October 12 2017

Delois M. Robinson DeKalb County Purchasing & Contracting 1300 Commerce Drive, 2nd Floor Decatur, GA 30030

Ref: Sole Source Letter

Mrs. Robinson

The Motorola 800MHZ SmartZone Trunked System that is used in the DeKalb system has several features that are proprietary in nature and unique in design. These features include but are not necessarily limited to:

- (1) Motorola Smartzone technology
- (2) Motorola Simulcast technology
- (3) Motorola System Software
- (4) Motorola P25 system technology

Motorola is the only company that can provide these specific services noted above for the DeKalb County Radio Network infrastructure. Thank you for allowing Motorola the continuing opportunity to be your service provider.

If you have any questions, please contact me at (404) 376-3536 or Lorraine Chambliss at (804) 241-5868.

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Sincerely,

Chris Farmwald

Customer Support Manager / System Manager

Motorola Solutions