

Cost Analysis for purchasing off of the Sourcewell Cooperative Contract No. 032119-CAT for 170 HP Crawler Dozer

Use of the competitively let Sourcewell Cooperative Agreement No. 032119-CAT will allow for a reduction in the purchase of the following:

Description	Market/List Price	Sourcewell CA Price (including warranty, setup and delivery)	Local Yancey Discount	Total Cost	Savings
Crawler Dozer with 170 hp and Powershift Transmission	\$489,334.00	\$441,938.18	\$26,840.18	\$415,098.00	\$74,236.00

Notes:

1. There is a total savings of both the Sourcewell Coop. discount as well as an extra local Yancey discount amounting to a savings of \$74,236.00.
2. Historically there have only been 2-3 local vendors that could provide this specialized equipment and Yancey Brothers is among the dealers that have been awarded as the lowest, responsive and responsible bidder.