



ITB No: 21-101405

ITB Name: Fence Installation and Repairs (Annual Contract with 2 Options to Renew)

Bidder(s):	EXECUTIVE REALTY SOLUTIONS, INC.	
<p><u>Cost Analysis Summary:</u></p> <p>Agent compared submitted pricing with the pricing received in October 2019, from the two bidders under the previous ITB for fence installation and repairs (Solicitation No 19-101137).</p> <p>On a grand total average, the prices of this sole responsive bidder is about 3.42% higher than the average prices on the previous ITB. However, considering the drastic increase in lumber prices, which according to the National Association of Homebuilders, have increased by nearly 180% since the beginning of the pandemic, I would concur that the pricing submitted is within industry norms.</p> <p>Also, although 3 bids were received under this current ITB, we were unable to compare pricing because the price sheets of the other two bidders were not opened due to the vendors being deemed non-responsive.</p>		