



MARKET SURVEY

Solicitation Number: RFP 21-500595

Agent: Jovan Hooper, CPP

Project Name: Start-up, Operation and Maintenance of
DeKalb County's Renewable Fuels Facility (RFF)

Department: Sanitation

Company	Contact #	Contact Person	Received Proposal?	Non-Response Justification	Bid in Future
Cube District Energy	(713) 297-1681	Chris Eastgate	No	Given the last published (Smith Gardner 2017) LFG gas curve report, a planned third engine at the REF, and the RFF facility being the second LFG off-taker with no guarantee of stable or sufficient LFG supply, Cube District Energy decided not to respond to the RFP as currently structured.	Yes
NOVA	(404) 927-3634	John Hinton	No	Given the nature of professional support services for projects like this, NOVA expressed interest in serving as a subconsultant on their respective teams. As such, will defer to the prime bidders	Yes
Southern Company		Robin Lanier	No	Was a timing constraint on their end to submit. Southern Co. remains willing to support from an interconnection perspective as AGL.	Yes
Tri Con Holding, LLC	(617) 290-1504	Bill Bingham	No	Would most likely be at a competitive disadvantage because of the "gas first rights of refusal" held by the incumbent provider of your gas-to-electricity project. For the RNG development to be economically viable, concluded that getting access to that additional gas (representing up to 80% of the total volume generated) was paramount, and efforts to secure rights to the gas either through purchase or partnership were unsuccessful.	Yes
Results Summary	Firms that were contacted have all expressed these services are extremely critical and of a special industry, it is limited on available and qualified proposers who can successfully perform these types of services.				