

MARKET SURVEY

RFP Number: 22-500614

Agent: Sophia Thomas

Project Name: Workforce Innovation Opportunity Act (WIOA) Career Training Services
(Annual Contract with 2 Options to Renew)

Department: WorkSource DeKalb (WSD)

Prepared By: Renee' Stevenson

Company	Contact #	Contact Person	Receive bid invitation? Yes/No	Non-Response Justification	Bid in Future
EquusWorkforce Solutions	(229)328-2388 (229)328-2389	Lynn Hamilton, Christine Grigsby, and Nancy Stephen	Yes	They reviewed the Q&A addendum and found that the program is financially unfeasible based on their cost for staffing and support.	Yes
LearningMate	(830)609-8581	Melissa Sadler-Nitu	Yes	Their partner decided not to submit, and they could not provide the services alone.	N/A
Adams and Associates	(410)964-2888	Rodney H. Butler	Yes	They are already committed to other projects, and they do not have the time to put together a proper proposal response.	Yes
Business Interface Workforce Services, LLC	(302)660-7123	Tondalaya Carroll	Yes	Felt that more research of County's workforce development landscape and the long-term strategic goals of our workforce board is necessary to offer a quality program.	Yes

Summary: Vendors provided numerous reasons for deciding not to submit a proposal in response to this solicitation. Overall, vendors felt that timing, workload, and/or finances were not favorable to submit a response at this time.