

**Cost Savings Analysis**

Use of the competitively let Statewide Contract #99999-SPD-SPD0000219-0008  
Networking Equipment and Related Support, will allow for the following cost reduction:

	List Price	Discount	DeKalb County Price
2025 DeKalb County EX3300 Hardware Upgrades & Network Support	\$1,031,091.00	(\$598,612.41)	\$432,478.59

There is a discount of **41.9%** off the list price, amounting to cost savings of approx.  
**\$598,612.41**, for upgrading the County's Juniper EX3300 hardware to EX4400 and their  
accompanying network support, using Statewide Contract #99999-SPD-SPD0000219-0008.