggested vehicle replacement schedule allows. This trend will likely continue until the units are replaced. The recent loss of MM# 11050 has pulled another truck out of service permanently adding to the strain.

The annual price increases for the trucks are going to continue at 3% per year. The 2019 price increase is the standard 3% price increase all manufactures have in place. If you reference the cost of the 2015 pumper order and compare it to the bid submitted by Pierce for ITB 18-100966 you will see the cost of the units has increased by 3% per year. If we wait until 2020 to place the orders there will be an additional 3% price increase. This will cause the county to spend nearly \$100,000.00 more than needed to replace the units.

All the rapid response squads will be in service by the end of this coming summer. With that we should see a very significant decrease in the demand placed on our current fleet. Squad 14 has impacted E14 by taking over 50% of the calls off the unit. In 2018 E14 ran right at 5800 calls for the year. If the trend continues the unit likely will not exceed 3000 calls for 2019. This also has a direct impact on the units in adjacent territories that do not have to respond into a neighboring territory while another unit is out of service on a call. All of these will aid in maintaining our resources and ensuring we can provide the services we are tasked with.

I hope you can consider this request. It takes nearly 2 years to get a truck here from the ITB process until delivery. Deployment of the rapid response squads will buy us some time but only replacing the trucks will get us in a more dependable position



DeKalb County
GEORGIA

The Department of
Purchasing and
Contracting

Sincerely
Chief Jason G. Smith

Tommy Cahy 5-2-19
Name, Title Date

Fleet Specification Analyst

Robert Gordon 5-2-19
Department Director Date

Chris Alford