

2/11/2019

MARKET SURVEY

1

RFP Number: 18-500498

Agent: Randy Webb

Project Name: Renovation of the Stone Mountain-Sue Kellogg Library

Prepared By: Randy Webb

Company	Contact #	Contact Person	Did they show interest? Yes/No	Non-Response Justification
Multiplex, LLC	678-317-2040	Marc Johnson	Yes	This vendor ran out of time on its end.
The Rossum Group	978-870-6036	Arnita Ghalandar	Yes	This vendor attempted to propose as a subcontractor under CD Moody Construction. But because this project was a design-build and there was not a complete Scope of Work, this was not a project on which The Rossum Group felt comfortable bidding.
Vernell Barnes Architect	770-987-9872	Vernell Barnes	Yes	The Prime that this vendor was in conversations with opted to not participate. It appeared that all of the Contractors already had their teams in place and this vendor feels that it was left on the outside looking in.
Results Summary	Three (3) responses to this RFP were received by the deadline. Other than the three (3) respondents, only the vendors above did the following and provided a non-response justification: 1) attended the Mandatory Pre-Proposal Conference and Site Visit without identifying themselves as a potential subcontractor at that time; 2) attended at least one Mandatory DeKalb First LSBE Meeting for this specific project. The design-build format put subcontractors in an uncertain position when bidding without a complete SOW, and –in turn– this seemed to limit the pool of potential Prime contractors. Please note that the due date for proposals was extended three (3) times to accommodate a non-mandatory site visit, an extension of the Question & Answer period, and because only three (3) proposals were received initially.			