



WORKFORCE MANAGEMENT SYSTEMS AND RELATED PRODUCTS, SERVICES AND SOLUTIONS  
Executive Summary

**Lead Agency:** Cobb County, GA

**Solicitation:** RFP 18-6390

**RFP Issued:** August 31, 2018

**Pre-Proposal Date:** September 11, 2018

**Response Due Date:** September 27, 2018

**Proposals Received:** #8

**Awarded to: Kronos Incorporated #18220 and Kronos SaasShr, Inc. #18221**

This competitive solicitation by Cobb County, GA for Workforce Management Systems and Related Products, Services and Solutions on behalf of itself and other government agencies and made available through the U.S. Communities Government Purchasing Alliance is to establish a Master Agreement.

The solicitation included purchasing language in Section One: Overview and Instructions to Bidders of RFP 18-6390.

Cobb County Purchasing Department issued RFP 18-6390 on August 31, 2018.

Notice of the solicitation was sent to potential offerors, as well as advertised in the following:

- The Advocate – New Orleans, LA
- Seattle Daily Journal of Commerce, WA
- Honolulu Star-Advertiser, HI
- Business Tribune, OR

On September 24, 2018 proposals were received from the following offerors:

- ADP, LLC
- Blue City Studios, Inc.
- IntelliTime Systems Corporation
- Kronos Incorporated
- Novatime Technology, Inc.
- SumTotal Systems, LLC
- The Arcanum Group, Inc.
- Workforce Software

The proposals were evaluated by an evaluation committee. Using the evaluation criteria established in the RFP, the committee elected to award to Kronos Incorporated and KronosSaasShr, Inc. for workforce management systems and related products, services and solutions.

Contract includes:

A contracting vehicle for workforce management that fits the needs of a wide variety of organizations. Solutions include the need for time and attendance, scheduling, staffing and reporting with suites and solutions in:

- Workforce Dimensions
- Workforce Ready Product Suite
- Payroll Services
- Workforce Central Product Suite
- Workforce TeleStaff
- Kronos In Touch

Term:

Initial three-year agreement from March 18, 2019 through March 17, 2022 with the option to renew for three (3) additional one-year periods through March 17, 2025.

Pricing/Discount:

The Cobb County, GA award includes the complete line of workforce suites and solutions. All units may be designed for each participating agency's specific requirements. Due to the vast array of the offering your local Kronos Account Manager will work with you to identify the best solution for your needs.

OMNIA Partners, Public Sector Landing Pages: <https://www.omniapartners.com/publicsector/contracts/supplier-contracts/kronos>