

6/8/2018
MARKET SURVEY

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ITB Number: 18-100960

Agent: Nancy Harrison, CPPO, CPPB

Project Name: Runway Incursion Mitigation Phase I

Department: Airport

Prepared By: Nancy Harrison, CPPO, CPPB

Company	Contact #	Contact Person	Receive bid? Yes/No	New Contact/Address Information	Non-Response Justification	Bid in Future
Trinity Electrical Services		Chad Hutchensen	Yes	Trinity.electrical@att.net	Was only interested in participating as a sub.	Yes
North Cobb Electrical Services, Inc.	770-427-1100	Kenny Morozliski	Yes	kenny@ncobbelectrical.com	Electrical contractor interested in sub contracting opportunity. Decided not to pursue this bid.	Yes
Aulick Engineering	404-536-7993	Bruce White	Yes	BWhite@AulickEngineering.com	"Decided that at \$1000.00 per day in Liquidated Damages the risk was too high for competition."	Probably
Transafe, Inc.	770-962-2222	Diane Weber	Yes	diane@transafeproducts.com	Company was not interested in pursuing this project.	They would consider it depending on the solicitation requirements
Surevey Results:	This is a specialized project requiring lighting installation in addition to the runway modifications. Delivery of the lights is expected to take between 10 to 12 weeks. Most vendors were interested in being sub contractors. Primes, considering the penalties, decided that the amount of risk associated with the lighting delivery time schedule was too great. The pre-bid meeting was mandatory.					