

# MARKET SURVEY

ITB Number: 21-101467

Agent: Michele Smith

Project Name: **STEEL PLATES** (Three (3) Year Multiyear Contract)

Department: R&D

Prepared By: Renee' Stevenson (4/20/2022)

Company	Contact #	Contact Person	Receive bid invitation ? Yes/No	Non-Response Justification	Bid in Future
F.M. Shelton <b>(LSBE-MSA)</b>	(404)755-9448	Cynthia R. Kendrick cynthia@fmshelton.com	Yes	<b>04/20/22:</b> Received an email from Cynthia Kendrick on 04/13/22 advising that her company was unable to secure pricing in a timely fashion to participate in this project.	Yes
Hawk Construction Company, LLC <b>(LSBE-DeKalb)</b>	(678)565-5120	Jerome Lee Jr. jerome@hawkconstruction.com  office@hawkconstruction.com	Yes	<b>04/20/22:</b> Not enough time to complete bid documents.	Yes

**Summary:**

The market for steel plates is normal. Six (6) prospective Primes and 1 LSBE-DeKalb Sub attended a Mandatory LSBE Meeting. The Bid Opening was extended to 4/14/2022 (via Addendum 1) to generate more bids other than the 2 received on initial Bid Opening date 4/7/2022. Also, 2 prospects advised need for additional time to complete bid documents and receive quotes from steel mfr. (Additional Mandatory LSBE Meetings were not added). There were 2 bids received and evaluated and yielded 1 qualified bidder (LK Transport Expedited, LLC) who attended the Mandatory Pre-Bid Meeting on 3/9/2022. Emails and phone calls were placed to generate additional interest. Non-Response justification from 2 prospects advised not enough time to complete bid packet and late response from steel mfr. for quotes to facilitate their bid. Remaining prospects did not reply to the request for response to market survey.