

Cost Analysis for the purchase of a Toro Groundmaster 4000-D Diesel Powered Mower

A cost analysis was performed on ITB#20-101275: Toro Groundmaster 4000-D Diesel Powered Mower as the result of Jerry Pate Turf & Irrigation, Inc. being the sole bidder. In order to see if the cost was reasonable, a comparison with the 2018 ITB#18-100940 for the same unit was used as well as a show of the list price of the basic mower from 2017-2020.

Company	Total 2018 Price for Toro Groundmaster 4000-D Diesel Powered Mower with attachments & associated costs ITB#18-100940	Total 2020 Price for Toro Groundmaster 4000-D Diesel Powered Mower with attachments & associated costs ITB#20-101275	List price for 4000 Groundmaster mower w/o canopy & associated costs 2017	List price for 4000 Groundmaster mower w/o canopy & associated costs 2018	List price for 4000 Groundmaster mower w/o canopy & associated costs 2019	List price for 4000 Groundmaster mower w/o canopy & associated costs 2020
Jerry Pate	\$61,302.05	\$66,454.58 (Sole Bidder)	\$77,899.00	\$79,219.00	\$84,393.00	\$85,490.00
Ag Pro (didn't meet all specs/Non Responsible)	\$48,835.00					

Justification: The price for each bid was based on GA state contract pricing which is 23% off MSRP for the Toro Groundmaster. Each year a price increase becomes effective on July 1, the renewal date of the contract. The 2018 bid was submitted prior to the contract renewal date so the price was based on 2017 MSRP. The current bid was submitted after the contract renewal date and is based on 2020 MSRP.