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November 30, 2018

Jennifer Chapital
Procurement Agent
DeKalb County Government
1300 Commerce Drive
Decatur, GA 30030

Dear Ms. Chapital,

The purpose of this letter is to provide documentation supporting the International Association of Chiefs of Police (IACP) as the sole-source provider of the Leadership in Police OrganizationsSM (LPO) and Leadership in Public Safety OrganizationsSM (LPSO) training program.

The LPO/LPSO program is unique and only offered through the IACP and its certified master- and national-level instructors. The three-week program, based on the West Point leadership model, focuses on behavioral science theories but within the context of the law enforcement operational environment. Course materials and case studies focus on and are reflective of the unique challenges in policing.

The program was developed in the early 2000s with initial funding from the U.S. Department of Justice. Subject matter experts from West Point, LAPD and ten other law enforcement organizations contributed to the original curriculum development. The IACP continues to update the curriculum to ensure its ongoing relevance to modern policing.

LPO/LPSO is taught in hundreds of police organizations in dozens of states and abroad. LPO/LPSO is widely recognized as a flagship police leadership program and was recently cited by name in the *President's Task Force on 21st Century Policing* report under the Training and Education pillar.

LPO/LPSO partners have exclusive access to service-marked and copyrighted materials that either are the intellectual property of IACP or for which IACP has been granted permission to use as part of the program. Materials include lesson plans, power points, class exercises and case studies that are the intellectual property of IACP. Partners can also access over 20 films through the IACP's umbrella licensing agreement with the Motion Picture Licensing Corporation, which has authorized use of copyrighted films for this particular training use.

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Partners are also invited to attend an annual leadership seminar for all the law enforcement agencies using the program that is held in January of each year. This seminar provides information on best practices from those using the LPO/LPSO program. Attendance at this meeting and use of the materials derived from this meeting is restricted to those authorized by IACP through LPO/LPSO program agreement.

The instructional cadre utilized by IACP to deliver the program is unique to this program. IACP instructors have served as executive staff in law enforcement organizations, logged considerable instructional time to attain designation of national or master level instructors, and have demonstrated a capacity to successfully integrate the Socratic method of instruction in the program.

The IACP was founded in 1893 and has more than 30,000 members across the globe, making it the oldest and largest professional membership organization of police executives, and therefore uniquely qualified to offer police leadership training. The association's vision is to serve the leaders of today and develop the leaders of tomorrow. Programs like LPO/LPSO help the association achieve that goal.

Sincerely,



Aimee Gallagher
Program Manager, LPO/LPSO
International Association of Chiefs of Police