

PRICE QUOTATION

CARASOFT TECHNOLOGY CORP

11493 SUNSET HILLS ROAD | SUITE 100 | RESTON, VIRGINIA 20190
PHONE (703) 871-8585 | FAX (703) 871-8505
WWW.CARASOFT.COM | SALES@CARASOFT.COM



TO: Tracey Hutchinson
Director
DeKalb County Santiation
3720 Leroy Scott Dr
Decatur, GA 30032 USA

FROM: Sophia Peper
Carahsoft Technology Corp.
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TERMS: OMNIA GA : 23-6692
Term: May 1, 2023 - April 30, 2025
FTIN:52-2189693
Shipping Point: FOB Destination
Credit Cards: VISA/MasterCard/AMEX
Remit To: Same as Above
Payment Terms: Net 30 (On Approved Credit)
Sales Tax May Apply

QUOTE NO: 49075583
QUOTE DATE: 07/31/2024
QUOTE EXPIRES: 10/31/2024
RFQ NO:
SHIPPING: GROUND
TOTAL PRICE: \$265,276.01
SHIPPING AMOUNT: \$2,191.00
TOTAL QUOTE: \$267,467.01

LINE NO.	PART NO.	DESCRIPTION	QUOTE PRICE	QTY	EXTENDED PRICE
HARDWARE AND ACCESSORIES					
1	HW-CM34-756	Dual-facing AI Dash Cam CM34 Samsara, Inc - HW-CM34	\$0.00 COOP	263	\$0.00
2	CBL-VG-CJ1939-756	Enhanced VG Series J1939 or J1708 (9-pin) cable. Samsara, Inc - CBL-VG-CJ1939	\$0.00 COOP	263	\$0.00
3	HW-VG55-NA-756	Vehicle IoT Gateway, model VG55 Samsara, Inc - HW-VG55-NA	\$0.00 COOP	263	\$0.00
4	CBL-VG-CAUX-756	Breakout Cable for Auxiliary inputs on VG54 Samsara, Inc - CBL-VG-CAUX	\$0.00 COOP	263	\$0.00
5	HW-VG55-NA-756	Vehicle IoT Gateway, model VG55 Samsara, Inc - HW-VG55-NA	\$0.00 COOP	263	\$0.00
6	CBL-VG-CJ1939-756	Enhanced VG Series J1939 or J1708 (9-pin) cable. Samsara, Inc - CBL-VG-CJ1939	\$0.00 COOP	239	\$0.00
7	HW-CM-AHD1-756	Hardware product to connect a single SD or AHD camera to Samsara Vehicle Gateways and view third-party footage within Samsara dashboard. Samsara, Inc - HW-CM-AHD1	\$0.00 COOP	124	\$0.00
8	CBL-CM-B3AU-756	3m cable extension for Analog Camera Adapter Samsara, Inc - CBL-CM-B3AU	\$0.00 COOP	124	\$0.00
9	CBL-VG-CRP1226-756	Enhanced VG Series RP1226 cable for use with 2019+ Peterbilt, Freightliner, Volvo, Mack or Kenworth vehicles equipped with an RP1226 port. Samsara, Inc - CBL-VG-CRP1226	\$0.00 COOP	12	\$0.00
10	CBL-VG-COBDII-Y1-756	Enhanced VG Series OBDII J1962 L-mount cable Samsara, Inc - CBL-VG-COBDII-Y1	\$0.00 COOP	10	\$0.00
11	CBL-VG-CJ1939-VM-756	Enhanced VG Series J1939 cable for 2013+ Volvo/Mack vehicles with OBDII connection Samsara, Inc - CBL-VG-CJ1939-VM	\$0.00 COOP	2	\$0.00
HARDWARE AND ACCESSORIES SUBTOTAL:					\$0.00

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LINE NO.	PART NO.	DESCRIPTION	QUOTE PRICE		QTY	EXTENDED PRICE
YEAR 1 LICENSES						
12	LIC-CM2-ENT-756	License for dual-facing dash cam, includes support, software updates, and hosted cloud service Samsara, Inc - LIC-CM2-ENT	\$409.40	COOP	263	\$107,672.20
13	LIC-VG-NOELD-756	Vehicle Gateway License that does not include ELD or WiFi hotspot features. Samsara, Inc - LIC-VG-NOELD	\$250.21	COOP	263	\$65,805.23
14	LIC-CM-AHD1-756	License for the Samsara HD Camera Connector (1 camera) - HW-CM-AHD1 Samsara, Inc - LIC-CM-AHD1	\$258.51	COOP	124	\$32,055.24
YEAR 1 LICENSES SUBTOTAL:						\$205,532.67
SAFETY VISION HARDWARE						
15	SV-4CCB-AHD	4 CAMERA AHD/CVBS CONTROL BOX/ *Pending OMNIA approval Carahsoft Corporation - SV-4CCB-AHD	\$413.83	OM	98	\$40,555.34
16	SV-AVINPUTADA	Video/audio input ADP for 4000 *Pending OMNIA approval Carahsoft Corporation - SV-AVINPUTADA	\$0.00	OM	98	\$0.00
17	SV-AVINPUTADA	Video/audio input ADP for 4000 *Pending OMNIA approval Carahsoft Corporation - SV-AVINPUTADA	\$0.00	OM	392	\$0.00
18	SVS-3MMF	9ft 11in M/F Threaded Cable *Pending OMNIA approval Carahsoft Corporation - SVS-3MMF	\$0.00	OM	392	\$0.00
19	SV-Y2VIDEO	Splitter for 1CAM 2Video Out *Pending OMNIA approval Carahsoft Corporation - SV-Y2VIDEO	\$0.00	OM	392	\$0.00
20	SV-SAMADAPTOR	SAM Adaptor *Pending OMNIA approval Carahsoft Corporation - SV-SAMADAPTOR	\$0.00	OM	392	\$0.00
SAFETY VISION HARDWARE SUBTOTAL:						\$40,555.34
ALPHA INSTALLATION						
21	CON-PRCN-756	Professional Services Installation of VG54 with assorted power cables. Carahsoft Technology Corporation - CON-PRCN	\$26.60	COOP	263	\$6,995.80
22	CON-PRCN-756	Professional Services Installation of CM34 windshield camera. Carahsoft Technology Corporation - CON-PRCN	\$21.28	COOP	263	\$5,596.64
23	CON-PRCN-756	Professional Services Installation of Camera Connector to VG54 & Multiplexor Carahsoft Technology Corporation - CON-PRCN	\$53.19	COOP	124	\$6,595.56
ALPHA INSTALLATION SUBTOTAL:						\$19,188.00
SUBTOTAL:						\$265,276.01
TOTAL PRICE:						\$265,276.01
SHIPPING AMOUNT:						\$2,191.00
TOTAL QUOTE:						\$267,467.01

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SUGGESTED OPTIONS

LINE NO.	PART NO.	DESCRIPTION	QUOTE PRICE	COOP	QTY	EXTENDED PRICE
YEAR 2 LICENSES						
24	LIC-CM2-ENT-756	License for dual-facing dash cam, includes support, software updates, and hosted cloud service Samsara, Inc - LIC-CM2-ENT	\$409.40	COOP	263	\$107,672.20
25	LIC-VG-NOELD-756	Vehicle Gateway License that does not include ELD or WiFi hotspot features. Samsara, Inc - LIC-VG-NOELD	\$250.21	COOP	263	\$65,805.23
26	LIC-CM-AHD1-756	License for the Samsara HD Camera Connector (1 camera) - HW-CM-AHD1 Samsara, Inc - LIC-CM-AHD1	\$258.51	COOP	124	\$32,055.24
YEAR 2 LICENSES SUBTOTAL:						\$205,532.67
YEAR 3 LICENSES						
27	LIC-CM2-ENT-756	License for dual-facing dash cam, includes support, software updates, and hosted cloud service Samsara, Inc - LIC-CM2-ENT	\$409.40	COOP	263	\$107,672.20
28	LIC-VG-NOELD-756	Vehicle Gateway License that does not include ELD or WiFi hotspot features. Samsara, Inc - LIC-VG-NOELD	\$250.21	COOP	263	\$65,805.23
29	LIC-CM-AHD1-756	License for the Samsara HD Camera Connector (1 camera) - HW-CM-AHD1 Samsara, Inc - LIC-CM-AHD1	\$258.51	COOP	124	\$32,055.24
YEAR 3 LICENSES SUBTOTAL:						\$205,532.67
YEAR 4 LICENSES						
30	LIC-CM2-ENT-756	License for dual-facing dash cam, includes support, software updates, and hosted cloud service Samsara, Inc - LIC-CM2-ENT	\$409.40	COOP	263	\$107,672.20
31	LIC-VG-NOELD-756	Vehicle Gateway License that does not include ELD or WiFi hotspot features. Samsara, Inc - LIC-VG-NOELD	\$250.21	COOP	263	\$65,805.23
32	LIC-CM-AHD1-756	License for the Samsara HD Camera Connector (1 camera) - HW-CM-AHD1 Samsara, Inc - LIC-CM-AHD1	\$258.51	COOP	124	\$32,055.24
YEAR 4 LICENSES SUBTOTAL:						\$205,532.67
SUGGESTED OPTIONS SUBTOTAL:						\$616,598.01

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License Term

The license term for the Samsara Software licenses purchased under this Order Form begins on the day Samsara activates the applicable Samsara Software license by providing you a claim number and access to the Hosted Software ("License Start Date). If Hardware associated with a then-unactivated Samsara Software license will be shipped to you under this Order Form, such Samsara Software license will be activated on the day the Samsara Hardware ships. Notwithstanding the foregoing, if you are renewing the license term for a previously-activated Samsara Software license under this Order Form, the License Start Date for the renewal license term shall be the day that Samsara extends your access to the Hosted Software for the renewal license term. Samsara Hardware requires a valid license to function. Samsara may ship Hardware under this Order Form subject to a schedule as mutually agreed between the Parties or as determined by Samsara. To the extent such Hardware is associated with then-unactivated Samsara Software licenses, the Samsara Software license term for each such Hardware device will start on the day that device ships regardless of the shipment schedule for the other such Hardware devices. If all such Hardware is shipped in one shipment, the license term for all such Hardware will be the full license term under this Order Form. If such Hardware is shipped in multiple shipments, only the license term of such Hardware in the initial shipment will be such full license term. The license term of the remaining such Hardware shipped after the initial shipment will be set to match the then-remaining license term of the initial shipment, so that the license term for all such Hardware under this Order Form expires on the same date. The total cost of the licenses for such Hardware shipped after the initial shipment will be pro-rated based on their actual license term, rounded up to the nearest month, as compared to the full license term under this Order Form. Certain payment amounts under this Order Form assume that the entire order is fulfilled at the same time and are subject to potential reduction based on the actual schedule of order fulfillment.

Support and Warranty

Samsara stands behind its Products. Hardware Products that require a valid license to function come with a warranty that lasts as long as you maintain a valid license for such Hardware. All other Hardware Products, such as accessories, come with a one-year warranty, unless otherwise specified on the relevant Samsara data sheet. During the warranty period, Hardware exhibiting material defects will be replaced pursuant to our Hardware Warranty & RMA policy at www.samsara.com/support/hardware-warranty. Additional support information can be found at www.samsara.com/support.

Terms

Unless otherwise set forth herein, your use and access of the Hardware, Products, and Services specified herein are governed by Samsara's terms of service found at <https://www.samsara.com/legal/public-sector-customers-platform-terms-of-service/>, unless the Parties have entered into a separate terms of service agreement and/or a separate terms of service agreement is attached to this Order Form, in which case such separate terms of service agreement shall govern (the 'Terms of Service'). You agree to be bound by the Terms of Service, and any capitalized terms not defined herein shall have the meaning set forth in the Terms of Service. You further agree that any other Order Forms you enter into for the purchase of Products shall also be governed by the Terms of Service unless otherwise set forth in the applicable Order Form. For clarity, unless otherwise agreed by the Parties or approved by Samsara, the pricing and payment terms under this Order Form shall not apply to any such other Order Forms.