

AGENDA NOTES

Solicitation Name and #	Commercial Janitorial Services (Multi-Year Contract) RFP No. 19-500529																																																																																																																																				
Senior Procurement Agent	Jennifer Schofield, NIGP-CPP																																																																																																																																				
Vendor(s) agree to extend under the same prices, terms and conditions	Yes																																																																																																																																				
Solicitation Name, Number and Contract Number	Commercial Janitorial Services (Multi-Year Contract) RFP No. 19-500529 Contract No.: 1213631 – Building Maintenance Services, Inc. Contract No.: 1213634 – Cleanstar National, Inc. Contract No.: 1213635 – A-Action Janitorial																																																																																																																																				
Contract Number, Contractor Name and Award Amounts	<p style="text-align: right;"><u>\$27,880,335.85</u></p> <table style="width: 100%; border-collapse: collapse;"> <tr> <td style="width: 15%;">1213631</td> <td style="width: 5%;"></td> <td style="width: 10%;">\$ 1,552,789.80 – Award</td> <td style="width: 70%;"></td> </tr> <tr> <td></td> <td></td> <td>\$ 858,795.17 – CO1</td> <td></td> </tr> <tr> <td></td> <td></td> <td>\$ 1,226,735.10 – CO2</td> <td></td> </tr> <tr> <td></td> <td></td> <td>\$ 1,863,220.53 – CO3</td> <td></td> </tr> <tr> <td></td> <td></td> <td>\$ 53,165.00 – CO4</td> <td></td> </tr> <tr> <td></td> <td></td> <td>\$ 403,008.00 – CO5</td> <td></td> </tr> <tr> <td></td> <td></td> <td>\$ 1,901,229.83 – CO6</td> <td></td> </tr> <tr> <td></td> <td></td> <td>\$ 1,354,651.34 – CO7</td> <td></td> </tr> <tr> <td></td> <td></td> <td>\$ 1,013,989.38 – CO8</td> <td></td> </tr> <tr> <td></td> <td></td> <td><u>\$ 372,864.00 – CO9</u></td> <td></td> </tr> <tr> <td></td> <td></td> <td>\$ 10,600,448.15</td> <td></td> </tr> <tr> <td>1213634</td> <td></td> <td>\$ 1,730,808.00 – Award</td> <td></td> </tr> <tr> <td></td> <td></td> <td>\$ 597,689.64 – CO1</td> <td></td> </tr> <tr> <td></td> <td></td> <td>\$ 1,111,948.36 – CO2</td> <td></td> </tr> <tr> <td></td> <td></td> <td>\$ 866,835.71 – CO3</td> <td></td> </tr> <tr> <td></td> <td></td> <td>\$ 1,957,897.32 – CO4</td> <td></td> </tr> <tr> <td></td> <td></td> <td>\$ 415,474.71 – CO5</td> <td></td> </tr> <tr> <td></td> <td></td> <td>\$ 1,990,147.71 – CO6</td> <td></td> </tr> <tr> <td></td> <td></td> <td>\$ 1,529,178.00 – CO7</td> <td></td> </tr> <tr> <td></td> <td></td> <td>\$ 782,922.00 – CO8</td> <td></td> </tr> <tr> <td></td> <td></td> <td><u>\$ 420,189.00 – CO9</u></td> <td></td> </tr> <tr> <td></td> <td></td> <td>\$ 11,403,090.45</td> <td></td> </tr> <tr> <td>1213635</td> <td></td> <td>\$ 853,182.12 – Award</td> <td></td> </tr> <tr> <td></td> <td></td> <td>\$ 1,109,638.00 – CO1</td> <td></td> </tr> <tr> <td></td> <td></td> <td>\$ 153,809.21 – CO2</td> <td></td> </tr> <tr> <td></td> <td></td> <td>\$ 963,251.44 – CO3</td> <td></td> </tr> <tr> <td></td> <td></td> <td>\$ 560,000.00 – CO4</td> <td></td> </tr> <tr> <td></td> <td></td> <td>\$ 60,000.00 – CO5</td> <td></td> </tr> <tr> <td></td> <td></td> <td>\$ 535,477.31 – CO6</td> <td></td> </tr> <tr> <td></td> <td></td> <td>\$ 800,642.43 – CO7</td> <td></td> </tr> <tr> <td></td> <td></td> <td>\$ 675,796.74 – CO8</td> <td></td> </tr> <tr> <td></td> <td></td> <td><u>\$ 165,000.00 – CO9</u></td> <td></td> </tr> <tr> <td></td> <td></td> <td>\$ 5,876,797.25</td> <td></td> </tr> </table>	1213631		\$ 1,552,789.80 – Award				\$ 858,795.17 – CO1				\$ 1,226,735.10 – CO2				\$ 1,863,220.53 – CO3				\$ 53,165.00 – CO4				\$ 403,008.00 – CO5				\$ 1,901,229.83 – CO6				\$ 1,354,651.34 – CO7				\$ 1,013,989.38 – CO8				<u>\$ 372,864.00 – CO9</u>				\$ 10,600,448.15		1213634		\$ 1,730,808.00 – Award				\$ 597,689.64 – CO1				\$ 1,111,948.36 – CO2				\$ 866,835.71 – CO3				\$ 1,957,897.32 – CO4				\$ 415,474.71 – CO5				\$ 1,990,147.71 – CO6				\$ 1,529,178.00 – CO7				\$ 782,922.00 – CO8				<u>\$ 420,189.00 – CO9</u>				\$ 11,403,090.45		1213635		\$ 853,182.12 – Award				\$ 1,109,638.00 – CO1				\$ 153,809.21 – CO2				\$ 963,251.44 – CO3				\$ 560,000.00 – CO4				\$ 60,000.00 – CO5				\$ 535,477.31 – CO6				\$ 800,642.43 – CO7				\$ 675,796.74 – CO8				<u>\$ 165,000.00 – CO9</u>				\$ 5,876,797.25	
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**Prime Contractor's Information and LSBE -
Subcontractors**

A-Action Janitorial Service, Inc (Prime) - LSBE DeKalb

Barbara Storey, Chief Executive Officer

Years in Business: 27

Years Doing Business with DeKalb: 6

Cleanstar National, Inc. (Prime)

Jacob Amedee, CEO

Years in Business: 25

Doing Business with DeKalb County: 5

LSBE Participation – 20%

Strategic Solutions Cleaning Services (LSBE-MSA)

Maria Valdes, Owner

6241 Long Shore Drive,

Douglas, GA 30135

Years in Business: 5

Years Doing Business with DeKalb: 2

Services: Janitorial

Amount Spent to Date: \$1,781,769.67

Building Maintenance Services (BMS) – Prime

Brian Marcus – CEO/President

Years in Business: 33

Years Doing Business with DeKalb: 8

LSBE Participation – 20%

Pretty House Company, LLC – (LSBE-DeKalb)

Karen Clarke, Owner

1274 Bexley Court

Stone Mountain, GA 30083

Years in Business: 14

Years Doing Business with DeKalb: 10

Services: Janitorial

Amount Spent to Date: \$1,483,816.08

(3) Additional Subcontractors:

Klean Girl With A Bucket, LLC – (LSBE-MSA) –

No assigned percentage

6182 Thorncrest Dr.

Tucker, GA 30084

Services: Cleaning and Maintenance

Years in Business: 12

Foremost Group, LLC

Patrician Munoz, Owner

3370 Duncan Bridge Drive

Buford, GA 30519

Services: Janitorial

Years in Business; 58

Years Doing Business with DeKalb: 2

Prestige Maintenance Services, LLC

John Jeong H. Lee, President

3483 Satellite Blvd., Suite 200

Duluth, GA 30096

Services: Janitorial/Equipment

Years in Business: 37

Years Doing Business with DeKalb: 2