

**Cost Analysis
Aruba Access Point Upgrade**

SWC No. 99999-SPD-T20120501-0011A



By utilizing this contract, the County is saving \$126,590.14 with a total overall percentage savings discount of 49.60%. It is recommended approval for the use of this contract to avoid adversely impacting continuity of operations throughout the County.

PART NUMBER	DESCRIPTION	QTY	LIST PRICE	EXTENDED LIST PRICE	COUNTY'S COST	EXTENDED COST	DIFF BETWEEN EXTENDED COST AND EXTENDED LIST PRICE	Delta
Q9H63A	Aruba AP-515 (US) Unified AP	218	\$1,150.00	\$250,700.00	\$575.00	\$125,350.00	-\$125,350.00	
Q9G69A	AP-MNT-MP10-B AP mount bracket 10-pack B	22	\$205.00	\$4,510.00	\$148.63	\$3,269.86	-\$1,240.14	
				\$0.00		\$0.00	\$0.00	
				\$0.00		\$0.00	\$0.00	
				\$0.00		\$0.00	\$0.00	
				\$0.00		\$0.00	\$0.00	
				\$0.00		\$0.00	\$0.00	
Extended Totals								
Extended List Price and Extended Cost Difference = Cost Savings					\$255,210.00	\$128,619.86	-\$126,590.14	
Percentage Savings							-49.60%	