



# Department of Purchasing and Contracting NON-COMPETITIVE PROCUREMENT REQUEST FORM

Requesting Department: Watershed Management  
Department Contact Person: Arjen Bootsma/Linda Li Telephone: \_\_\_\_\_  
Email: abootsma/lli@dekalbcountyga.gov

Requisition Number: \_\_\_\_\_ Suggested Supplier: Innovyze  
Estimated Amount of Purchase: \$ 561,383.82  
Detailed Description of the Goods or Services to be purchased: License renewal, maintenance and updates and customer service for existing software

**Emergency** (For Emergency Requests, Please check this box and answer **all** questions below.)

1. Date and Time of Emergency Occurrence: \_\_\_\_\_

2. Please state the nature of the emergency posing a risk to public health, welfare, safety or resources:

\_\_\_\_\_

3. State how the Estimated Amount was determined to be Fair and Reasonable (attach supporting documentation):

\_\_\_\_\_

**Sole Source** (Please check box and answer all of the following completely.)

1. Provide an explanation why the product, service or supplier requested is the only method that can satisfy the requirements. Please explain why alternatives are unacceptable. Be specific with regard to specification, features, characteristics, requirements, capabilities and compatibility. (Attach additional documents, if necessary):

This is a proprietary product of the vendor. They alone provide licenses, technical updates to the software, customer service and maintenance. Plus, Innovyze software were used for all previous water and sewer models completed for DeKalb's water and sewer system.

2. Will this purchase obligate us to a particular vendor for future purchases? (Either in terms of maintenance that only this vendor will be able to perform and/or if we purchase this item, will we need more "like" items in the future to match this one?) Explain in detail.

Yes, we already have a relationship with this vendor plus their products were used for DeKalb county to develop the previous sewer model over the past 10 years. Also, this vendor is a market and technology leader in its field.

3. Explain the impact to the County or Public if this request is not approved.

DWM has to convert models if using different software, the conversion will take significant time/manpower/costs. This will also delay the county business approval for development permits, and work tasks under the Consent Decree, consequentially might cause County pay the penalty.

I hereby request that this non-competitive procurement request be approved for the purchase of the above stated work, material, equipment, commodity, or service.

Department Director (Typed/Printed Name) David Hayes Signature: Dehayes Digitally signed by DeHayes Date: 2021.09.10 15:09:38 -0400 Date: 09/10/21

### Do Not Write Below – for the Department of Purchasing and Contracting Use Only

Procurement Agent (Typed/Printed Name) \_\_\_\_\_ Signature: \_\_\_\_\_ Date: \_\_\_\_\_

Procurement Manager (Typed/Printed Name) Michelle Butler Signature: Michelle Butler Digitally signed by Michelle Butler Date: 2021.09.30 01:15:14 -0400 Date: 09/30/2021

Approved  Not Approved

See Agent Recommendation

Signature: \_\_\_\_\_, Director, Department of Purchasing and Contracting Date: \_\_\_\_\_

(Additional information, attach pages if required):

The current Sole Source Purchasing Request is for continued customer support and program software updates, so that the County can continue to use this program and will benefit from improvements to the program.

The water and sewer model is a critical tool to analyze and operate the water distribution and sewer collection system, to make well-informed decisions about improvements to the water and sewer system. It is also an indispensable tool for the future planning of the water and sewer system.

Denying this request renders the investment in the development of the model worthless, and severely diminishes the abilities of the DWM to optimally operate and improve its water and sewer system.



Empowering water experts

Invoice Date: 8-January-2021

Account: DeKalb County

TOTAL	DUE BY	INVOICE NO.
402,109.74 USD	14-October-2021	Q-87480

Innovyze Inc  
6720 S Macadam Ave. Ste 200  
Portland, Oregon 97219-2368  
United States

Main: + 1 (888) 554 5022  
Federal Tax ID:  
59-3169325  
[Terms and Conditions](#)

1st Year - 10/15/21 - 10/14/22

PRODUCT	DISC (%)	UNIT PRICE	QTY	TOTAL
<b>Annual Site License Fee</b> 15-October-2021 to 14-October-2022 Serial No: N/A		USD 14,150.00	1	14,150.00
<b>InfoWorks ICM Viewer Floating (unlimited nodes) - InfoCare Renewal</b> 15-October-2021 to 14-October-2022 Serial No: 22221127		USD 1,150.00	4	4,600.00
<b>InfoWorks ICM - Sewer Edition Floating (Unlimited Nodes) - InfoCare Renewal</b> 15-October-2021 to 14-October-2022 Serial No: 22221127		USD 4,200.00	3	12,600.00
<b>InfoWater UDF Floating (Unlimited Links) - InfoCare Renewal</b> 15-October-2021 to 14-October-2022 Serial No: UIW90RUNL01-F000132		USD 5,351.00	1	5,351.00
<b>InfoWater Floating (Unlimited Links) - InfoCare Renewal</b> 15-October-2021 to 14-October-2022 Serial No: IWR01RUNL02-F000192		USD 5,351.00	2	10,702.00
<b>InfoWater Exec Suite Floating (Unlimited Links) - InfoCare Renewal</b> 15-October-2021 to 14-October-2022 Serial No: IWR01EUNL01-F000191		USD 6,690.00	1	6,690.00
<b>InfoAsset Planner Unlimited - InfoMaster Sewer/Water Early Adopter Floating - InfoCare Renewal</b> 15-October-2021 to 14-October-2022		USD 8,032.50	2	16,065.00

[www.innovyze.com](http://www.innovyze.com)

PRODUCT	DISC (%)	UNIT PRICE	QTY	TOTAL
Serial No: ASP10RUNL02-F000129				
<b>Floating License Manager</b>		USD 0.00	1	0.00
15-October-2021 to 14-October-2022				
Serial No: FLM50R10101-0001203				
<b>1st Year - 10/15/21 - 10/14/22 TOTAL:</b>				USD 70,158.00

2nd Year - 10/15/22 - 10/14/23

PRODUCT	DISC (%)	UNIT PRICE	QTY	TOTAL
<b>Annual Site License Fee</b>		USD 15,565.00	1	15,565.00
15-October-2022 to 14-October-2023				
Serial No: N/A				
<b>InfoWorks ICM Viewer Floating (unlimited nodes) - InfoCare Renewal</b>		USD 1,219.00	4	4,876.00
15-October-2022 to 14-October-2023				
Serial No: 22221127				
<b>InfoWorks ICM - Sewer Edition Floating (Unlimited Nodes) - InfoCare Renewal</b>		USD 4,452.00	3	13,356.00
15-October-2022 to 14-October-2023				
Serial No: 22221127				
<b>InfoWater UDF Floating (Unlimited Links) - InfoCare Renewal</b>		USD 5,672.06	1	5,672.06
15-October-2022 to 14-October-2023				
Serial No: UIW90RUNL01-F000132				
<b>InfoWater Floating (Unlimited Links) - InfoCare Renewal</b>		USD 5,672.06	2	11,344.12
15-October-2022 to 14-October-2023				
Serial No: IWR01RUNL02-F000192				
<b>InfoWater Exec Suite Floating (Unlimited Links) - InfoCare Renewal</b>		USD 7,091.40	1	7,091.40
15-October-2022 to 14-October-2023				
Serial No: IWR01EUNL01-F000191				
<b>InfoAsset Planner Unlimited - InfoMaster Sewer/Water Early Adopter Floating - InfoCare Renewal</b>		USD 8,514.45	2	17,028.90
15-October-2022 to 14-October-2023				
Serial No: ASP10RUNL02-F000129				
<b>Floating License Manager</b>		USD 0.00	1	0.00

PRODUCT	DISC (%)	UNIT PRICE	QTY	TOTAL
15-October-2022 to 14-October-2023 Serial No: FLM50R10101-0001203				
<b>2nd Year - 10/15/22 - 10/14/23 TOTAL:</b>				USD 74,933.48

3rd Year - 10/15/23 - 10/14/24

PRODUCT	DISC (%)	UNIT PRICE	QTY	TOTAL
<b>Annual Site License Fee</b> 15-October-2023 to 14-October-2024 Serial No: N/A		USD 17,121.50	1	17,121.50
<b>InfoWorks ICM Viewer Floating (unlimited nodes) - InfoCare Renewal</b> 15-October-2023 to 14-October-2024 Serial No: 22221127		USD 1,292.14	4	5,168.56
<b>InfoWorks ICM - Sewer Edition Floating (Unlimited Nodes) - InfoCare Renewal</b> 15-October-2023 to 14-October-2024 Serial No: 22221127		USD 4,719.12	3	14,157.36
<b>InfoWater UDF Floating (Unlimited Links) - InfoCare Renewal</b> 15-October-2023 to 14-October-2024 Serial No: UIW90RUNL01-F000132		USD 6,012.38	1	6,012.38
<b>InfoWater Floating (Unlimited Links) - InfoCare Renewal</b> 15-October-2023 to 14-October-2024 Serial No: IWR01RUNL02-F000192		USD 6,012.39	2	12,024.77
<b>InfoWater Exec Suite Floating (Unlimited Links) - InfoCare Renewal</b> 15-October-2023 to 14-October-2024 Serial No: IWR01EUNL01-F000191		USD 7,516.88	1	7,516.88
<b>InfoAsset Planner Unlimited - InfoMaster Sewer/Water Early Adopter Floating - InfoCare Renewal</b> 15-October-2023 to 14-October-2024 Serial No: ASP10RUNL02-F000129		USD 9,025.32	2	18,050.63
<b>Floating License Manager</b> 15-October-2023 to 14-October-2024		USD 0.00	1	0.00

PRODUCT	DISC (%)	UNIT PRICE	QTY	TOTAL
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Serial No: FLM50R10101-0001203

**3rd Year - 10/15/23 - 10/14/24 TOTAL:** USD 80,052.08

4th Year - 10/15/24 - 10/14/25

PRODUCT	DISC (%)	UNIT PRICE	QTY	TOTAL
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<b>Annual Site License Fee</b>		USD 18,833.65	1	18,833.65
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15-October-2024 to 14-October-2025

Serial No: N/A

<b>InfoWorks ICM Viewer Floating (unlimited nodes) - InfoCare Renewal</b>		USD 1,369.67	4	5,478.67
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15-October-2024 to 14-October-2025

Serial No: 22221127

<b>InfoWorks ICM - Sewer Edition Floating (Unlimited Nodes) - InfoCare Renewal</b>		USD 5,002.27	3	15,006.80
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15-October-2024 to 14-October-2025

Serial No: 22221127

<b>InfoWater UDF Floating (Unlimited Links) - InfoCare Renewal</b>		USD 6,373.04	1	6,373.04
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15-October-2024 to 14-October-2025

Serial No: UIW90RUNL01-F000132

<b>InfoWater Floating (Unlimited Links) - InfoCare Renewal</b>		USD 6,373.04	2	12,746.08
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15-October-2024 to 14-October-2025

Serial No: IWR01RUNL02-F000192

<b>InfoWater Exec Suite Floating (Unlimited Links) - InfoCare Renewal</b>		USD 7,967.79	1	7,967.79
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15-October-2024 to 14-October-2025

Serial No: IWR01EUNL01-F000191

<b>InfoAsset Planner Unlimited - InfoMaster Sewer/Water Early Adopter Floating - InfoCare Renewal</b>		USD 9,566.71	2	19,133.42
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15-October-2024 to 14-October-2025

Serial No: ASP10RUNL02-F000129

<b>Floating License Manager</b>		USD 0.00	1	0.00
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15-October-2024 to 14-October-2025

Serial No: FLM50R10101-0001203

**4th Year - 10/15/24 - 10/14/25 TOTAL:** USD 85,539.45

[www.innovyze.com](http://www.innovyze.com)

5th Year - 10/15/25 - 10/14/26

PRODUCT	DISC (%)	UNIT PRICE	QTY	TOTAL
<b>Annual Site License Fee</b> 15-October-2025 to 14-October-2026 Serial No: N/A		USD 20,717.02	1	20,717.02
<b>InfoWorks ICM Viewer Floating (unlimited nodes) - InfoCare Renewal</b> 15-October-2025 to 14-October-2026 Serial No: 22221127		USD 1,451.85	4	5,807.39
<b>InfoWorks ICM - Sewer Edition Floating (Unlimited Nodes) - InfoCare Renewal</b> 15-October-2025 to 14-October-2026 Serial No: 22221127		USD 5,302.40	3	15,907.21
<b>InfoWater UDF Floating (Unlimited Links) - InfoCare Renewal</b> 15-October-2025 to 14-October-2026 Serial No: UIW90RUNL01-F000132		USD 6,755.64	1	6,755.64
<b>InfoWater Floating (Unlimited Links) - InfoCare Renewal</b> 15-October-2025 to 14-October-2026 Serial No: IWR01RUNL02-F000192		USD 6,755.64	2	13,511.28
<b>InfoWater Exec Suite Floating (Unlimited Links) - InfoCare Renewal</b> 15-October-2025 to 14-October-2026 Serial No: IWR01EUNL01-F000191		USD 8,446.13	1	8,446.13
<b>InfoAsset Planner Unlimited - InfoMaster Sewer/Water Early Adopter Floating - InfoCare Renewal</b> 15-October-2025 to 14-October-2026 Serial No: ASP10RUNL02-F000129		USD 10,141.03	2	20,282.06
<b>Floating License Manager</b> 15-October-2025 to 14-October-2026 Serial No: FLM50R10101-0001203		USD 0.00	1	0.00

**5th Year - 10/15/25 - 10/14/26 TOTAL:** USD 91,426.73

SUBTOTAL 402,109.74  
TAX 0.00

[www.innovyze.com](http://www.innovyze.com)

TOTAL 402,109.74  
All values displayed are in USD

**Payment Methods**

**\*Updated as of 8/1/2020\***

Reference invoice number Q-87480

**Remit Check Via US Post**

Innovyze, Inc.  
DEPT CH 17953  
Palatine, IL 60055-7953

**Direct Electronic Bank Transfer**

Account Name	Innovyze, Inc.
Bank Name	HSBC Bank
Account Type	Checking
Account No.	447004131
ACH Routing No.	123006389
Wire Routing No.	021001008
SWIFT ID	MRMDUS33

**Remit Check Via Courier**

Innovyze, Inc.  
Attn: 17953  
5505 N Cumberland Ave., Suite 307  
Chicago, IL 60656-1471

Remit to: [uscustomerbilling@innovyze.com](mailto:uscustomerbilling@innovyze.com)

BILL TO	SHIP TO	AUTHORIZATION
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DeKalb County  
1580 Roadhaven Dr  
Stone Mountain, GA 30083-1316  
United States  
[aboosma@dekalbcountyga.gov](mailto:aboosma@dekalbcountyga.gov)

DeKalb County  
1580 Roadhaven Dr  
Stone Mountain, GA 30083-1316  
United States  
[aboosma@dekalbcountyga.gov](mailto:aboosma@dekalbcountyga.gov)

Main Contact:  
Arjen Bootsma

The estimated tax due, is as identified, an estimate. Actual taxable amount may vary. Customer is responsible for all tax liabilities and/or obligations that result from any purchase identified on, or result from, this quotation. If customer is tax exempt, a copy of a valid exemption certificate must be provided to Innovyze.

Technical support and/or maintenance services ("Support Services") are offered pursuant to this quotation and the Innovyze Software Maintenance & Support Agreement. To receive Support Services, customer acknowledges and agrees that it must at all times continue to be party to the Innovyze Software Maintenance & Support Agreement without interruption. Customer acknowledges and agrees that in the event the Innovyze Software Maintenance & Support Agreement is not renewed or is allowed to lapse (whether as a result of non-renewal, lack of payment, or otherwise): (i) Innovyze will have no obligation to provide customer with the Support Services or any other technical support and/or maintenance of any kind; and (ii) in order to again be eligible to receive Support Services, customer will be required to pay all delinquent payment/outstanding balances due, regardless of duration, plus a twenty-five percent (25%) reinstatement fee.

Any software delivered in connection with this quotation is governed by the Innovyze Software License Agreement.

In addition to the Company's standard terms and conditions:

- The associated terms for the above products and/or services (the "Solution Set") are, as issued herein, non-cancellable and non-refundable ("NCNR");
- Any prepayment made by customer to Company, as associated with the above Solution Set(s) is also considered non-cancellable and non-refundable ("NCNR"). Modification and/or change to a Solution Set does not alter the NCNR status.

[www.innovyze.com](http://www.innovyze.com)



- Customer acknowledges that the NCNR clause shall supersede any and all other applicable language, in any agreement, by and between the parties; where there is a conflict, NCNR terms shall rule.



Quotation Date: 10-February-2021  
Quote Valid Until: 31-December-2025  
Payment Terms: NET 30

**TOTAL**  
159,274.08 USD

**QUOTATION NO.**  
Q-90324

Innovyze Inc  
6720 S Macadam Ave. Ste 200  
Portland, Oregon 97219-2368  
United States

Main: + 1 (888) 554 5022  
Federal Tax ID: 59-3169325  
[Terms and Conditions](#)

PRODUCT	UNIT PRICE	QTY	TOTAL
Training 2-Day Instructor Lead for 2021 Budget	10,000.00	3	30,000.00
Training 2-Day Instructor Lead for 2022 Budget	10,300.00	3	30,900.00
Training 2-Day Instructor Lead for 2023 Budget	10,609.00	3	31,827.00
Training 2-Day Instructor Lead for 2024 Budget	10,927.27	3	32,781.81
Training 2-Day Instructor Lead for 2025 Budget	11,255.09	3	33,765.27

SUBTOTAL 159,274.08  
TAX 0.00  
TOTAL 159,274.08

All values displayed are in USD

**Additional Comments**  
for budgeting purposes only

**BILL TO** **SHIP TO** **AUTHORIZATION**

DeKalb County  
1580 Roadhaven Dr  
Stone Mountain, GA 30083-1316  
United States  
anfox@dekalbcountyga.gov

DeKalb County  
1580 Roadhaven Dr  
Stone Mountain, GA 30083-1316  
United States  
anfox@dekalbcountyga.gov

Main Contact:  
Antoinette Fox-Lewis

The estimated tax due, is as identified, an estimate. Actual taxable amount may vary. Customer is responsible for all tax liabilities and/or obligations that result from any purchase identified on, or result from, this quotation. If customer is tax exempt, a copy of a valid exemption certificate must be provided to Innovyze.

CLASS	START DATE	END DATE	LOCATION	ATTENDEES
TBD			TBD	TBD
TBD			TBD	TBD
TBD			TBD	TBD
TBD			TBD	TBD
TBD			TBD	TBD

**Training Cancellation Policy**

If you register for a training workshop and then need to cancel, the following policy applies:

- Cancellations must be submitted in writing to Innovyze.
- Cancellations made 15 days prior to the start date of the workshop will incur no charges.
  - If a cancellation is made within 15 days of the start date of the workshop, the fee paid may be used towards another Innovyze public training workshop within 6 months of the original registration date.
- Cancellations made 8-15 days prior to the start date of the workshop must pay a fee equal to 50% of the total registration for each individual attendee for which the party is cancelling.
- Cancellations made within 7 days of the start date of the workshop must pay a fee equal to 100% of the total registration for each individual attendee for which the party is cancelling.
- Substitutions may be made provided the customer submits attendee substitutions in writing at least 3 days prior to the start date of the workshop.
- A minimum number of attendees are required for public workshops to occur. Innovyze reserves the right to cancel workshops or change the workshop location, in its sole discretion.
- If Innovyze must cancel a workshop, Innovyze will use commercially reasonable efforts to notify attendees at least 10 days' prior to the scheduled workshop.
- Any publicly available information listed about a workshop is informational only. In particular, Innovyze does not guarantee that any specific Innovyze representative(s) will conduct any particular workshop, or that the specific content of the workshop will be as advertised.
- Should a workshop require cancellation or change of location, you acknowledge and agree that Innovyze is not responsible for your non-refundable costs in attending.
- Except as otherwise set forth in herein, all amounts paid to Innovyze for workshops are non-refundable.

In addition to the Company's standard terms and conditions:

- The associated terms for the above products and/or services (the "Solution Set") are, as issued herein, non-cancellable and non-refundable ("NCNR");
- Any prepayment made by customer to Company, as associated with the above Solution Set(s) is also considered non-cancellable and non-refundable ("NCNR"). Modification and/or change to a Solution Set does not alter the NCNR status.
- Customer acknowledges that the NCNR clause shall supersede any and all other applicable language, in any agreement, by and between the parties; where there is a conflict, NCNR terms shall rule.

*The undersigned hereby certifies that the individuals and/or positions, as represented by signature below, have the authority to legally bind Customer; to execute any agreement, amendment or change order on behalf of Customer. Explicitly, that binding authority has been granted by proper order, resolution, ordinance or other authorization of Customer. Further, by signing below, Customer acknowledges its consent to the terms and conditions as identified above.*

Signature: \_\_\_\_\_

Date: \_\_\_\_\_

Name (Print): \_\_\_\_\_

Title: \_\_\_\_\_

## Public Notice of Proposed Award of Sole Source Procurement

### Section A – Description of Proposed Sole Source Procurement

**Description of Supplies/Services:** Innovyze InfoWorks ICM-Sewer Edition, InfoWorks ICM Viewer, InfoMaster Sewer, InfoWater Executive Suite, InfoWater, and InfoWater UDF Software are a set of modules combined to form one platform.

- **InfoWorks ICM-Sewer Edition** (Integrated Catchment Modeling) - Incorporate both urban and river catchments, both the above- and below-ground elements of catchments and can be modeled to accurately represent all flow paths. It gives engineers the ability to create a single model for sanitary sewer and combined sewer systems that contains the manholes, pipes, and inlets.
- **InfoWorks ICM Viewer** - Allows you to import existing InfoWorks databases and view the data and results. Everything appears just as it does in InfoWorks. It is fully functional with respect to its ability to view data and results in the various graphical and grid views. This applies for both static and time varying data and results.
- **InfoMaster Sewer/Water** - A highly advanced and powerful analytical asset management tool, that uses state-of-the-art mathematical models to predict when a water or sewer pipe will fail, helping utilities determine the most cost-effective solution for avoiding or correcting the problem. It is a powerful ArcGIS-based computer program for use in the planning, design, analysis, and expansion of sanitary, storm and combined sewer collection systems, which can be effectively used to model both dry-weather and wet-weather flows.
- **InfoWater Executive Suite** – Known as **InfoWater MSX** (Multi-Species eXtension) adds very powerful modeling capabilities including the unprecedented ability to accurately model multiple interacting contaminants (using water quality components rather than contaminants) as well as sediment deposition and re-suspension in drinking water distribution systems.
- **InfoWater** - Is a fully GIS integrated water distribution modeling and management software application. Built atop ArcGIS™ using the latest Microsoft .NET and Esri ArcObjects component technologies which seamlessly integrates advanced water networks.
- **InfoWater UDF** - Delivers unprecedented power and flexibility in managing the systematic flushing of water distribution systems to restore hydraulic capacity by removing stagnant water and mineral and sediment deposits that have accumulated over time. Unidirectional flushing (UDF) is the most effective way of cleaning water mains and maintaining water quality and system capacity.

### Demonstration of Contractor's Unique Qualifications:

Innovyze software systems gives engineers the ability to create a single model for sanitary sewer and combined sewer systems that contains the manholes, pipes, inlets, storm water runoff and the water distribution system. It builds a detailed picture of water & sewer target areas and will give a clear understanding of the pressures and influences of its water & sewer flow and the threats surrounding the condition of water & sewer pipes. Innovyze software systems is designed to provide the following:

- The software gives a flexible managing tool that helps restore system capacity by managing the removal of stagnant water and flushing your system unidirectionally (InfoWater UDF)
- Allows planning, design, analysis, and expansion of sanitary, storm and combined sewer collection systems. Gives Engineers the ability to create a single model that contains the manholes, pipes, and inlets (Infoworks ICM-Sewer Edition)
- A program that can be effectively used to model both dry-weather and wet-weather flows (InfoWater Executive Suite)
- Helps determine the most cost-effective and reliable method of wastewater collection (InfoMaster Sewer)
- Innovyze software has advance features that will fit engineer needs (InfoWorks ICM Viewer)
- The software features a fully integrated GIS water distribution modeling management tool (InfoWater)

#### **Section B – To Be Completed by the Department of Purchasing and Contracting**

##### **Market Survey Results**

**Date Public Notice posted on website:** September 10, 2021

**Date Public Notice closed:** September 24, 2021

##### **Review of Offers**

**Were any offers received (Yes/No):** No

**Number of offers received:** N/A

##### **Responders:**

**Purchasing Agent review and recommendation:** *(Refer to current Sole Source procedures for information to include in this section.)*

Recommendation is to continue with the use of this sole source vendor.

There are other companies that provide water distribution and sewer modeling software. However, Innovyze, Inc. has provided a customized water distribution and sewer system modeling software package to the County since 2006. This software uses mathematical modeling to predict water or sewer pipe failures; allows for the creation of a single model for the sanitary sewer and sewer system; and allows for the modeling of the water distribution

system. Additionally, the InfoWorks ICM-Sewer Edition, InfoWorks ICM Viewer, InfoMaster Desktop Sewer Floating, InfoWater Executive Suite Floating, InfoWater Floating, and InfoWater UDF Floating software modules have been able to integrate with the County's existing CityWorks and geographic information system.

The Innovyze, Inc. software is proprietary so the software, maintenance, and training can only be provided by Innovyze, Inc.

Finally, DeKalb County has been utilizing this software for many years to help manage the consent decree program. Switching to a new vendor that offers the same or something similar will have an acquisition cost, coupled with time and training, that will outweigh the economic benefit of not continuing in the use of Innovyze software modules. Additionally, switching to a new vendor could contribute to delays in meeting the Consent Decree deadlines.

- Spend History:  
2018-2021: \$222,524.00  
2017: \$48,400.00  
2016: \$127,525.00  
2015: \$36,000.00  
2014: \$123,000.00  
2012-2013: \$82,120.00  
2006 - 2011: \$348,004.00

Michelle  
Butler

Digitally signed by Michelle Butler  
DN: cn=Michelle Butler, o=DeKalb County Govt,  
ou=Purchasing and Contracting,  
email=mmbutler@dekalbcountyga.gov, c=US  
Date: 2021.09.30 01:12:54 -0400  
Adobe Acrobat version: 2021.007.20091

9/30/21

Procurement Manager Signature

Date



September 15, 2021

Linda Li  
Principal Engineer  
DeKalb County  
4572 Memorial Dr.  
Decatur, GA 30033

Re: Innovyze, Inc. Software & Sole Source

Dear Ms. Li,

In reference to communications between our organizations, the intent of this letter is to ensure that there is clarity regarding our sole source statement.

Innovyze, Inc. (“Company”) was created by way of a merger between Innovyze and XP Solutions in May 2017. Company is the sole and exclusive developer, owner, and distributor of InfoWater and InfoWorks ICM including all Suite versions, Viewers, updates, upgrades, and Annual Maintenance (individually and collectively “Software”), within the United States of America.

No other party, directly or indirectly, is currently authorized to sell the Software in the United States of America, as Innovyze, Inc. is the sole-source for manufacturing and distributing the Software within the United States of America.

We maintain the exclusive rights to sell licenses to the Software and we have no approved, authorized or permitted distributors or resellers selling the Software in the United States of America. While Company has in the past authorized certain third party aggregators to distribute the Software to certain end customers when Company is expressly requested to do so by the end customer, Innovyze only grants such third party aggregators the limited right to distribute the Software on a one-off basis (and under Innovyze’s direction and control) to the specific end customer as part of that single transaction. Such third-party aggregators do not have any other rights to distribute or sell licenses to the Software.

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Sincerely,



Michael P. McGuire  
SVP  
Americas Sales & Global Strategic Partnerships  
Michael.McGuire@Innovyze.com  
720.317.7000

