

Cost Analysis for Agenda Item 2020-1006- Diesel Truck with 1600 Gallon High Pressure Jet Sewer Cleaner

Use of the Sourcewell Cooperative Contract No.081716-NVS & CA No.122017-AMI for the purchase on one (1) Diesel Truck with 1600 Gallon High Pressure Jet Sewer Cleaner is recommended by Fleet for the following reasons:

1. The list price for the Chassis of this unit is: \$142,208.00 and the Sourcewell Contract cost is \$95,002.38 showing a savings of \$47,205.62 for the base chassis. The contract price for the sewer body attachments is an additional \$161,911.50. The list price of the total unit (chassis and body) is \$271,982.00 and the contract price is \$256,913.88 which is a cost savings of \$15,068.12.
2. This is a unique piece of equipment and historically Rush Truck Centers of Georgia has been one of the select few vendors that could provide heavy equipment that met the County's minimum specifications and also was cost effective. On several of our solicitations, Rush Truck Center was awarded and found to be the lowest, responsive and responsible bidder.