



# DeKalb County Government

Manuel J. Maloof Center  
1300 Commerce Drive  
Decatur, Georgia 30030

## Agenda Item

File ID: 2019-4214

Substitute

10/8/2019

**Purchasing Type:** Change Order (CO)

**Public Hearing:** YES  NO

**Department:** Purchasing & Contracting

### AGENDA ITEM:

**Commission District(s):** ALL

CO 1-Sale of Single Stream Recycling Materials (Multi-Year Contract -1<sup>st</sup> Renewal of 5 Options to Renew): Contract No. 947356 for use by Public Works-Sanitation. This contract consists of recycling single stream materials (paper, can and plastic) collected by the recycling program. This request is to extend the contract for two (2) months at no cost to the County. **CONTRACT TERM EXTENSION ONLY.**

**Information Contact:** Talisa Clark, CPPO

**Phone Number:** (404) 687-2797

### PURPOSE:

Awarded by the BOC on October 14, 2014 for an estimated revenue of \$300,000.00. This request is to allow for the continuation of processing the materials from November 1, 2019 to December 31, 2019 at no charge to the County and no rebate to the County.

### RECOMMENDATION:

Recommend approval to Change Order No. 1 with:

Pratt Recycling, Inc., 1005 Sigman Road, Conyers, GA 30013

### ADDITIONAL INFORMATION:

1. Contract Effective Date: October 14, 2014
2. Contract Expiration Date: October 31, 2019
3. Amount Generated To Date: \$510,072.72
4. Funding: Enterprise – Revenue (Sanitation)

**AGENDA NOTES**

|   |   |
|---|---|
| <b>Solicitation Name and Number</b>   | Sale of Single Stream Recycling Materials<br>ITB 3003295  |
| <b>Procurement Agent</b>  | Phyllis A. Head   |
| <b>Vendor(s) agree to renew under the same prices, terms and conditions</b>   | No  |
| <b>Solicitation Name, Number and Contract Number of expiring contract</b>   | Sale of Single Stream Recycling Materials<br>ITB 3003295<br>CPA 947356  |
| <b>Expiring Contract Number, Contractor Name and Award Amount (Include increases and Total Award Amount)</b>  | \$300,000.00 - Total<br>CPA 947356<br>Pratt Recycling, Inc.<br>\$300,000.00- Initial  |
| <b>Revenue Generated on Expiring Contract</b>   | \$510,072.72 – Total<br>\$12,170.50 - YR 2014<br>\$156,525.96 - YR 2015<br>\$116,314.35 - YR 2016<br>\$124,787.74 – YR 2017<br>\$100,274.17 – YR 2018 |
| <b>Prime Contractor Information and LSBE – Subcontractor (Prime: Company Name, Owner Name and Title, Number years in business and Number of Years doing business with DeKalb County) (LSBE: LSBE Type (DeKalb or MSA, Participation Percentage, Company Name, Owner Name and Title, Address, Type of Work Provided and Number of years in business)</b> | Pratt Recycling, Inc – Prime<br>Shawn State - President<br>Years In Business: 20<br>Years Doing Business with DeKalb: 5                               |
| <b>Attachments</b>  | Letter From Pratt Recycling   |

PRATT RECYCLING, INC.  
Corporate



1599 Highway 138 NE  
Conyers, GA 30013  
Telephone: 678-607-1190

Dekalb County  
Attn: Phyllis A. Head  
Malooof Administration Building  
1300 Commerce Drive  
2<sup>nd</sup> Floor  
Decatur, Georgia

September 19<sup>th</sup>, 2019

Phyllis,

Per our conversation and notification, Pratt Recycling Inc. will not be renewing Invitation No. 3003295 for an additional term, under the same price, terms and conditions for another year. The value of the commodities that make up Residential Single Stream has fallen dramatically since the Agreement Effective Date of October 14<sup>th</sup>, 2014.

We are offering the following options for continuation of processing Residential Single Stream delivered to Pratt Recycling facilities subsequent to the expiration on October 31<sup>st</sup>, 2019.

From October 31, 2019 through December 31<sup>st</sup>, 2019, Pratt will receive Residential Single Stream that is delivered to Pratt Recycling facilities at \$0.00 charge and \$0.00 rebate.

Effective January 1, 2020, Dekalb County may choose either of the following options:

Option #1

Pratt Recycling will invoice and Dekalb County will pay \$60.00 per ton for every ton of Residential Single Stream delivered to Pratt Recycling facilities.

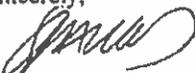
Option #2

Pratt Recycling will invoice and Dekalb County will pay \$95.00 per ton for every ton of Residential Single Stream delivered to Pratt Recycling facilities. Pratt Recycling will rebate Dekalb County 50% of the composite value of Residential Single Stream material. The composite value will be calculated and adjusted every 3 calendar months.

Both of these options will require at a minimum, a three year Agreement.

Please do not hesitate to contact me with any questions regarding these options.

Sincerely,

  
Stephen Ward  
Chief Financial Officer  
Pratt Recycling, Inc.



