

# DeKalb County Government

Manuel J. Maloof Center 1300 Commerce Drive Decatur, Georgia 30030

# **Agenda Item**

**File ID:** 2025-0618 **Substitute** 7/8/2025

**Purchasing Type:** Renewal (REN)

**Public Hearing: YES** □ **NO** ☒ **Department:** Purchasing & Contracting

**AGENDA ITEM:** 

**Commission District(s):** All

REN - Contract Nos.: 1381670 and 1381672 Litter Removal Services (1<sup>st</sup> Renewal of 2 Options to Renew): for use by the Department of Public Works - Sanitation and Beautification. These contracts consist of the purchase of year-round litter removal services on sixty-three (63) County roadways, MARTA stops, Department of Transportation interstate exit ramps, and medians. This request seeks to exercise the 1st renewal option through June 30, 2026. Awarded to American Eagle, LLC and Russell Landscape. Total Amount Not To Exceed: \$1,400,487.32.

**Information Contact:** Michelle Butler, Chief Procurement Officer

**Phone Number:** (404) 687-3581

## **PURPOSE:**

Awarded by the BOC on June 11, 2024 for a total amount not to exceed \$2,244,612.76. These contracts consist of the purchase of year-round litter removal services on sixty-three (63) County roadways, MARTA stops, Department of Transportation interstate exit ramps, and medians. This request seeks to exercise the 1st renewal option through June 30, 2026, for continued litter removal services year-round, every two (2) weeks. Contract No. 1381670 (American Eagle) includes a rate per mile increase and Contract No. 1381672 (Russell Landscape) includes a rate per mile reduction.

This substitute is submitted to reduce the recommended renewal award amounts and revise various entries and supporting documentation.

# **RECOMMENDATION:**

Recommend approval to exercise the 1st renewal option with:

# **GROUP I**

American Eagle, LLC, 659 Henderson Dr., Suite D, Cartersville, GA 30120

LSBE Participation: 25%

Estimated Amount: \$704,331.12 (\$25,000.00 Contingency)

#### **GROUP II**

Russell Landscape, 4300 Woodward Way, Sugar Hill, GA 30518

LSBE Participation: 20%

Estimated Amount: \$696,156.20 (\$25,000.00 Contingency)



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Total Amount Not To Exceed: \$1,400,487.32

# **ADDITIONAL INFORMATION:**

1. Contract Effective Date:June 11, 20242. Contract Expiration Date:June 30, 20253. Previous Amount Spent To Date:\$2,145,111.97

4. Funding: General - Unincorporated (Beautification)



# DeKalb County Department of Purchasing and Contracting Contract Renewal Request Form

| User Department: Beautification  | From: Tracy A. Hutchinson       |                  |  |  |
|--|---------------------------------|------------------|--|--|
| ITB No.: 23-101580   | Title: Litter Removal Services  |                  |  |  |
| Effective Date: 6/11/24  | Expiration Date: 6/30/25        |                  |  |  |
| Contract APPROVED Amount: \$2,244,612.76 (AE = \$890,224.00; Russell = \$1,354,388.76)  Amount Released: \$2,145,111.97 (AE = \$858,311.13; Russell = \$1,286,800.84)  | Number of Renewals to Date: 0   |                  |  |  |
| Contractor(s)  | Contract No.                    | Agrees to Extend |  |  |
| American Eagle   | 1381670                         |                  |  |  |
| Russell Landscape  | 1381672                         |                  |  |  |
|  |                                 |                  |  |  |
| The state of the s | D'1 0                           |                  |  |  |
| <u>User Department Recommendation:</u> Re  | enew x□ Bid □                   |                  |  |  |
| Funding for Renewal Term: \$1,400,487.32 (Unused funds do not roll over to the next term. Provide the amount of funding necessary for the renewal term.)   |                                 |                  |  |  |
| Funding: General x Enterprise 3 Digit I CIP Line Item No. (if applicable):   | Fund Code272 – Unincorporated B | eautification    |  |  |
| Award Amount(s):   |                                 |                  |  |  |
| Vendor 1: _American Eagle / \$704,331.12 Vendor 2: _Russell / \$696,156.20   |                                 |                  |  |  |
| Name/Amount  | Name/Amount                     |                  |  |  |
| Vendor 3:  | Vendor 4:                       |                  |  |  |
| Name/Amount  | Name/Amount                     |                  |  |  |
| Beautification: Beautification would like to extend American Eagle and Russell Landscape contracts for an additional term until June 30, 2026. These contracts provide year-round litter removal services on 63 streets throughout the county. Please see attached for further justifications.  Department Director Signature  Date  |                                 |                  |  |  |
|  | pprove Deny                     |                  |  |  |
|  | <b>▼</b>                        |                  |  |  |
| Additional Comments:   | lly signed by                   |                  |  |  |
| 1/ \// \   | n Hooper                        |                  |  |  |
| Hooper Date: 2025.06.27  |                                 |                  |  |  |
| Purchasing and Contracting Signature   | Date                            |                  |  |  |

# ITB 23-101580, Litter Removal Services

# **Contract Renewal Justifications:**

# American Eagle, LLC (Group I, 34 Locations)

- => Once a week service, 52 weeks @ \$12,411.56/wk. = \$645,401.12
- => I-20 every two-week, 26 times @ \$1,305.00/ea. = \$33,930.00
- => Contingent = \$25,000.00

# **TOTAL = \$704,331.12**

# Russell (Group II, 29 Locations)

- => Once a week service, 52 weeks @ \$12,595.00/wk. = \$654,940.00
- => Memorial Drive, Twice a week service, 18 weeks @ \$900.90/wk. (June September) = \$16,216.20
- => Contingent = \$25,000.00

# **TOTAL = \$696,156.20**

# **GRAND TOTAL = \$1,400,487.32**

### **ADDITIONAL NOTES:**

- American Eagle's rate per mile has increased from \$95/mile to \$106.40/mile.
- Russell Landscape's rate per mile has decreased from \$148.17/mile to \$110/mile.
- Total anticipated savings = \$258,168.82/year.

| AMERICAN EAGLE                |       |                |
|-------------------------------|-------|----------------|
| LOCATIONS                     | MILES | Weekly Service |
| I-20                          | 13.30 | \$1,305.00     |
| BOULDERCREST ROAD             |       |                |
| (Include 4 DOT Exit Ramps)    | 6.55  | \$696.92       |
| CANDLER ROAD                  |       |                |
| (Include Medians & 4 DOT      |       |                |
| Exit Ramps)                   | 3.02  | \$321.33       |
| CEDAR GROVE ROAD              | 2.17  | \$230.89       |
| CHAMBLEE TUCKER               |       |                |
| ROAD                          |       |                |
| (Include Medians)             | 6.60  | \$702.24       |
| CLIFTON CHURCH                |       |                |
| ROAD                          | 1.53  | \$162.79       |
| CLIFTON SPRINGS               |       |                |
| ROAD                          | 2.71  | \$288.34       |
| COLUMBIA DRIVE                | 5.93  | \$630.95       |
| DURHAM PARK DRIVE             | 0.64  | \$68.10        |
| FLAKES MILL ROAD              | 8.30  | \$883.12       |
| FLAT SHOALS PKWY.             |       |                |
| (Include Medians & 4 DOT Exit |       | 4000-0         |
| Ramps)                        | 2.90  | \$308.56       |
| FLAT SHOALS ROAD              | 5.10  | A544.77        |
| (Include 4 DOT Exit Ramps)    | 5.12  | \$544.77       |
| GRESHAM ROAD                  | 1.60  | 6150.60        |
| (Include 4 DOT Exit Ramps)    | 1.50  | \$159.60       |
| HENRICO ROAD                  | 1.81  | \$192.58       |
| JULIETTE ROAD                 | 1.26  | 6124.00        |
| (Include Medians)             | 1.26  | \$134.06       |
| KENSINGTON ROAD               | 2.19  | \$233.02       |
| LAWRENCEVILLE HWY             | 3.40  | \$361.76       |
| LINECREST ROAD                | 3.03  | \$322.39       |
| MIDWAY ROAD                   | 1.60  | \$170.24       |
| MOORE ROAD                    | 1.27  | \$135.13       |
| N. DECATUR ROAD               | 3.40  | \$361.76       |
| N. HAIRSTON ROAD              |       | 4              |
| (Include Medians)             | 2.71  | \$288.34       |
| NORTHERN AVENUE               | 2.50  | \$266.00       |
| PANOLA ROAD                   |       |                |
| (Include 4 DOT Exit Ramps)    | 7.98  | \$849.07       |
| PANTHERSVILLE ROAD            | 3.53  | \$375.59       |
| PAUL EDWIN DRIVE              | 0.40  | \$42.56        |
| REDAN ROAD                    | 6.18  | \$657.55       |
| RIVER ROAD                    | 8.38  | \$891.63       |
| S. HAIRSTON ROAD              |       |                |
| (Include Medians)             | 5.58  | \$593.71       |
| S. INDIAN CREEK DRIVE         | 3.00  | \$319.20       |

2 Every 2 weeks

| SNAPFINGER WOODS DRIVE               |          |                |
|--------------------------------------|----------|----------------|
| (Include Medians)                    | 4.66     | \$495.82       |
| WALDROP ROAD                         | 1.10     | \$117.04       |
| WARD LAKE ROAD                       | 1.50     | \$159.60       |
| WESLEY CHAPEL ROAD                   |          |                |
| (Include Medians & 4 DOT Exit Ramps) | 4.20     | \$446.88       |
| TOTAL                                | 129.95   | \$13,716.56    |
| RUSSELL LA                           | NDSCAPE  |                |
| LOCATIONS                            | MILES    | Weekly Service |
| CHUPP ROAD                           | 0.90     | \$99.00        |
| COVINGTON HWY.                       | 13.30    | \$1,463.00     |
| DEKALB MEDICAL PARKWAY               | 1.41     | \$155.10       |
| EVANS MILL ROAD                      |          |                |
| (Include 4 DOT Exit Ramps)           | 4.76     | \$523.60       |
| FAIRINGTON PARKWAY                   |          |                |
| (Include Medians)                    | 1.27     | \$139.70       |
| FARINGTON ROAD                       | 1.60     | \$176.00       |
| GLENFAIR ROAD                        | 0.93     | \$102.30       |
| GLENWOOD ROAD                        |          |                |
| (Include 4 DOT Exit Ramps)           | 6.40     | \$704.00       |
| HILLANDALE DRIVE                     | 2.68     | \$294.80       |
| HOLT ROAD                            | 1.00     | \$110.00       |
| KLONDIKE ROAD                        | 4.70     | \$517.00       |
| LITHONIA INDUSTRIAL BLVD.            | 5.05     | \$555.50       |
| MALL PARKWAY                         | 2.20     | \$242.00       |
| MARBUT ROAD                          | 3.77     | \$414.70       |
| McAFEE RD                            | 3.31     | \$364.10       |
| MEMORIAL DRIVE                       |          |                |
| (Include Medians)                    | 8.19     | \$900.90       |
| MILLER ROAD                          | 2.71     | \$298.10       |
| NORRIS LAKE DRIVE                    | 1.62     | \$178.20       |
| PHILLIPS ROAD                        | 2.10     | \$231.00       |
| PLEASANT HILL ROAD                   | 3.91     | \$430.10       |
| RAINBOW DRIVE                        | 3.16     | \$347.60       |
| ROCKBRIDGE ROAD                      | 12.25    | \$1,347.50     |
| ROCKSPRINGS ROAD                     | 4.30     | \$473.00       |
| ROGERS LAKE ROAD                     | 4.55     | \$500.50       |
| STEPHENSON ROAD                      | 4.55     | \$500.50       |
| TURNER HILL ROAD                     |          |                |
| (Include Medians & 4 DOT             |          |                |
| Exit Ramps)                          | 6.80     | \$748.00       |
| WELLBORN ROAD                        | 2.12     | \$233.20       |
| WHITES MILL ROAD                     | 2.06     | \$226.60       |
| YOUNG ROAD                           | 2.90     | \$319.00       |
|                                      |          | \$12,595.00    |
| TOTA                                 | L 108.10 | \$12,595.00    |