

JEREMY COLE, Ph.D.

Decatur, GA ■ [REDACTED]
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Leadership

Profile

Mission-driven non-profit executive with 25 years of non-profit leadership experience launching, managing and sustaining programs, teams, and philanthropic initiatives that deliver results. Track record of impact in inspiring communities to create social good in the world based on the belief that all human beings deserve a life of dignity and rights.

Professional

Experience

Mosaic Health Center

Clarkston, GA

Executive Director

August 2022 - Present

Serve as leader for expanding community health clinic. Manage, inspire and grow board of directors; raise funds; execute strategic plan; create and execute business plan. Key outcomes include:

- **Expanded impact.** Tripled our impact and days of service in the first three years, building a sustainable full-time charitable health clinic for the uninsured.
- **Fundraising.** Raised over \$4M in first three and a half years in the role through strategic fundraising efforts
- **Board management.** Re-energized, re-engaged and grew the Board of Directors, including launching finance committee, nominating committee, executive committee, and marketing committee.
- **Strategic and business planning.** Created and working to execute new three year strategic plan.
- **Pro bono support to build capacity.** Leveraged a significant amount of pro bono resources to match capacity with demand: consulting, volunteers, and partnerships

Cole Social Good Consulting

Atlanta, GA

Consultant

September 2021-August 2022

Worked with non-profits to provide consulting services, including fundraising, major gifts, strategic planning, leadership coaching, and operational guidance.

UNICEF USA (September 2010-August 2021)

Atlanta, GA

East Coast Regional Director

April 2020 – August 2021

Led team of 25 to most successful fundraising year in organization's history. Key outcomes included:

- **Leadership and Development.** Developed regional strategy and budget for End the Pandemic campaign through major gifts, events, and advocacy efforts, serving on regional leadership team that led to the largest ever major gifts fundraising result in the organization's history. Served on UNICEF Global Major Gifts Reference Group working to support UNICEF offices around the world in their fundraising efforts.

Managing Director – Southeast Region

October 2013 – August 2021

Managed operations of a team and board to develop and implement plans to meet fundraising, advocacy and education goals for UNICEF USA in seven states. Key outcomes included:

- **Leadership and Development.** Increased revenue from \$1.5M annually to \$6M annually; launched new event and built it to \$1 million in revenue in four years; built powerful, engaged, inspired board. Led six major donor trips to see UNICEF's work in action – in Zambia, Brazil, Ecuador, China and Jordan.
- **Program Development.** Introduced UNICEF's Child-Friendly Cities Initiative to the organization and helped launch the program and guide its early success.
- **Public Speaking / Press.** Served as public spokesperson for UNICEF USA on CNN and local NBC and ABC affiliates. Spoke regularly at annual galas and Speaker Series events.
- **Won two Cross Divisional National Team Awards.**

Major Gifts Officer / Deputy Director – Southeast Region **September 2010 – September 2013**
Responsible for the cultivation and stewardship of major donors to UNICEF; led the planning and implementation of UNICEF Speaker Series and other special events. Key outcomes included:

- **Fundraising.** Increased value of portfolio by over 300%, including increasing giving of many in portfolio and closing six figure gifts. Implemented highly successful Speaker Series event model,
- **Leadership.** Initiated and led regional team call to share best practices and improve operational efficiency. Promoted to Deputy Director thanks to achievements and success.

International Community School (2008-2010) **Atlanta, GA**
Director of Development / Interim Director of Development **January 2008 – September 2010**

Led development division with a team of five. Recruited to serve as inaugural Executive Director for new initiative which led to founding of new school. Key outcomes included:

- **Leadership and Fundraising.** Served in leadership role in helping the school to transition from first generation to second generation. Developed strategic plan for the organization. Secured largest major gifts in history of school. Raised over \$600,000 in first year of fundraising efforts, a 50% increase from the year before. Led and expanded a board of directors, inspiring the board to give, plan, and execute.
- **Program Development.** Led a team of volunteers in planning, securing seed funding, and launching a new private school for teenage girls who had come to the U.S. as refugees by building partnerships with Agnes Scott College and engaging a wide variety of community volunteers.

Refugee Family Services (2001-2007) **Clarkston, GA**
School Liaison Coordinator **October 2006 – December 2007**

Managed and expanded a program that served refugee parents and their children to help families navigate the school system in order to ensure student success.

- **Program Development.** Managed a staff of 8 individuals, each from a different country, building a strong team culture amidst significant diversity. Refined program model and set up monitoring and evaluation system. Expanded program to five new schools, helping to serve hundreds of new families.

Refugee Youth Program Manager **October 2001 – October 2006**
Managed youth programs for youth who had come to the United States as refugees.

- **Program Development.** Developed, launched and managed an at-risk youth program for refugee adolescents. Developed monitoring and evaluation system for program. Streamlined programming to improve quality of after-school and summer camp programs. Built program from serving 100 kids to over 250. Managed grants – federal, state and private – to insure funders were satisfied with outcomes. Built and managed a diverse team of full time and part time workers

Board Service **Mosaic Health Center** (January 2020 – present) **Clarkston, GA**
Better Together Advisory Board Co-Chair (January 2020-December 2025) **Decatur, GA**
Georgia Alliance for School-Based Health Centers (2014-2019) **Atlanta, GA**

Education **B.A.** Religion, Oberlin College, *Cum Laude*
M.A. Religion, Minor in History, University of Georgia
Ph.D. Educational Policy Studies, Georgia State University

Leadership Atlanta, Class of 2025.

Certificate of Non-Profit Management + Executive Coaching. Georgia Center for Non-Profits

Marshall Memorial Fellow. German Marshall Fund

Languages Rusty French, beginning studies in Arabic