



Statewide Contract Information Sheet

Statewide Contract Number	99999-SPD-T20120501-0004	NIGP Code	Networking Equipment-20664 Networking Software-20928 Networking Support and Services-92037 Network Consulting Svcs-91830 Network Equipment Leasing-98419 NaaS/Cloud-92005
Name of Contract	Network Equipment		
Effective Date	06/01/2012	Expiration Date	09/30/2018
Contract Table of Contents			
Suppliers Awarded	13 as of 06/30/2016	Contract Information:	Convenience
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supplier Information Sheet

Contract Information	
Statewide Contract Number	99999-SPD-T20120501-0004
PeopleSoft Supplier Number	0000139075
Supplier Name & Address	
Avaya, Inc. 211 Mt. Airy Rd. Basking Ridge, NJ 07920	
Contract	
Sales	
Jacob Caffee 678-421-5143 jrcaffee@avaya.com 1145 Sanctuary Parkway, Lakeview II Alpharetta, GA 30009 Armand Glassman 678-421-5147 alglassman@avaya.com 1145 Sanctuary Parkway, Lakeview II Alpharetta, GA 30009	
<u>Contract Administration</u>	
Stacey Cox Sales Support Specialist II sacox@avaya.com 786-331-0108	
Contact Details	
Ordering Information	Please refer to the Ordering Instructions on page 3. Avaya sales contacts are: Jacob Caffee and Armand Glassman
Remitting Information	Payments are to be mailed to authorized servicing partners/resellers.



Department of
Administrative Services

Delivery Days	To be defined by authorized purchaser at the time of the PO issuance
Discounts	Please see the Manufacturer's State of Georgia webpage at: http://www.avaya.com/usa/documents/georgia_state_contract_summary.pdf
Payment Terms	Net 30 Days
Bid Offer includes	State Entities, Local Governments (County/City/Authorities) and Education (Universities/Colleges/BOEs K-12)
Acceptable payment method	Supplier will accept Purchase Orders and the Purchasing Card under this contract as permitted by current policies governing the Purchasing Card program.

General Contract Information:

This is a Convenience Statewide Contract available to all eligible State entities and political subdivisions.

The Contract is administered by the Department of Administrative Services (DOAS).

Item Schedule

Avaya's Entire Catalog

Avaya's contract award covers the following networking product category:

- Category 1 – Wired Networking & Infrastructure Products
- Category 2 – Network Optimization & Management Products
- Category 3 – Wireless Networking & Infrastructure Products
- Category 4 – Security Products
- Category 5 – Unified Communications Products (including VoIP)

Services available from Avaya and/or one of its authorized servicing partners are:

- Installation
- Configuration
- Maintenance & Support
- Consulting
- Integration
- Network Assessments

Ordering Instructions

Purchase Orders are permitted for the items and services on the contract that do not require payment until delivery. However, Purchase Orders are not authorized on any times or services that require prepayment.

Orders are to be faxed/emailed to authorized partners.



Please see the Manufacturer's State of Georgia webpage at:
http://www.avaya.com/usa/documents/georgia_state_contract_summary.pdf

This SWC covers networking equipment, software and services (installation, engineering, site assessment, configuration, training, etc.). This Networking Equipment Manufacturer sells its products via a group of authorized resellers. Customer may choose a certified reseller from the State APPROVED RESELLER LIST. Reseller's quotation must include the Statewide Contract #. Customer will be invoiced by the Reseller.

For questions, regarding equipment specifications/details, warranty, features, etc., Customer can contact the Manufacturer directly. Please contact Jacob Caffee for technical assistance and sales information.

Please see the State Approved Reseller List for Networking Equipment Manufacturers for an updated list of Avaya's resellers and partners.

Initial Term: June 1, 2012 – May 31, 2013

Contract Renewals

Renewal Period 1	June 1, 2013 – June 30, 2014
Renewal Period 2:	July 1, 2014 – June 30, 2015
Renewal Period 3:	July 1, 2015 – June 30, 2016
Renewal Period 4:	July 1, 2016 – December 2017

Extension 1: January 1, 2018 - September 30, 2018

DOAS Contact Information

***See Team Georgia Marketplace (Click Open Summary) for current Contract Management Specialist contact information.**



Networking Equipment & IT Infrastructure Products Awarded Categories

Effective 07/01/2016

	Category 1	Category 2	Category 3	Category 4	Category 5	Contract Number
Aerohive Networks			Y			99999-SPD-T20120501-0001
Aruba Networks	Y	Y	Y			99999-SPD-T20120501-0003
Avaya	Y	Y	Y	Y	Y	99999-SPD-T20120501-0004
Brocade Communications	Y	Y	Y	Y		99999-SPD-T20120501-0005
Cisco Systems	Y	Y	Y	Y	Y	99999-SPD-T20120501-0006
Dell	Y	Y	Y	Y		99999-SPD-T20120501-0007
Extreme Networks (acquired Enterasys)	Y	Y Incl Legacy Enterasys	Y	Y Incl Legacy Enterasys		99999-SPD-T20120501-0009
F5 Networks		Y				99999-SPD-T20120501-0010
Fortinet (acquired Meru Networks)		Y	Y Incl Legacy Meru	Y		99999-SPD-T20120501-014A (Changed)
Hewlett-Packard Enterprise Company	Y	Y	Y	Y		99999-SPD-T20120501-011A (Changed)
Juniper Network	Y	Y	Y	Y		99999-SPD-T20120501-0013
Polycom					Y	99999-SPD-T20120501-0015
ShoreTel					Y	99999-SPD-T20120501-0017

Category 1 = Wired LAN/WAN

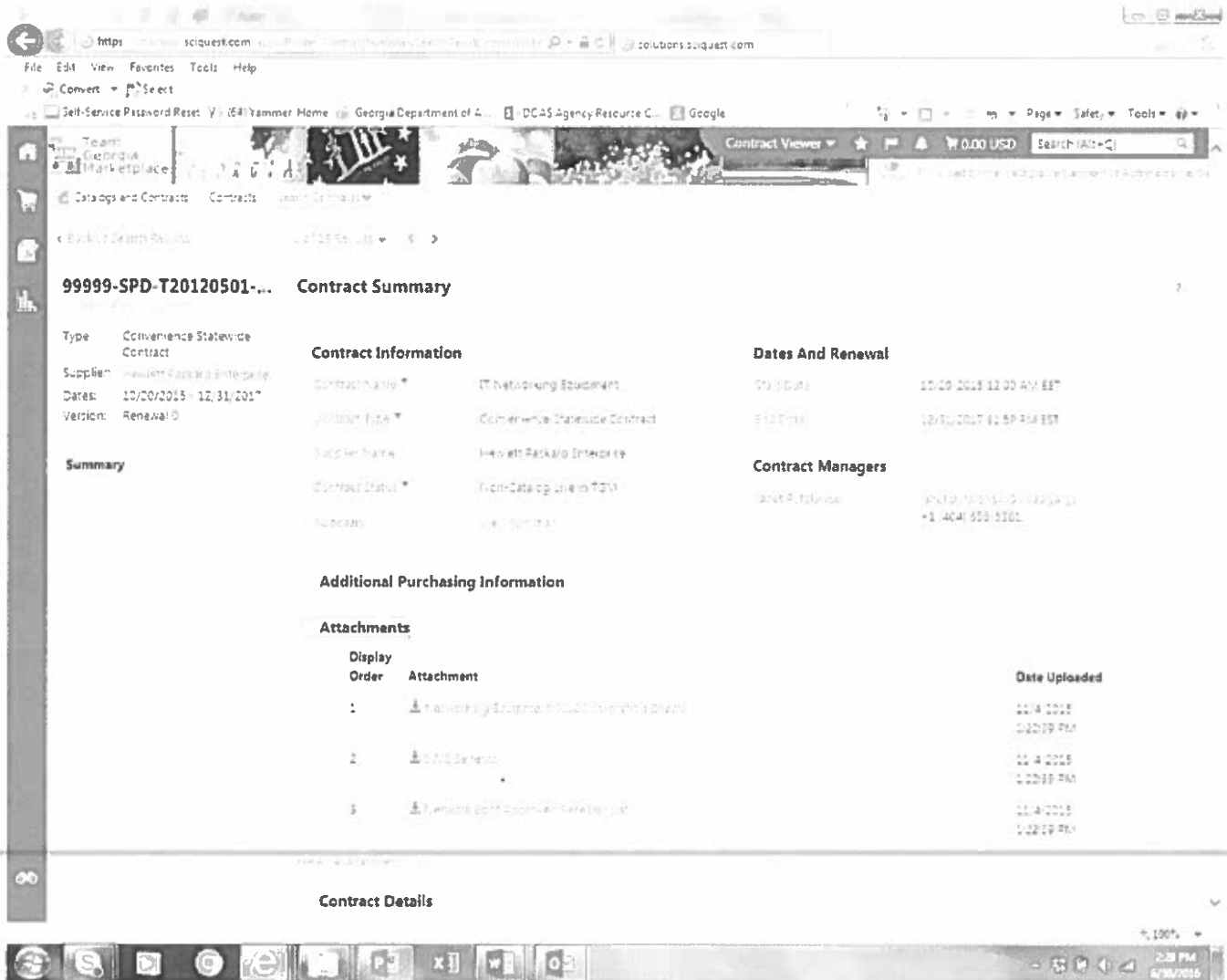
Category 2 = Network Management & Optimization Products

Category 3 = Wireless Networking Products

Category 4 = Security Products

Category 5 = Unified Communications (including VoIP)

State Approved Reseller List for Networking Equipment Manufacturers Posted on Team Georgia Marketplace



The screenshot shows a web browser window displaying a contract summary page. The browser's address bar shows the URL 'https://www.sciquest.com'. The page title is '99999-SPD-T20120501-... Contract Summary'. The page content is organized into several sections:

- Contract Information:**
 - Contract Name: IT Networking Equipment
 - Contract Type: Commerce Statewide Contract
 - Supplier Name: Hewlett Packard Enterprise
 - Contract Status: Non-Catalog Item TGM
 - Category: IT/Network
- Dates And Renewal:**
 - Contract Dates: 10/09/2015 12:00 AM EST
 - Expire Date: 12/31/2017 12:00 AM EST
- Contract Managers:**
 - Contract Manager: Daniel P. Johnson
 - Contact Information: (813) 912-5110 (ext. 4425) / +1 404 659 3361
- Additional Purchasing Information:** (Section header)
- Attachments:**

Display Order	Attachment	Date Uploaded
1	hewlett-packard-network-equipment-statewide-contract	10/14/2015 1:22:19 PM
2	Contract Details	11/4/2015 1:22:19 PM
3	hewlett-packard-network-equipment-statewide-contract	11/4/2015 1:22:19 PM

The browser's taskbar at the bottom shows the system tray with the date and time: 2:28 PM 6/30/2016.



Georgia

Department of
Administrative Services
Supporting Government



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State of Georgia

Avaya Contract #: 99999-SPD-T20120501-0004

Streamline your procurement and gain savings on Avaya Products and Services.

Vendor Name: Avaya

Avaya Inc.
1145 Sanctuary Parkway
Lake View II, Suite 110
Alpharetta, GA 30009
www.avaya.com

Contract Period: Expiration Date - September 30, 2018

Avaya Federal Tax ID: 22-3713430

Avaya Sales Contact: Armand Glassman, 678-421-5147 alglassman@avaya.com

Products and Services Offered

Networking and Telecommunication Solutions and Services:

Avaya Unified Communications Solutions

- Avaya's Unified Communications and Collaborations (UCC) Solutions offers an unsurpassed industry portfolio of products that allow enterprises to build communications and collaboration networks that are characterized as best-in-class, extremely efficient, and highly scalable. Avaya UCC solutions provide advanced enterprise-class reliability, performance, and security that enterprises and governments throughout the world depend on to run their businesses. Avaya can uniquely deliver both mission critical dependability and superior return on investment.
- Avaya Contact Center Solutions
 - Avaya is the global leader in the Contact Center market. Avaya offers highly reliable, scalable contact center solutions that improve customer service and help companies compete more effectively. Avaya's contact center portfolio includes intelligent routing tools, as well as self-service, proactive contact and mobility-enabled applications that drive effective communications and transactions with customers and clients. Avaya's extensive reporting platform offers rich analytics that provide companies and governments with detailed customer information that improves visibility, customer satisfaction, and customer retention, while decreasing costs.

Avaya Services Solutions

• Avaya Professional Services focus on helping businesses effectively use communications technology and applications to drive productivity and growth while mitigating risk and reducing TCO for communications solutions. Avaya Managed Services provide globally managed and hosted services for Unified Communications, contact centers, data, and video. Avaya enables companies to hand over some responsibility for running network infrastructure, reducing the costs of ownership, equipment upgrades, and staffing. Proactive, preventative monitoring of system performance and the ability to quickly find and fix problems are essential for keeping communications running. Avaya offers every level of support for communications solutions with both niche and end-to-end services, available globally.

For more information on Avaya products, visit <http://www.avaya.com>

Warranty Terms

For warranty terms, visit Avaya's warranty on products and installation services.

How to Obtain Quotes and Place Purchase Orders

Direct Orders

Contact your Avaya State of Georgia representatives

- Avaya Contacts: Armand Glassman, 678-421-5147 alglassman@avaya.com

Or contact one of the approved Avaya resellers from the list provided on page 3

2. Generate a purchase order payable to the participating Order Fulfiler (reseller) of your choice (listed below). You must reference contract number **99999-SPD-T20120501-0004** on your purchase order.

Contract Pricing

Procurement Schedule information is provided by Avaya as a convenience or as required by contract for use by state and local governments, educational institutions and other public sector entities for the purposes of determining the available procurement vehicle they can use to purchase authorized Avaya products and services.

Avaya Georgia Price List

Download the Price List by [Clicking Here](#)

Product Specifications

Visit [Product and Services Catalog](#)

Authorized Avaya Resellers for the State of Georgia
Avaya Contract #: 99999-SPD-T20120501-0004

Vendor Name Vendor ID	Contact	Address
Avaya 22-3713430	Armand Glassman alglassman@avaya.com 678-421-5147	Avaya Inc. 1145 Sanctuary Parkway Lake View II, Suite 110 Alpharetta, GA 30009
Arrow Systems Integration, Inc. ("Arrow SI") 41-1861853	Tony DiLeo adileo@arrowsi.com 301-452-8723	Arrow Systems Integration, Inc. 7067 Columbia Gateway Drive, Suite 170 Columbia, MD 21046
Carousel Industries of NA Inc. 06-1502254 <i>SCOTT</i> <i>NIXON</i>	Frank Douglas fdouglas@carouselindustries.com 678-892-3715 <i>3702</i>	Carousel Industries of NA Inc. 3025 Windward Plaza Suite 195 Alpharetta, GA 30005
CDW Government LLC For K-12 Entities 36-4230110	Sean Queeney seanque@cdwg.com 407-835-1156	CDW Government LLC 230 North Milwaukee Ave. Vernon Hills, IL 60061
CDW Government LLC For State and LG Entities 36-4230110	Dan Gallagher dangal@cdwg.com 877-401-5319	CDW Government LLC 230 North Milwaukee Ave. Vernon Hills, IL 60061
ConvergeOne, Inc. (formerly NACR) 41-1763228	Kim Glasser KGlasser@convergeone.com 770-864-7021	ConvergeOne, Inc. (formerly NACR) 1856 Corporate Drive-Suite 170 Norcross, GA 30092-3406
Digitel Corporation	Jason McDaniel jmcdaniel@digitel.net 205-981-4450	Digital Corporation 2600 School Drive Atlanta, GA 30360
Management Data Systems International (MDSI)	Phil Dempsey Pdempsey@mdsiinc.com 678-455-1271	Management Data Systems International (MDSI) 6225 Shiloh Rd Alpharetta GA 30005
Mach3 Technologies	Eric Hiem 770-282-9023 eniemi@mach3tech.com	Mach3 Technologies 910 Cripple Creek Dr. Lawrenceville, GA 30043
Meridian IT	Wayne Iauario 864-345-8959 Wayne.ianuario@meridianitinc.com	Meridian IT Inc. Nine Parkway North, Suite 500 Deerfield, IL 60015
RealmConnect LLC	Anthony Kubek akubek@southtel.net 770-607-1119	RealmConnect LLC 1161 Mauldin Rd. NW Calhoun, GA 30701
Windstream Communications, LLC	Dennis Farrell Dennis.farrell@windstream.com 404-564-1655	Windstream Communications, LLC 4170 Ashford Dunwoody Rd/Ste 590 Atlanta, GA 30319