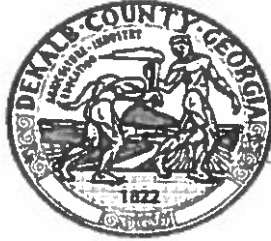


2018 JUL 17 PM 1 55



OFFICE OF CIO & DIRECTOR
JOHN A. MATELSKI

DeKalb County Government
3630 Camp Circle, Suite 201 | Decatur, GA 30032 | 404.371.6210

TO: Phyllis Head, Procurement Manager – Purchasing and Contracting
FROM: Angela Green, IT Business Officer – Innovation & Technology *AG*
THROUGH: John Matelski, Chief Innovation & Information Officer – Innovation & Technology *JM*
THROUGH: Barry Puckett, Deputy Director – Innovation & Technology *SPB*
SUBJECT: NetApp Storage System, Professional Services and Training Services
DATE: July 17, 2018

The Department of Innovation & Technology is seeking Purchasing and Contracting assistance in preparing an agenda item to procure a NetApp All-Flash 8040 Controller and 8040 Hybrid data storage system, Professional Services, and SupportEdge Premium Onsite 4-hour response annual support. We are seeking a 24-month lease that is co-terminus with the master NetApp Controller lease for the equipment, services, and support. The existing NetApp equipment is reaching full capacity and must be expanded. This additional data storage equipment will increase our overall data storage capacity in preparation for business applications expansions and new implementations. The attached specifications include a quote and lease documents required to procure the entire system and establish the lease. DoIT would like to purchase from ProSys utilizing the State of Georgia contract number 99999-SPD-T20150930-0001 for NetApp equipment because the equipment is considered a commodity item and the most advantageous prices are obtained utilizing the State of Georgia contract that includes a significant discount off list prices.

During the implementation phase we will expand the data storage capacity available to the existing equipment and business applications using a combination of county staff and contracted professional services. Because this equipment is an expansion to our existing NetApp data storage equipment and the expansion must be seamless the equipment must be NetApp brand for compatibility with existing equipment and implementation scripts. The new NetApp data storage equipment will be installed and merged with existing equipment, therefore with no substitutions to fully utilize our existing data migration software tools and scripts.

~~Because of the cost of the equipment, we are seeking to lease the equipment on a 24-month Fair Market Value (FMV) lease which corresponds with our existing and anticipated annual department budget. The Finance Department has reviewed the lease, and is comfortable with the financing terms.~~

The total amount for the system, professional services and training services is \$376,891.92 (24 monthly payments: \$15,703.83) which will be funded by IT General Fund 100, Lease Purchase of Equipment 522322.

Thank you for your assistance in this matter. If additional information is required, please contact Angela Green (404) 371-2374.

Attachments(s): ProSys Information Systems Quote
ProSys Lease Documentation