

ITB No. 2025-066-ITB Chemicals for Odor Control (Three (3) Year Multiyear Contract)

**User Department's Recommendation**

**User Department Name:** Department of Watershed Management

**Recommended Bidder(s) meets our approval.**

<b>Bidder 1:</b> <u>Acuity Specialty - \$291,713.40</u>	<b>Bidder 2:</b> <u>Break Thru - \$35,831.25</u>
<b>Name/Amount</b>	<b>Name/Amount</b>

**Project Amount This Term:** \$494,049.15 ( 3 years)

**Funding:**

**General**  **Enterprise**  **3 Digit Fund Code** 511  
**CIP Line Item No. (if applicable):** \_\_\_\_\_

**Justification:**

Bidder 3: Ferguson - \$42,147.00 der 4: Peoples - \$53,572.50  
Name/Amount Name/Amount Name/Amount Name/Amount

Bidder 5:  
Name/Amount Name/Amount State Industry \$70,785.00

The Department of Watershed Management recommendation is a split award based upon vendors who have demonstrated responsiveness and who are responsible to have bid adequate, qualify-able products as deemed usable by the user divisions following a period of product testing. It is imperative that all chemicals provide the proper effects as intended in the products specifications. Most vendors did not bid a "full" product line bid. Acuity Specialty bid 9 of 11 line items, Agni Enterprises bid 9 of 11 line items, Break-Thru bid 7 of 11 line items, Ferguson Waterworks was the only full line item bidder, Hill Manufacturing bid 6 of 11 line items, People Janitorial bid 9 of 11 line items, and State Industrial bid 9 of 11 line items. Therefore, we are not able to properly asses a "full" line item bid based upon line item pricing, responsiveness and/or item responsibility for this bid tabulated CPA.

Please note that this is a multi-year contract and the amount of \$494,049.15 reflects the total for 3 years :

1st Year : \$164,683.05 ( Acuity Specialty \$97,237.80, Break- Thru \$11,943.75, Ferguson- \$14,049.00  
 People's Janitorial - \$17,857.50 ,State Industry- \$23,595.00)  
 2nd Year : \$164,683.05 (Acuity Specialty \$97,237.80, Break- Thru \$11,943.75, Ferguson- \$14,049.00  
 People's Janitorial - \$17,857.50 ,State Industry- \$23,595.00)  
 3rd Year : \$164,683.05 ( Acuity Specialty \$97,237.80, Break- Thru \$11,943.75, Ferguson- \$14,049.00  
 People's Janitorial - \$17,857.50 ,State Industry- \$23,595.00)

**Reginald Wells , Director - DWM**

**Reginald Wells** Digitally signed by Reginald Wells  
Date: 2025.12.29 10:49:53 -05'00'

Name, Title \_\_\_\_\_ Date \_\_\_\_\_

Department Director \_\_\_\_\_ Date \_\_\_\_\_