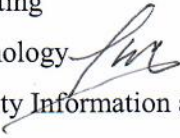


DEPARTMENT OF
INNOVATION & TECHNOLOGY



OFFICE OF CIO & DIRECTOR
JOHN A. MATELSKI

DeKalb County Government
3630 Camp Circle, Room 201 | Decatur, GA 30032 | 404.371.6210

TO: Talisa Clark, Chief Procurement Officer - Purchasing and Contracting
FROM: John A. Matelski, Chief Information Officer - Innovation & Technology 
SUBJECT: Renewal of McAfee Intrusion Prevention System (IPS) and Security Information and Event Management (SIEM)
DATE: October 30, 2019

The Department of Innovation and Technology is requesting Purchasing and Contracting's assistance in processing the attached renewal quote for McAfee Intrusion Prevention System (IPS) and Security Information and Event Management (SIEM) with SHI International Corp. utilizing the Georgia Statewide Contract number SWC99999-SPD-SPD0000060-0003 as it provides competitive pricing. In order to continue to support the county's critical information assets, and recognizing that the county is under constant malware attacks, it is important to have IT security tools that proactively prevent, capture, analyze and subsequently act on information collected from a wide array of systems across the enterprise. Though the county is successfully blocking over 18 million attacks per month, it only takes one successful attack to put the county at risk, as was experienced during a ransomware attack, that penetrated the county's IT security solutions last year. It is necessary to renew our Intrusion Prevention System (IPS) to continue to be proactive, and to prevent loss of systems and data. Additionally, renewing our Security Information and Event Management (SIEM) system will continue to provide security alerts which are necessary to proactively protect county assets.

The total amount for this quote is \$106,554.79, and will be paid for utilizing General Fund 100, Maintenance and Repair 522201.

Thank you for your assistance in this matter. If additional information is required, please contact Angela Green at (404) 371-2374.

Attachment(s): SHI International Quote



Pricing Proposal
 Quotation #: 17835161
 Created On: Oct-03-2019
 Valid Until: Oct-31-2019

County of Dekalb

Account Representative

Angela Green

Phone: 404-371-2374
 Fax:
 Email: adgreen@dekalbcountyga.gov

Ralph Parmenter

290 Davidson Avenue
 Somerset, NJ 08873
 Phone: 800-211-0831
 Fax: 800-211-7954
 Email: ralph_parmenter@shi.com

All Prices are in US Dollar (USD)

Product	Qty	Your Price	Total
1 GHE NTKW IPS P/S ADV RMA NBD SHIP 1+ McAfee - Part#: RBIAC1600ACPSI Contract Name: Software Contract #: 99999-SPD-SPD0000060-0003 Serial #: 12659912-NAI	1	\$296.64	\$296.64
2 GHE NTKW IPS P/S ADV RMA NBD SHIP 1+ McAfee - Part#: RBIAC1600ACPSI Contract Name: Software Contract #: 99999-SPD-SPD0000060-0003 Serial #: 12659912-NAI	1	\$296.64	\$296.64
3 GHE NTKW IPS MGMT SOL GOLD SUP A 1+ McAfee - Part#: IMTYCM-AD-AI Contract Name: Software Contract #: 99999-SPD-SPD0000060-0003 Serial #: 12659912-NAI	1	\$1,316.80	\$1,316.80
4 GHE ENT SEC APPL GOLD ONS NBD MED 1+ McAfee - Part#: ETM5600NBDI Contract Name: Software Contract #: 99999-SPD-SPD0000060-0003 Serial #: 12659912-NAI	1	\$15,205.21	\$15,205.21
5 GHE ENT LOG APPL GOLD ONS NBD MED 1+ McAfee - Part#: ELM4600NBDI Contract Name: Software Contract #: 99999-SPD-SPD0000060-0003 Serial #: 12659912-NAI	1	\$8,235.47	\$8,235.47
6 GHE ADV CORRELAT ENG ONS NBD MED 1+ McAfee - Part#: ACE2600NBDI Contract Name: Software Contract #: 99999-SPD-SPD0000060-0003 Serial #: 12659912-NAI	1	\$6,862.66	\$6,862.66
7 GHE EVENT RECEIV APPL ONS NBD MED 1+ McAfee - Part#: ERC1260NBDI	1	\$4,433.65	\$4,433.65

Contract Name: Software
Contract #: 99999-SPD-SPD0000060-0003
Serial #: 12659912-NAI

8	GHE NEXT GEN IPS APPL ONS NBD MED 1+ McAfee - Part#: IPSNS9100NBDI Contract Name: Software Contract #: 99999-SPD-SPD0000060-0003	1	\$34,953.86	\$34,953.86
9	GHE NEXT GEN IPS APPL ONS NBD MED 1+ McAfee - Part#: IPSNS9100NBDI Contract Name: Software Contract #: 99999-SPD-SPD0000060-0003	1	\$34,953.86	\$34,953.86
			Total	\$106,554.79

Additional Comments

McAfee has a no returns policy.

Thank you for choosing SHI International Corp! The pricing offered on this quote proposal is valid through the expiration date listed above. To ensure the best level of service, please provide End User Name, Phone Number, Email Address and applicable Contract Number when submitting a Purchase Order. For any additional information including Hardware, Software and Services Contracts, please contact an SHI Inside Sales Representative at (888) 744-4084.

SHI International Corp. is 100% Minority Owned, Woman Owned Business.
TAX ID# 22-3009648; DUNS# 61-1429481; CCR# 61-243957G; CAGE 1HTF0

The products offered under this proposal are resold in accordance with the terms and conditions of the Contract referenced under that applicable line item.