

PRICE ANALYSIS ITB NO. 19-101133

WORK GLOVES

ITB NO. 101133 Work Gloves (Annual Contract with Two Options to Renew) was opened in November 2019. Six (6) bids were received and only the bid submitted by Argus Group Holdings dba Premier Safety was determined to be responsive and eligible for award. A price analysis is necessary to determine that the prices offered to the County are fair and reasonable. Although adequate competition is the preferred method of price analysis, in this instance, historical data on previous prices paid will be the basis for the analysis.

ITB NO. 16-100698 for Work Gloves (Annual Contract with Two Options to Renew) was awarded in July 15, 2016. The bid was awarded to lowest, responsive and responsible bidders on a line item basis. Contracts were awarded to six different contractors. In conducting the price analysis, the low bid for each line item was compared to the same or similar line items submitted by Argus Group Holdings. The total amount awarded for work gloves on ITB 16-100698 was \$319,065.40. The total amount of the prices submitted the current solicitations (ITB NO. 19-101133) is \$293,565.59. The prices submitted for the current ITB is \$25,499.81 less than the previous pricing paid for the same or similar items. Based on the comparison historical pricing data, the prices submitted by Argus Group Holding dba Premier Safety are deemed fair and reasonable. The spreadsheet with a line by line comparison is included with this analysis.



ITB No. 19-101133
ITB Name: Work Gloves

DEPARTMENT OF PURCHASING AND CONTRACTING
PRICE ANALYSIS

				ARGUS GROUP HOLDINGS dba PREMIER SAFETY		PRICES FROM ITB NO.100698	
ITEM NO.	ITEM DESCRIPTION	Estimated # of Units	Unit	Unit Price	Amount	Unit Price	Amount
WORK GLOVES, GUANTLET CUFF							
1	Gloves, leather palm work, gauntlet long cuff, "Small", in pairs in pairs; Wells Lamont "White Mule", Magid DuraMaster TB625E, or acceptable equal. Bidding On: (Manufacturer Name and I.D. No.)	5	Dozen	\$20.83	\$104.15	21.65	\$ 108.25
2	Gloves, leather palm work, gauntlet long cuff, "Medium", in pairs in pairs; Wells Lamont "White Mule", Magid DuraMaster TB625E, or acceptable equal. Bidding On: (Manufacturer Name and I.D. No.)	15	Dozen	\$20.83	\$312.50	21.65	\$ 324.75
3	Gloves, leather palm work, gauntlet long cuff, "Large", in pairs in pairs; Wells Lamont "White Mule", Magid DuraMaster TB625E, or acceptable equal. Bidding On: (Manufacturer Name and I.D. No.)	2,020	Dozen	\$20.83	\$42,083.33	21.65	\$ 43,733.00



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4	Gloves, leather palm work, gauntlet long cuff, "X-Large", in pairs in pairs; Wells Lamont "White Mule", Magid DuraMaster TB625E, or acceptable equal. Bidding On: (Manufacturer Name and I.D. No.)	2,020	Dozen	\$22.08	\$44,608.33	22.87	\$ 46,197.40	
5	Gloves, leather palm work, gauntlet long cuff, "XX-Large", in pairs; Wells Lamont "White Mule", Magid DuraMaster TB625E, or acceptable equal. Bidding On: (Manufacturer Name and I.D. No.)	10	Dozen	\$21.79	\$217.86	24.7	\$ 247.00	
6	Gloves, leather palm work, gauntlet short cuff, "Large", in pairs; Wells Lamont "White Mule", Magid DuraMaster TB625E, or acceptable equal. Bidding On: (Manufacturer Name and I.D. No.)	1,400	Dozen	\$20.83	\$29,166.67	21.65	\$ 30,310.00	

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7	Gloves, leather palm work, gauntlet short cuff, "Medium", in pairs; Wells Lamont "White Mule", Magid DuraMaster TB625E, or acceptable equal. Bidding On: (Manufacturer Name and I.D. No.)	50	Dozen	\$20.83	\$1,041.67	21.65	\$ 1,082.50
8	Gloves, leather palm work, gauntlet short cuff, "XX-Large", in pairs; Wells Lamont "White Mule", Magid DuraMaster TB625E, or acceptable equal. Bidding On: (Manufacturer Name and I.D. No.)	300	Dozen	\$21.79	\$6,535.71	25.3	\$ 7,590.00
9	Gloves, leather palm work, gauntlet short cuff, "X-Large", in pairs; Wells Lamont "White Mule", Magid DuraMaster TB625E, or acceptable equal. Bidding On: (Manufacturer Name and I.D. No.)	700	Dozen	\$22.08	\$15,458.33	25.3	\$ 17,710.00
TOTAL FOR WORK GLOVES, GUANTLET CUFF					\$139,528.55		\$ 147,302.90
							\$ -
DRIVER GLOVES, BALL AND TAPE							\$ -



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10	Gloves, leather driver, "Small", in pairs; Wells Lamont Model 1178 or acceptable equal. Bidding On: (Manufacturer Name and I.D. No.)	6	Dozen	\$36.49	\$218.93	45	\$ 270.00
11	Gloves, leather driver, ball and tape, "Medium", in pairs; Wells Lamont Model 1178 or acceptable equal. Bidding On: (Manufacturer Name and I.D. No.)	15	Dozen	\$36.49	\$547.32	45	\$ 675.00
12	Gloves, leather driver, ball and tape, "Large", in pairs; Wells Lamont Model 1178 or acceptable equal. Bidding On: (Manufacturer Name and I.D. No.)	235	Dozen	\$36.49	\$8,574.70	45	\$ 10,575.00
13	Gloves, leather driver, ball and tape, "X-Large", in pairs; Wells Lamont Model 1178 or acceptable equal. Bidding On: (Manufacturer Name and I.D. No.)	230	Dozen	\$38.87	\$8,939.88	45	\$ 10,350.00



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ITEM NO.	ITEM DESCRIPTION	Estimated # of Units	Unit	Unit Price	Amount	Unit Price	Amount
14	Gloves, leather driver, ball and tape, "XX-Large", in pairs; Wells Lamont Model 1178 or acceptable equal. Bidding On: (Manufacturer Name and I.D. No.)	205	Dozen	\$41.19	\$8,444.05	45	\$ 9,225.00
TOTAL FOR DRIVER GLOVES, BALL AND TAPE					\$26,724.88		\$ 31,095.00
DRIVER GLOVES, SHIRRED WRIST							\$ -
15	Gloves, pig grain leather driver, "Small", in pairs; Magid RoadMaster B741E or acceptable equal. Bidding On: (Manufacturer Name and I.D. No.)	200	Dozen	\$32.74	\$6,547.62	47.56	\$ 9,512.00
16	Gloves, pig grain leather driver, "Medium", in pairs; Magid RoadMaster B741E or acceptable equal. Bidding On: (Manufacturer Name and I.D. No.)	100	Dozen	\$32.74	\$3,273.81	47.56	\$ 4,756.00

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17	Gloves, pig grain leather driver, "X-Large", in pairs; Magid RoadMaster B741E or acceptable equal. Bidding On: (Manufacturer Name and I.D. No.)	250	Dozen	\$32.74	\$8,184.52	48.78	\$ 12,195.00
18	Gloves, pig grain leather driver, "XX-Large", in pairs; Magid RoadMaster B741E or acceptable equal. Bidding On: (Manufacturer Name and I.D. No.)	100	Dozen	\$35.12	\$3,511.90	43.29	\$ 4,329.00
19	Gloves, cowhide grain leather driver, reinforced suede palm patch, "XX-Large", in pairs; Wells Lamont or acceptable equal. Bidding On: (Manufacturer Name and I.D. No.)	150	Dozen	\$76.86	\$11,528.57	33.54	\$ 5,031.00
TOTAL FOR DRIVER GLOVES, SHIRRED WRIST					\$33,046.43		\$ 35,823.00
WELDER GLOVES							\$

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ITEM NO.	ITEM DESCRIPTION	Estimated # of Units	Unit	Unit Price	Amount	Unit Price	Amount
20	Gloves, welder cowhide suede leather, "Large", in pairs; Steiner 21918 or acceptable equal. Bidding On: (Manufacturer Name and I.D. No.)	200	Dozen	\$12.16	\$2,432.00	57.32	\$ 11,464.00
21	Gloves, welder cowhide suede leather, "X-Large", in pairs; Steiner 21918 or acceptable equal. Bidding On: (Manufacturer Name and I.D. No.)	50	Dozen	\$12.16	\$608.00	57.32	\$ 2,866.00
TOTAL FOR WELDER GLOVES					\$3,040.00		\$ 14,330.00
							\$ -
CHEMICAL RESISTANT GLOVES							\$ -
22	Gloves, PVC, with 12-inch gauntlet, resist most acids, caustics, and solvents, "Large", in pairs; Showa Best Model 7712R or acceptable equal. Bidding On: (Manufacturer Name and I.D. No.)	50	Dozen	\$16.49	\$824.40	29.57	\$ 1,478.50



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ITEM NO.	ITEM DESCRIPTION	Estimated # of Units	Unit	Unit Price	Amount	Unit Price	Amount
23	Gloves, Nitrile, extra rough coating texture for extra gripping power, Medium; Showa Best NSK 24, or acceptable equal, in pairs. Bidding On: (Manufacturer Name and I.D. No.)	10	Box	\$4.32	\$43.21	40.98	\$ 409.80
24	Gloves, Nitrile, extra rough coating texture for extra gripping power, Large; Showa Best NSK 24, or acceptable equal, in pairs. Bidding On: (Manufacturer Name and I.D. No.)	100	Box	\$4.32	\$432.14	40.98	\$ 4,098.00
25	Glove, chemical resistant, shoulder length, Nitrile, standard weight, 26 in, cotton lining, rough finish, elastic cuff, 22 mil., "Large", in pairs; Atlas 772 or acceptable equal. Bidding On: (Manufacturer Name and I.D. No.)	100	Dozen	\$120.00	\$12,000.00	100.68	\$ 10,068.00
26	Glove, chemical resistant, shoulder length, Nitrile, standard weight, 26 in, cotton lining, rough finish, elastic cuff, 22 mil., "X-Large", in pairs; Atlas 772 or acceptable equal. Bidding On: (Manufacturer Name and I.D. No.)	100	Dozen	\$120.00	\$12,000.00	100.68	\$ 10,068.00



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ITEM NO.	ITEM DESCRIPTION	Estimated # of Units	Unit	Unit Price	Amount	Unit Price	Amount
27	Glove, chemical resistant, Nitrile, teal, "9.5" powder-free, prevents Type I allergies, smooth finish, roll beaded cuff, 5 mil., "Small", in pairs; Ansell TouchNTuff® 92-600 or acceptable equal. Bidding On: (Manufacturer Name and I.D. No.)	25	Box	\$9.10	\$227.43	131.16	\$ 3,279.00
28	Glove, chemical resistant, Nitrile, teal, "9.5" powder-free, prevents Type I allergies, smooth finish, roll beaded cuff, 5 mil., "Medium", in pairs; Ansell TouchNTuff® 92-600 or acceptable equal. Bidding On: (Manufacturer Name and I.D. No.)	25	Box	\$9.10	\$227.43	131.16	\$ 3,279.00
29	Glove, chemical resistant, Nitrile, teal, "9.5" powder-free, prevents Type I allergies, smooth finish, roll beaded cuff, 5 mil., "Large", in pairs; Ansell TouchNTuff® 92-600 or acceptable equal. Bidding On: (Manufacturer Name and I.D. No.)	25	Box	\$9.10	\$227.43	131.16	\$ 3,279.00



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ITEM NO.	ITEM DESCRIPTION	Estimated # of Units	Unit	Unit Price	Amount	Unit Price	Amount
30	Glove, chemical resistant, Nitrile, teal, "9.5" powder-free, prevents Type I allergies, smooth finish, roll beaded cuff, 5 mil., "X - Large", in pairs; Ansell TouchNTuff® 92-600 or acceptable equal. Bidding On: (Manufacturer Name and I.D.)	25	Box	\$9.10	\$227.43	131.16	\$ 3,279.00
TOTAL FOR CHEMICAL RESISTANT GLOVES					\$909.71		\$ 39,238.30
CUT RESISTANT, RUBBER-COATED GLOVES							\$ -
31	Gloves, rubber palm, with safety cuff, "Large", in pairs; Showa Best "Nitty Gritty" 66NFW or acceptable equal. Bidding On: (Manufacturer Name and I.D. No.)	500	Dozen	\$22.31	\$11,154.76	21.95	\$ 10,975.00
TOTAL FOR CUT RESISTANT, RUBBER COATED GLOVES					\$11,154.76		\$ 10,975.00
MULTI-PURPOSE GLOVES							0
							0



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ITEM NO.	ITEM DESCRIPTION	Estimated # of Units	Unit	Unit Price	Amount	Unit Price	Amount
32	Gloves, stretch nylon, polyurethane-coated palm, abrasion resistant, black, "9", in pairs; Ansell HyFlex® 11-600 or acceptable equal. Bidding On: _____ (Manufacturer Name and I.D. No.)	300	Dozen	\$21.67	\$6,500.57	11.89	\$ 3,567.00
33	Gloves, stretch nylon, polyurethane-coated palm, abrasion resistant, black, "10", in pairs; Ansell HyFlex® 11-600 or acceptable equal. Bidding On: _____ (Manufacturer Name and I.D. No)	700	Dozen	\$21.67	\$15,168.00	11.89	\$ 8,323.00
34	Gloves, stretch nylon liner, polyurethane-coated palm, abrasion resistant, black, "Size 11", in pairs; Ansell HyFlex® 11-600 or acceptable equal. Bidding On: _____ (Manufacturer Name and I.D. No)	300	Dozen	\$21.67	\$6,500.57	11.89	\$ 3,567.00



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ITEM NO.	ITEM DESCRIPTION	Estimated # of Units	Unit	Unit Price	Amount	Unit Price	Amount
35	Gloves, PVC, Rough Grip finish, outer pimpled coating texture for extra gripping power, one size fits all, in pairs; Ansell Snorkel 04-412 or acceptable equal. Bidding On: (Manufacturer Name and I.D. No.)	200	Dozen	\$21.67	\$4,333.71	16.83	\$ 3,366.00
36	Gloves, natural/black ambidextrous knit, polyester/cotton, dotted PVC grip pattern on both sides, "Small", in pairs; Condor 5JK50 or acceptable equal. Bidding On: (Manufacturer Name and I.D. No.)	10	Dozen	\$4.62	\$46.19	4.82	\$ 48.20
37	Gloves, natural/black ambidextrous knit, polyester/cotton, dotted PVC grip pattern on both sides, "Medium", in pairs; Condor 5JK50 or acceptable equal. Bidding On: (Manufacturer Name and I.D. No.)	20	Dozen	No Bid	No Bid	4.82	\$ 96.40



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ITEM NO.	ITEM DESCRIPTION	Estimated # of Units	Unit	Unit Price	Amount	Unit Price	Amount	
38	Gloves, natural/black ambidextrous knit, polyester/cotton, dotted PVC grip pattern on both sides, "Large", in pairs; Condor 5JK50 or acceptable equal. Bidding On: (Manufacturer Name and I.D. No.)	30	Dozen	\$4.62	\$138.57	4.82	\$ 144.60	
39	Gloves, form-fitting TrekDry, seamless synthetic leather palm, tapered TPR closure, "Medium", in pairs; Mechanix Wear: The Original MG-72-009 or acceptable equal. Bidding On: (Manufacturer Name and I.D. No.)	30	Dozen	\$161.14	\$4,834.29	218.4	\$ 6,552.00	
40	Gloves, form-fitting TrekDry, seamless synthetic leather palm, tapered TPR closure, "Large", in pairs; Mechanix Wear: The Original MG-72-010 or acceptable equal. Bidding On: (Manufacturer Name and I.D. No.)	20	Dozen	\$161.14	\$3,222.86	218.4	\$ 4,368.00	

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ITEM NO.	ITEM DESCRIPTION	Estimated # of Units	Unit	Unit Price	Amount	Unit Price	Amount
41	Gloves, form-fitting TrekDry, seamless synthetic leather palm, tapered TPR closure, "X-Large", in pairs; Mechanix Wear: The Original MG-72-011 or acceptable equal. Bidding On: _____ (Manufacturer Name and I.D. No.)	10	Dozen	\$161.14	\$1,611.43	218.4	\$ 2,184.00
TOTAL FOR MULTI-PURPOSE GLOVES					\$42,356.19		\$ 32,216.20
DISPOSABLE GLOVES							0
42	Gloves, blue, Nitrile coated, powder-free, 5 mil, "Medium"; Ansell TNT® Blue 92-675, or acceptable equal. Bidding On: _____ (Manufacturer Name and I.D. No.)	250	Box	\$7.68	\$1,920.00	5.39	1347.5
43	Gloves, blue, Nitrile coated, powder-free, 5 mil, "Large"; Ansell TNT® Blue 92-675, or acceptable equal. Bidding On: _____ (Manufacturer Name and I.D. No.)	1,000	Box	\$7.68	\$7,680.00	5.39	5390

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ITEM NO.	ITEM DESCRIPTION	Estimated # of Units	Unit	Unit Price	Amount	Unit Price	Amount
44	Gloves, blue, Nitrile coated, powder-free, 5 mil, "Large"; Ansell TNT® Blue 92-675, or acceptable equal. Bidding On: (Manufacturer Name and I.D. No.)	250	Box	\$7.68	\$1,920.00	5.39	1347.5
TOTAL					\$11,520.00		\$ 8,085.00
BID TOTAL					\$293,565.59		\$ 319,065.40

Agent Signature: Charles N. Smith
